1903
ILLUSTRATED
CATALOGUE

Div 8

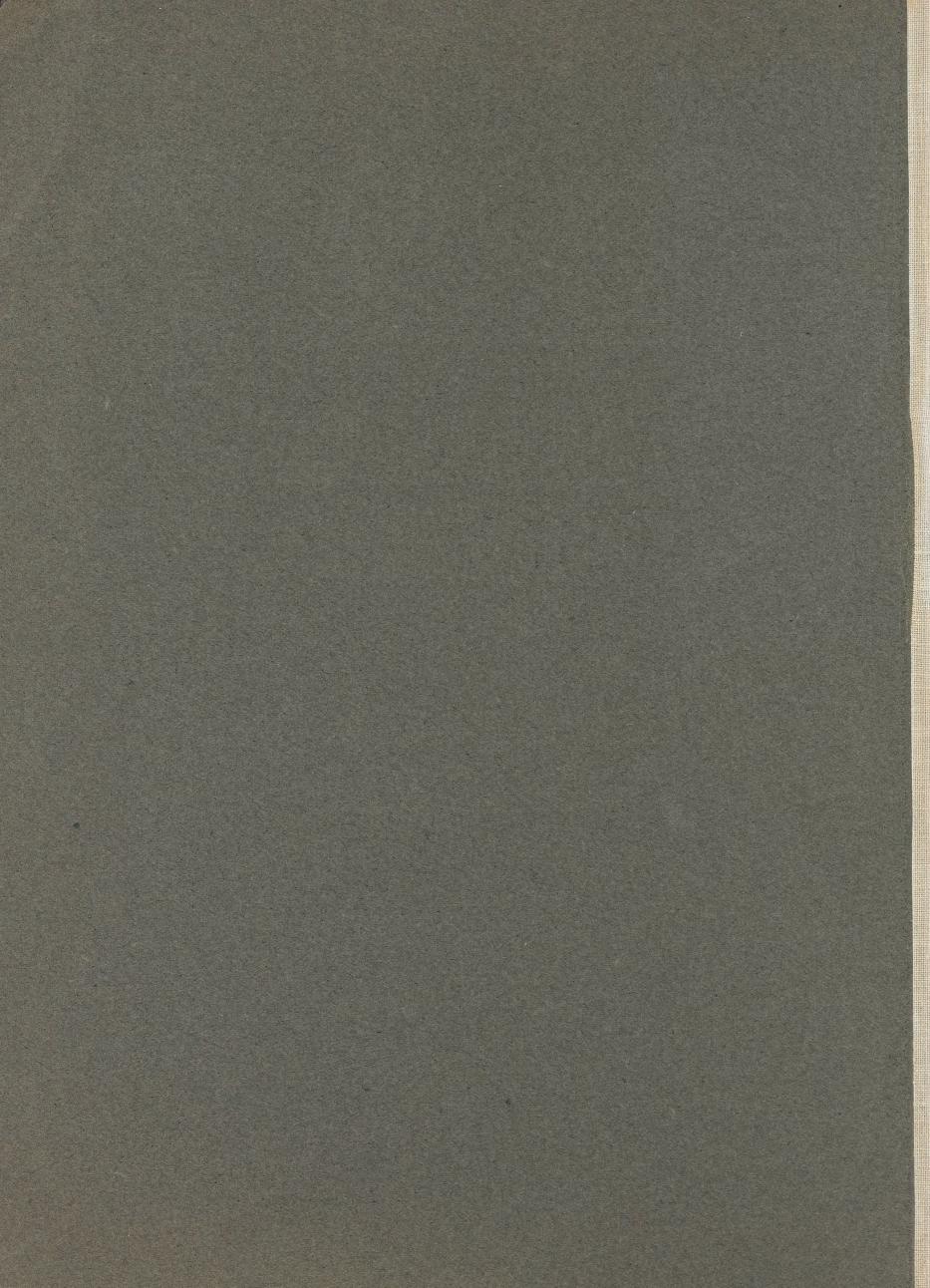
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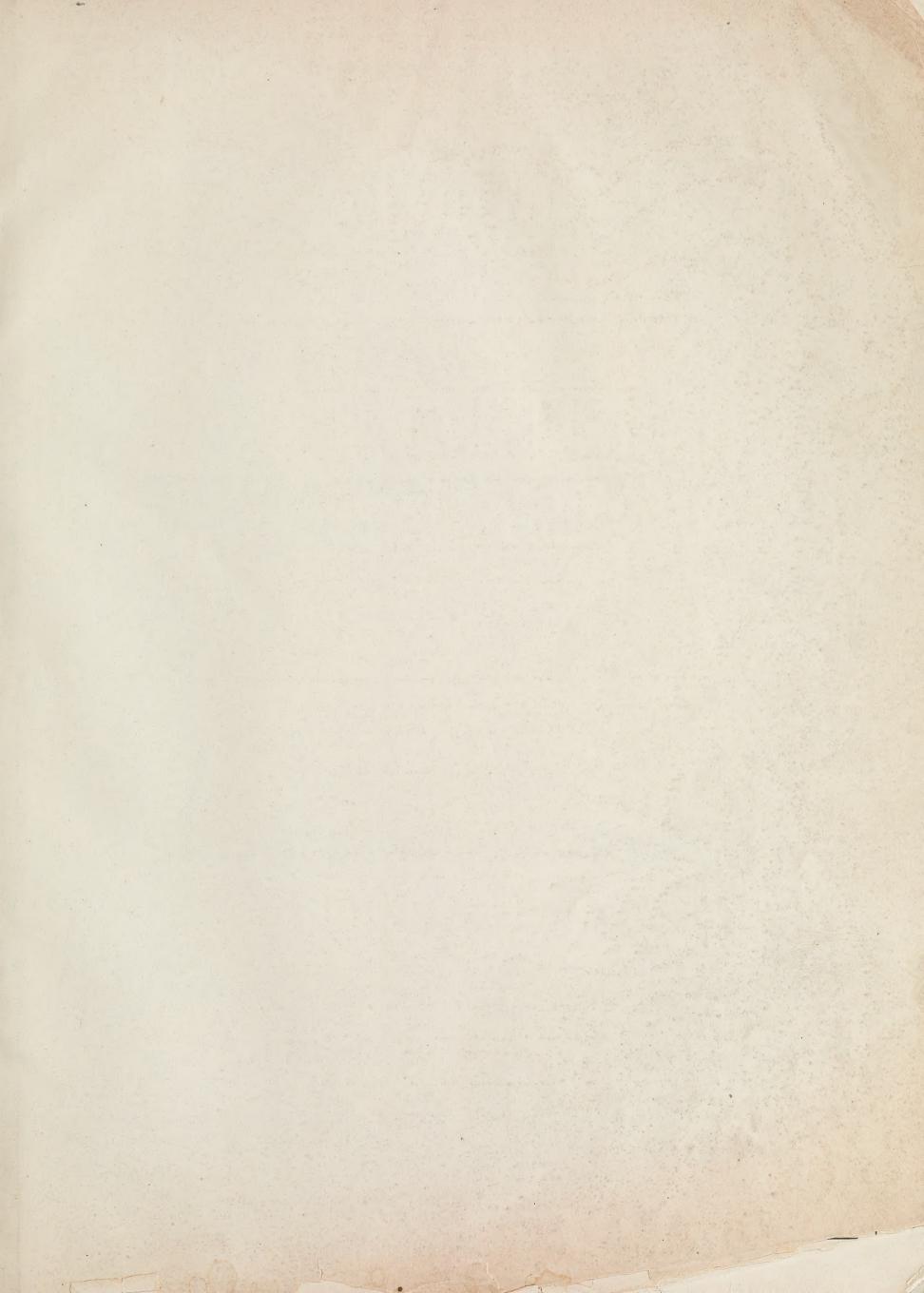
O COMPANY

WELLS TERME & HURON STS.

CHICAGO

BARBERS' SUPPLIES







1903

ILLUSTRATED CATALOGUE

THEO. A. KOCHS COMPANY

158-176 WELLS STREET

CORNERS OF ERIE AND HURON STREETS

CHICAGO

MANUFACTURERS AND IMPORTERS OF

BARBERS' SUPPLIES

PATENT BARBERS' CHAIRS

BARBERS' FURNITURE



THEO. A. KOCHS
PRESIDENT

Introductory.

... TO OUR PATRONS ...

GENTLEMEN: -



ANNUAL CATALOGUES are considered the mile-stones of progress in the commercial world. The mile-stone which this catalogue represents is of unusual importance, for it presents to your notice a factory devoted exclusively to the manufacture of Barbers' Supplies and covering the entire block upon Wells St., from Erie to Huron Sts.

Established in 1871, our business has steadily grown until now it extends not only over our entire country, but into foreign lands, and barbers everywhere who are using goods of our manufacture can testify to their excellence of quality.

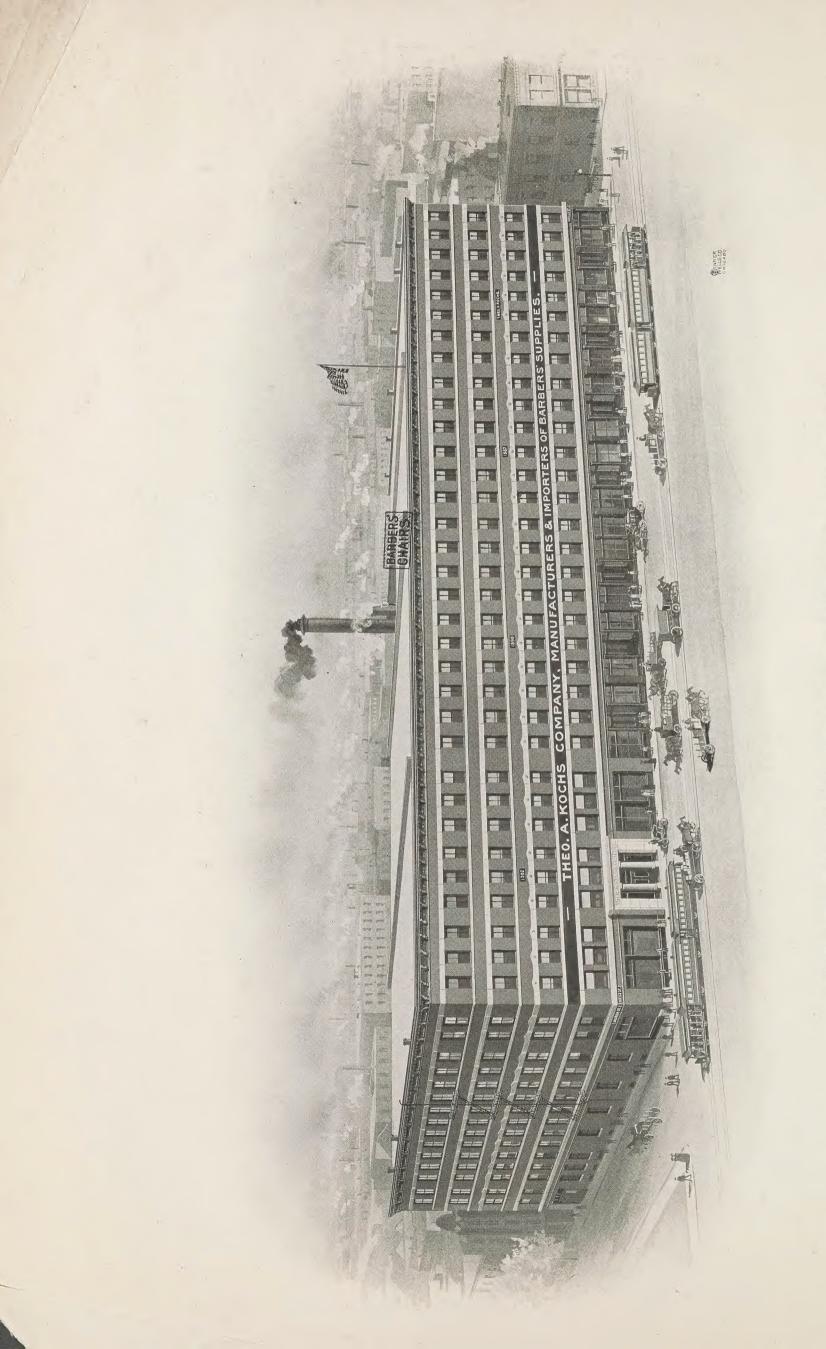
When you are in Chicago we hope that you will not fail to honor us with a visit, for a few minutes ride upon the north side cable car will bring you to our door. Our offices are upon the second floor at the Huron St. corner, to which the entrance to our building leads you, and we assure you that it will afford us great pleasure to meet you and to conduct you through our establishment. We employ skilled union labor, and the 250 men in our factory are experts in their several lines.

Our line is most complete, as you will find upon examination of the following pages, and our prices are right. When you are ready to buy Chairs or Furniture, we hope that we shall have an opportunity of quoting our cash prices, which you will find as low as the lowest consistent with good quality.

We thank you for the many favors extended to us in the past, and assuring you that a continuance of them will be highly appreciated, we remain,

Respectfully yours,

THEO. A. KOCHS COMPANY.



THE LARGEST BARBERS' SUPPLY HOUSE IN THE WORLD

Terms-How to Order.

OUR TERMS ARE CASH, C. O. D.

RDERS for less than \$3.00, however, should be accompanied by a remittance in full. This can be sent to us in the form of a Postal Money Order, Express Money Order, Bank Draft, by Registered Mail or even Postage Stamps will do.

All orders for Chairs, Furniture or Bath outfits and orders from distant points for other goods must be accompanied by a deposit sufficient to cover transportation charges, as a guaranty that the goods will be accepted on arrival.

CASH DISCOUNTS.

Upon all orders amounting to \$10.00 or over we allow a discount of 5 per cent from catalogue prices. Upon chairs and furniture, however, we can allow a larger discount than this and shall be pleased to quote net prices on application.

INSTALLMENT PLAN.

We sell chairs and furniture upon the installment plan, accepting part cash and monthly payments for the balance, and shall be pleased to quote terms if you will let us know just what you wish to purchase.

Shipping Instructions.

Always be particular to state whether goods are to be sent by express, freight or mail. When barbers' chairs are ordered, care should always be taken to state with what color plush or leather they are to be upholstered.

EXPRESS.

Upon orders amounting to \$3.00 or over we pay the charges made by the express company for collecting the money and returning it to us. In shipping goods by express C. O. D., we always send an itemized bill, but if any of our customers object to having this bill seen by the express agent, we will send it by mail. When shipment is desired in this way, however, it should be mentioned **each time** when ordering.

Only reasonably light packages should be sent by express. Heavy packages and chairs and furniture should always be sent by freight, for the expense is much less and but a day or two longer is usually required.

FREIGHT.

If you prefer to have shipment made over any particular road, please be careful to so state when ordering. We make no charge for boxing or cartage, and our prices are for the goods in shipping order and delivered on board cars at Chicago.

MAIL.

Small articles can be sent cheapest by mail and with reasonable safety, but it is best to send valuable packages by **registered** mail. When goods are to be sent by mail, the order must invariably be accompanied by remittance to cover the cost of the goods and postage. Liquids in glass bottles are not mailable and such goods and glassware, mugs and hones should be sent by express.

We are always very willing to correct any errors that have occurred through any oversight on our part, and we will consider it a special favor if our patrons will promptly call our attention to any orders that are not properly filled.



KOCHS' GOLD MEDAL HYDRAULIC BARBERS' CHAIRS.

QUALITY is our watchword, and chairs of our manufacture can be depended upon to be as near perfection as is possible. We aim to make only the very best, and economy is never allowed to interfere with the quality of the goods. Our customers, are, therefore, always safe in placing their orders with us, for they will positively receive full value for every cent paid.

QUARTER=SAWED OAK is used entirely in our chairs, and it is of the most careful selection. Stacked in our own yards and dried in our own kilns, we know that it is in proper condition for use always.

UPHOLSTERY AND FINISH are two of our strongest points, and comparison will prove the superiority of our chairs. The work is done by skilled men who have had years of experience, and only the best materials obtainable are used. Our finish will not wear off soon and our upholstered parts are made to wear.

SIMPLICITY OF MACHINERY. The machinery used for operating our chairs is as simple as possible, and being composed of the least number of parts, is less likely to get out of order. The complete machinery is made in our own building, under our immediate supervision, and can be depended upon to operate properly.

OUR PRICES are as low as the lowest consistent with good workmanship. For cash we are prepared to quote prices which are very low, and when you are ready to buy chairs or furniture we hope you will not fail to write to us. We will answer promptly and are satisfied that you will find it to your interest to place your order with us.



KOCHS' GOLD MEDAL HYDRAULIC BARBERS' CHAIR, No. 23.

RAISING AND LOWERING.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891; JAN. 11, 1898; FEB. 8, 1898.

Made of quarter-sawed Oak, golden finish. Upholstered with best quality Mohair Plush, crimsom or green, or with Maroon Leather. Patent adjustable head-rest; brass finished trimmings. The base of this chair is made of Iron, neatly japanned in Black and Gold and fitted with solid brass rim, polished. This chair stands firmly alone.

PRICE, \$70.00.



KOCHS' GOLD MEDAL HYDRAULIC BARBERS' CHAIR, No. 331.

RAISING AND LOWERING.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891; JAN. 11, 1898; FEB. 8, 1898.

Made of Mahogany of the very finest selection, and highly finished. Upholstered with very best quality Mohair Plush or Leather of any desired color; oxidized copper trimmings; patent adjustable head-rest. The base of this chair is fitted with solid brass rim, oxidized copper finish, and is covered with selected Mahogany to match the chair. This chair stands firmly alone

PRICE, . . . \$85.00.

When chairs are upholstered with leather, we cover the head-rest with plush, unless otherwise ordered. Plush head-rests prevent the towel from slipping.



KOCHS' GOLD MEDAL HYDRAULIC BARBERS' CHAIR, No. 21.

RAISING AND LOWERING.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891; JAN. 11, 1898; FEB. 8, 1898.

Made of quarter-sawed Oak, golden finish, and highly polished. Upholstered with best quality Mohair Plush of any color desired, or with Maroon or Green Leather; patent adjustable head-rest; oxidized copper trimmings. The base of this chair is fitted with solid brass rim, polished, and is covered with figured quarter-sawed Oak to match the chair. This chair stands firmly alone.

PRICE, . . . \$75.00.

SAME CHAIR IN MAHOGANY, PRICE, . . . \$85.00.

We have cane seats for summer use to fit our Barbers' Chairs, at from \$3.00 to \$5.00, according to style.



KOCHS' GOLD MEDAL HYDRAULIC BARBERS' CHAIR, No. 302.

RAISING AND LOWERING.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891; JAN. 11, 1898; FEB. 8, 1898.

Made of quarter-sawed Oak, golden finish. Upholstered with best quality Mohair Plush of any color desired, or with Leather; oxidized copper trimmings. Patent adjustable head-rest. The base of this chair is fitted with solid brass rim, oxidized copper finish, and is covered with figured quarter-sawed Oak to match the chair. This chair stands firmly alone.

PRICE, . . . \$70.00.



KOCHS' GOLD MEDAL HYDRAULIC BARBERS' CHAIR, No. 340.

RALSING AND LOWERING.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891; JAN. 11, 1898; FEB. 8, 1898.

Made of quarter-sawed Oak, golden finish. Upholstered with best quality Mohair Plush, crimson or green, or with Green or Maroon Leather; oxidized copper trimmings; patent adjustable head-rest. The base of this chair is fitted with solid brase rim, oxidized copper finish, and is covered with figured quarter-sawed Oak to match the chair. This chair stands firmly alone.

PRICE, \$65.00.



KOCHS' GOLD MEDAL HYDRAULIC BARBERS' CHAIR, No. 85.

RAISING AND LOWERING.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891; JAN. 11, 1898; FEB. 8, 1898.

Made of quarter-sawed Oak, golden finish. Upholstered with best quality Mohair Plush, green or crimson, or with Maroon Leather; nickel-plated trimmings; patent adjustable headrest. The base of this chair is made of iron, neatly japanned in black and gold and fitted with solid brass rim, polished. This chair stands firmly alone.

PRICE, . . . \$60.00.

We have cane seats for summer use to fit our Barbers' Chairs, at from \$3.00 to \$5.00, according to style.



KOCHS' GOLD MEDAL HYDRAULIC BARBERS' CHAIR, No. 25.

RAISING AND LOWERING.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891; JAN. 11, 1898; FEB. 8, 1898.

Made of quarter-sawed Oak, golden finish. Upholstered with best quality Mohair Plush, crimson, green or old gold, or with Maroon Leather. Patent adjustable head-rest; brass finished trimmings. Solid brass feet.

PRICE, . . . \$60.00.

When chairs are upholstered with leather, we cover the head-rest with plush, unless otherwise ordered. Plush head-rests prevent the towel from slipping.



KOCHS' GOLD MEDAL HYDRAULIC BARBERS' CHAIR, No. 28.

RAISING AND LOWERING.

REVOLVING AND RECLINING

PATENTED DEC. 8, 1891; JAN. 11, 1898; FEB. 8, 1898.

This chair is of a plain and pleasing pattern and made of Oak, quarter-sawed and golden finish. Upholstered with best quality Mohair Plush, green or crimson, or with Maroon Leather. Oxidized copper trimmings. Patent adjustable head-rest. The base of this chair is made of iron, neatly japanned in black and gold and fitted with rubber rim. This chair stands firmly alone.

PRICE \$58.00.



KOCHS' GOLD MEDAL HYDRAULIC BARBERS' CHAIR, No. 27.

RAISING AND LOWERING.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891; JAN. 11, 1898; FEB. 8, 1898.

Made of quarter-sawed Oak, golden finish. Patent adjustable head-rest; trimmings on this chair brass finished. Ornaments solid brass. Upholstered with best quality Mohair Plush, crimson or green, or with Maroon Leather. The base of this chair is fitted with solid brass rim, polished, and is covered with figured quarter-sawed Oak to match the chair. This chair stands firmly alone.

PRICE, \$62.50.



KOCHS' GOLD MEDAL HYDRAULIC BARBERS' CHAIR, No. 87.

RAISING AND LOWERING.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891; JAN. 11, 1898; FEB. 8, 1898.

Made of quarter-sawed Oak, golden finish. Upholstered with best quality Mohair Plush, crimson or green, or with Green or Maroon Leather; oxidized copper trimmings; patent adjustable head-rest. The base of this chair is fitted with solid brass rim, oxidized copper finish, and is covered with figured quarter-sawed Oak to match the chair. This chair stands firmly alone.

PRICE, . . . \$57.50.



KOCHS' GOLD MEDAL HYDRAULIC BARBERS' CHAIR, No. 89.

RAISING AND LOWERING.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891; JAN. 11, 1898; FEB. 8, 1898.

Made of quarter-sawed Oak, golden finish. Upholstered with best quality Mohair Plush, crimson or green, or with Green Leather; mckel-plated trimmings; patent adjustable head-rest. The base of this chair is made of iron, neatly japanned in black and gold and fitted with rubber rim. This chair stands firmly alone.

PRICE, . . . \$50.00.



KOCHS' GOLD MEDAL HYDRAULIC BARBERS' CHAIR, No. 79.

RAISING AND LOWERING.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891; JAN. 11, 1898; FEB. 8, 1898.

Made of quarter-sawed Oak golden finish. Upholstered with Mohair Plush, crimson or green, or with Maroon Leather; nickel-plated trimmings. The base of this chair is fitted with metal rim, oxidized copper finish. and is covered with figured quarter-sawed Oak to match the chair. This chair stands firmly alone.

PRICE, . . . \$47.00.



KOCHS' GOLD MEDAL HYDRAULIC BARBERS' CHAIR, No. 83.

RAISING AND LOWERING.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891; JAN. 11, 1898; FEB. 8, 1898.

Made of quarter-sawed Oak, golden finish. Upholstered with Mohair Plush, crimson or green, or with Maroon Leather; nickel-plated trimmings. The base of this chair is made of iron, neatly japanned in black and gold and fitted with metal rim, oxidized copper finish. This chair stands firmly alone.

PRICE, . . . \$47.00.



KOCHS' GOLD MEDAL HYDRAULIC BARBERS' CHAIR, No. 86.

RAISING AND LOWERING.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891; JAN. 11, 1898; FEB. 8, 1898.

Made of quarter-sawed Oak, golden finish. Upholstered with best quality Mohair Plush, crimson or green, or with Maroon Leather; oxidized copper trimmings. Patent adjustable head-rest. Brass feet oxidized.

PRICE, . . . \$45.00.

When chairs are upholstered with leather, we cover the head-rest with plush, unless otherwise ordered. Plush head-rests prevent the towel from slipping.



KOCHS' GOLD MEDAL HYDRAULIC BARBERS' CHAIR, No. 26.

RAISING AND LOWERING.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891; JAN. 11, 1898; FEB. 8, 1898.

Made of quarter-sawed Oak, golden finish. Covered with Mohair Plush, crimson or green, or with Maroon Leather; nickel-plated trimmings. Patent adjustable head-rest. Brass feet.

PRICE, . . . \$43.50.

We have cane seats for summer use to fit our Barbers' Chairs, at from \$3.00 to \$5.00, according to style.



KOCHS' GOLD MEDAL HYDRAULIC BARBERS' CHAIR, No. 24.

RAISING AND LOWERING.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891; JAN. 11, 1898; FEB. 8, 1898.

Made of quarter-sawed Oak, golden finish. Upholstered with Mohair Plush, crimson, green or maroon, or with Maroon Leather; nickel-plated trimmings. Brass feet.

PRICE . . . \$42.00.



KOCHS' PEDESTAL COLUMBIA CHAIR, No. 36.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891, AND JAN. 11, 1898.

Made of quarter-sawed Oak, golden finish, with iron base neatly japanned in white and gold. This chair stands firmly alone. Upholstered with Mohair Plush, crimson or green, or with Maroon Leather; oxidized copper trimmings. The rim on the base of this chair is made of rubber.

PRICE, . . . \$42.00.

No. 39. Same chair, with black and gold japanned base. PRICE, \$40.00.



KOCHS' PEDESTAL COLUMBIA CHAIR, No. 37.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891, AND JAN. 11, 1898.

Made of quarter-sawed Oak, golden finish; with iron base neatly japanned in black and gold. This chair stands firmly alone. Upholstered with Mohair Plush, crimson or green, or with Maroon Leather; oxidized copper trimmings. The rim on the base of this chair is made of metal, oxidized copper finish.

PRICE, . . . \$39.00

When chairs are upholstered with leather, we cover the head-rest with plush, unless otherwise ordered. Plush head-rests prevent the towel from slipping.



KOCHS' PEDESTAL COLUMBIA CHAIR, No. 34.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891, AND JAN. 11, 1898.

Made of quarter-sawed Oak, golden finish, with iron base neatly japanned in black and gold. This chair stands firmly alone. Upholstered with Mohair Plush, crimson or green, or with Maroon Leather; nickel-plated trimmings. The rim on the base of this chair is made of rubber.

PRICE, . . . \$37.50.

We have cane seats for summer use to fit our Barbers' Chairs, at from \$3.00 to \$5.00, according to style.



KOCHS' COLUMBIA CHAIR, No. 19.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891, AND JAN. 11, 1898.

Made of quarter-sawed Oak, golden finish. Upholstered with Mohair Plush, crimson or green, or with Maroon Leather; nickel-plated trimmings. Brass feet.

PRICE, . . . \$37.00.



KOCHS' COLUMBIA CHAIR, No. 12.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891, AND JAN. 11, 1898.

Made of quarter-sawed Oak, golden finish. Upholstered with Mohair Plush, crimson, maroon or green, or with Maroon Leather; oxidized copper trimmings. Brass feet, oxidized.

PRICE, \$35.00



KOCHS' COLUMBIA CHAIR, No. 15.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891, AND JAN. 11, 1898.

Made of quarter-sawed Oak, golden finish. Upholstered with Mohair Plush, crimson, green or old gold, or with Maroon Leather; nickel-plated trimmings. Brass feet.

PRICE, \$33.50



KOCHS' COLUMBIA CHAIR, No. 14.

REVOLVING AND RECLINING.

PATENTED DEC. 8, 1891, AND JAN. 11, 1898.

Made of quarter-sawed Oak, golden finish. Upholstered with Mohair Plush, crimson or green, or with Maroon Leather; nickel-plated trimmings. Brass feet.

PRICE, \$32.00.



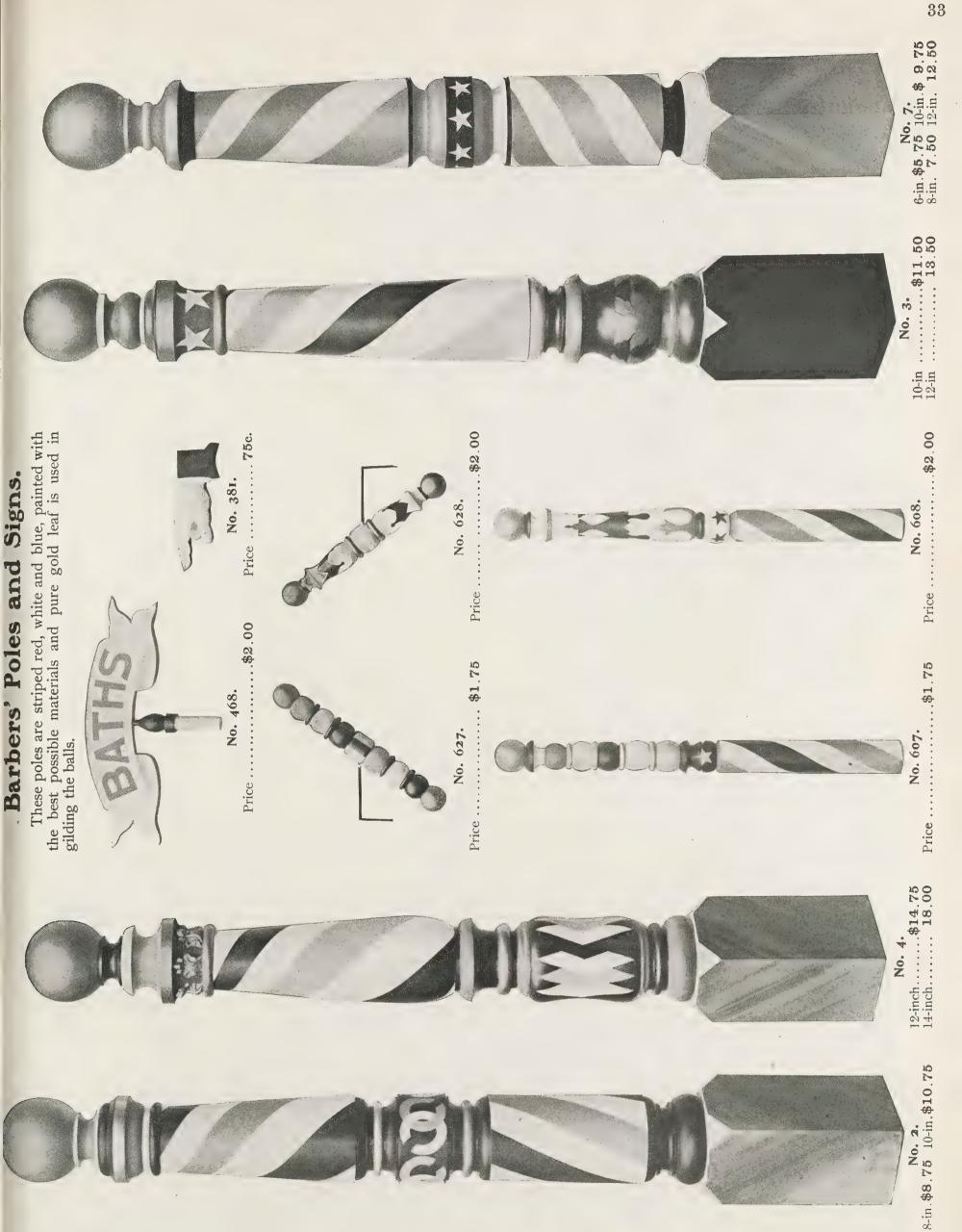
KOCHS' COLUMBIA CHAIR, No. 16.

REVOLVING AND RECLINING.

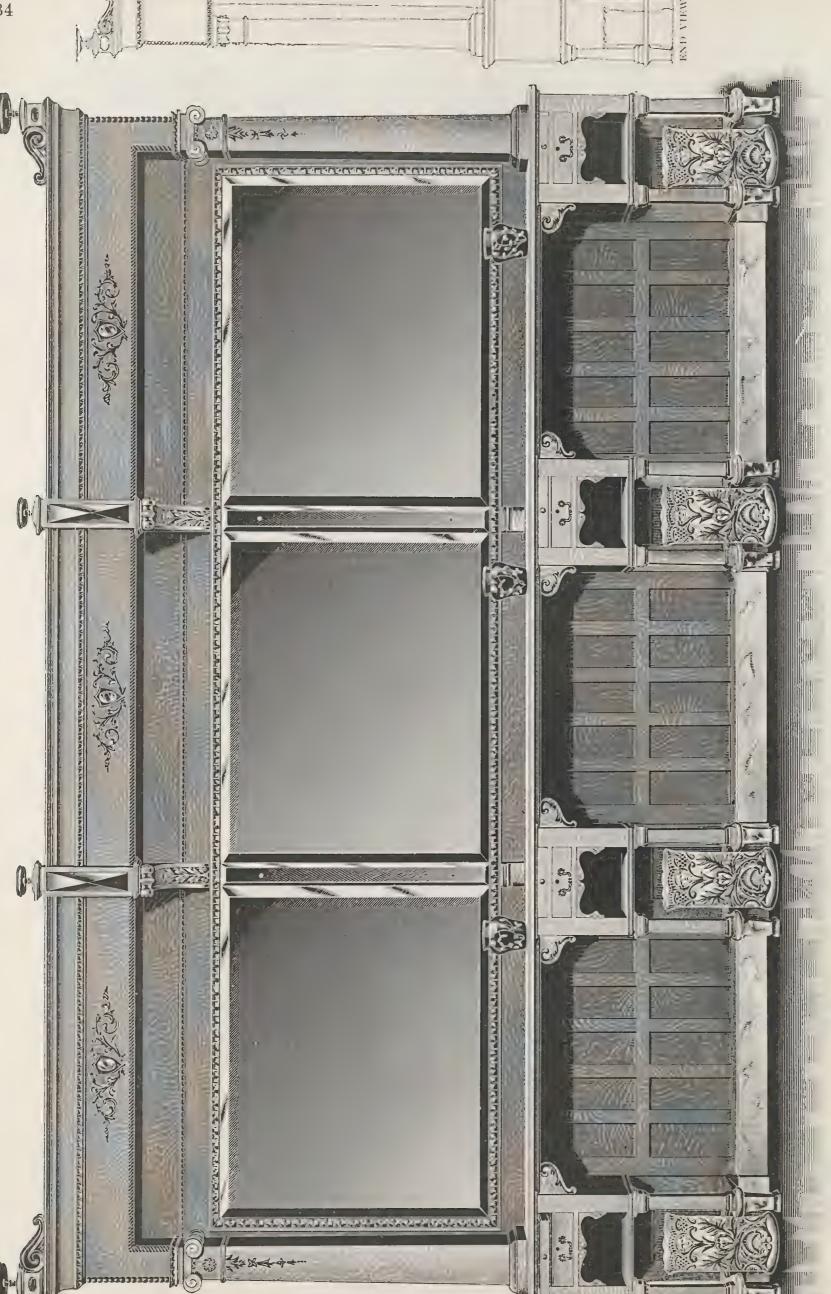
PATENTED DEC. 8, 1891, AND JAN. 11, 1898.

Made of quarter-sawed Oak, golden finish. Upholstered with Mohair Plush, crimson or green; nickel-plated trimmings. Brass feet.

PRICE, . . \$30.00.







This Mirror Case is one of the most attractive and strictly up-to-date fixtures ever produced. It is built of choice selected quarter-sawed oak, finest golden finish. Size of French plates, beveled, 44 x 54, connected with beveled glass strips. All materials of the very best, metal parts oxidized copper finish. The richly ornamented and carved canopy top is supported by square pillars. An idea of their size can be had from our "End View" illustration. The open workstands are of new design with square pillars to match the columns of the top. They are provided with a drawer, a place for clean towels and a slide, which is very handy for the tools. The lower part is cut half round to make room for the fine glazed jardinieres. The Bohemian glass vases are silver inlaid. Italian marble shelf and base. Height, 10 feet; length of 3-Chair Case, as illustrated, 15 feet 6 inches.

2-Chair Case....

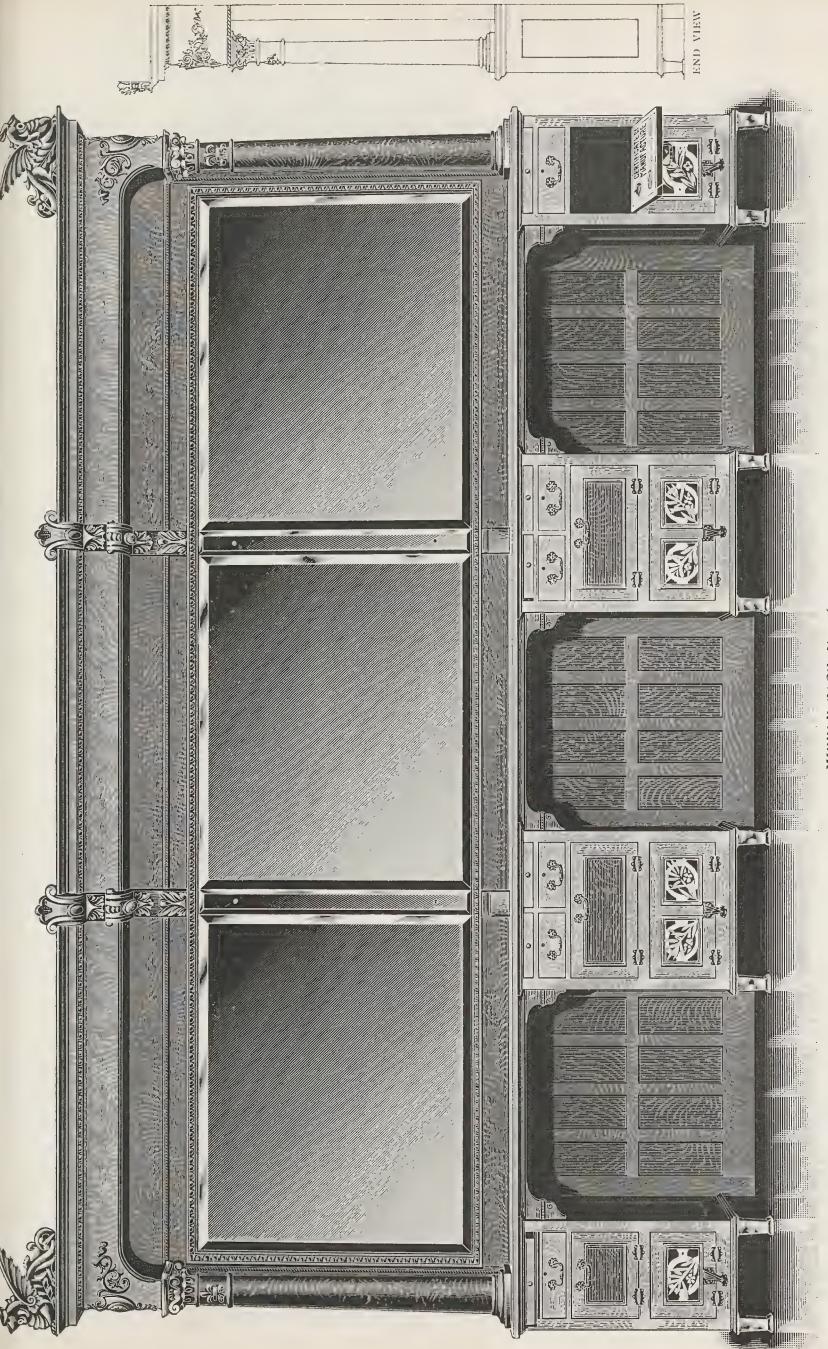
\$259.50

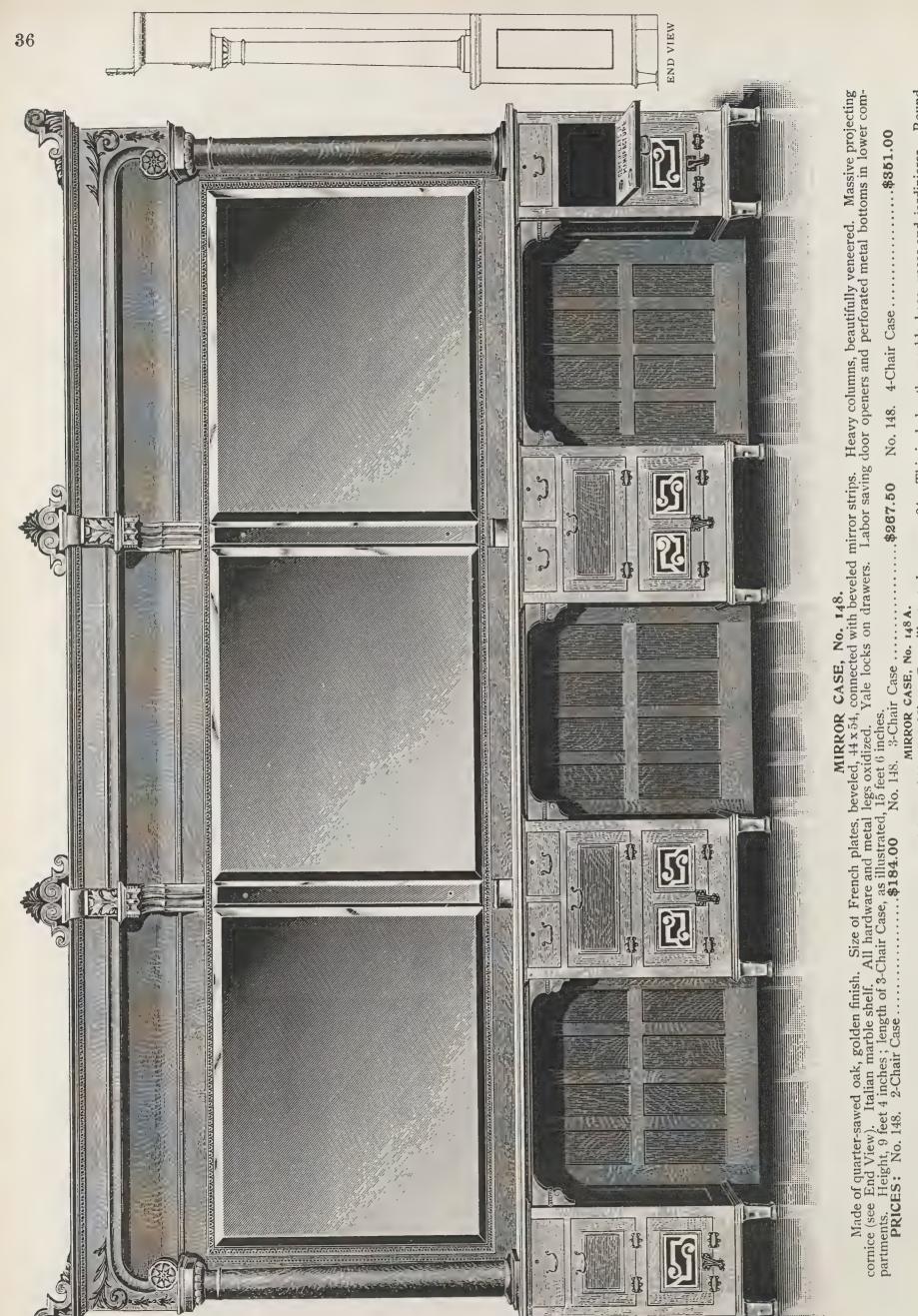
3-Chair Case.....

\$370.00

.\$480.50

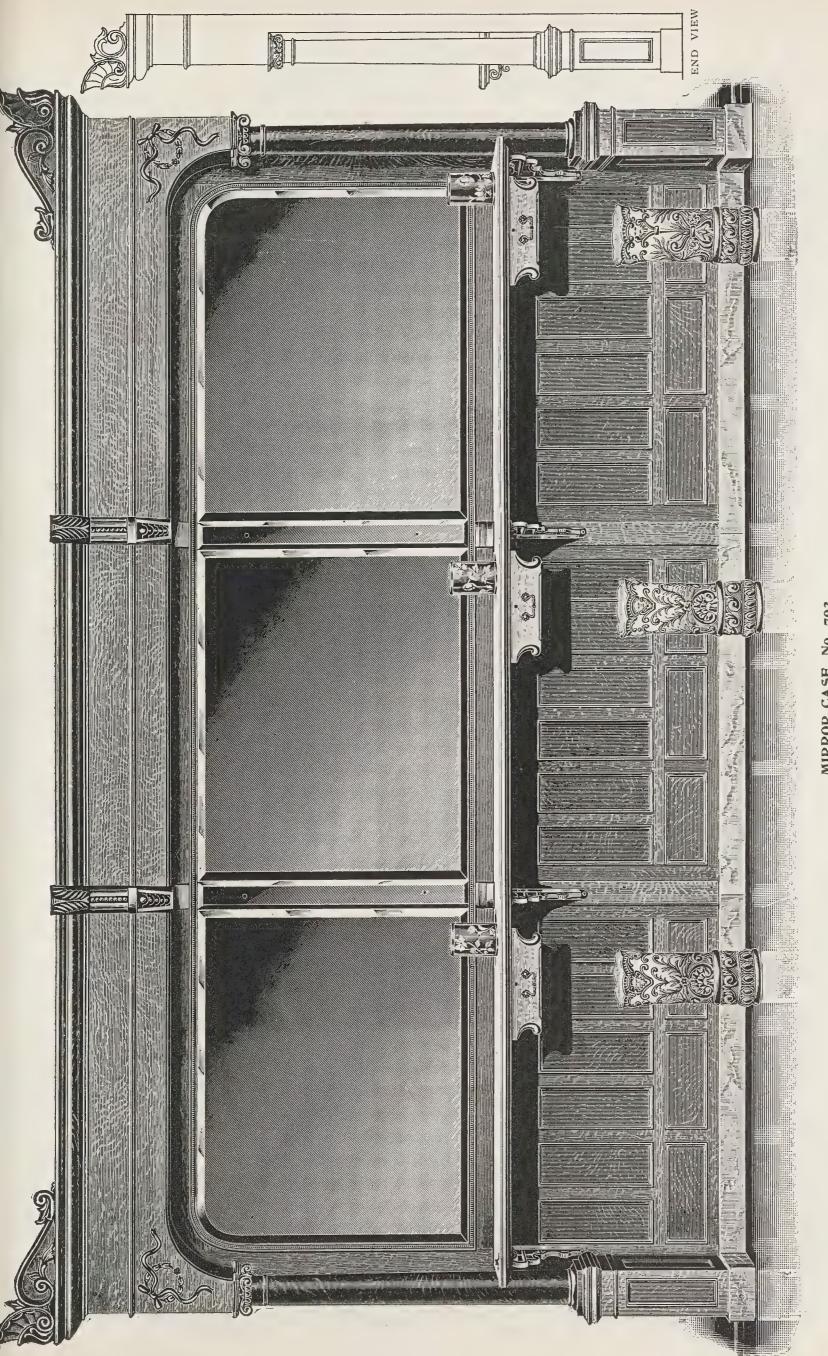
4-Chair Case.....





Consisting of top of No. 148 Mirror Case, illustrated above, and base of No. 148 Mirror Case, illustrated on page 34. This includes the marble base, vases and jardinieres. Round columns on open workstands to harmonize with the round pillars of No. 148 top.

\$284.30 No. 148 A. 4-Chair Case......\$284.30

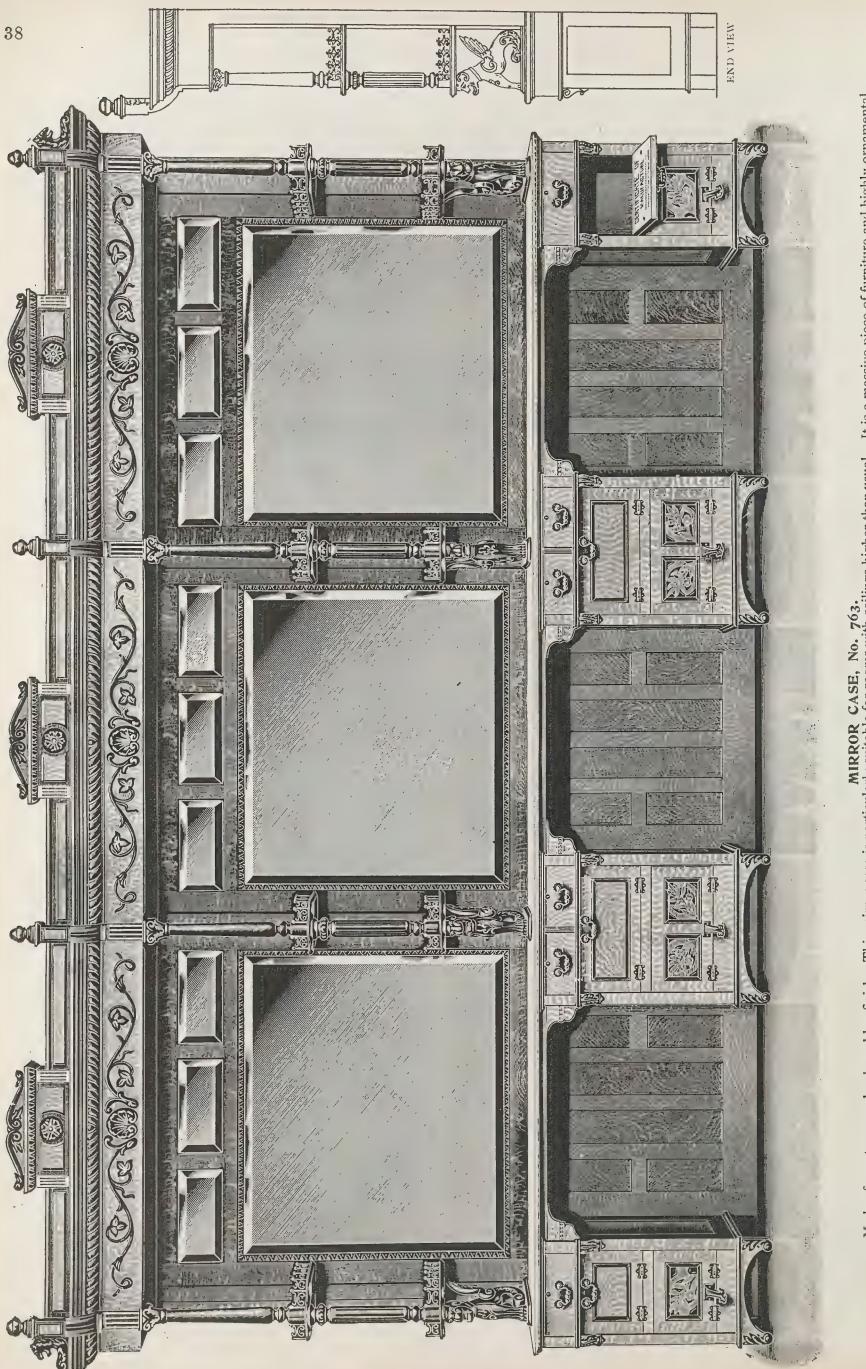


MIRROR CASE, No. 703.

Made of quarter-sawed oak, golden finish. The French beveled plates are 44×54 , connected by 4-inch beveled plates. The shelf is of Italian marble and also the base. Yale locks are used upon the drawers. Cabinetwork is of the very best. Molding around all panels on backs.

Height of Mirror Case, 9 feet 6 inches; length, arranged for three chairs, as illustrated, 15 feet 11 inches.

.....\$448.30 4-Chair Case....\$654.90 3-Chair Case \$345.00 6-Chair Case 2-Chair Case......\$241,70



MIRROR CASE, No. 763.

Made of quarter-sawed oak, golden finish. This mirror case is particularly suitable for rooms with ceilings higher than usual. It is a massive piece of furniture and highly ornamental. The pillars support a heavy cornice and the brackets upon the pillars are provided with brass railing. French beveled plates, 44 x 50 and 8 x 16. Italian marble shelf and brass trimmings oxidized copper finish are furnished. Yale locks on all drawers and the lower compartments of workstands are ventilated.

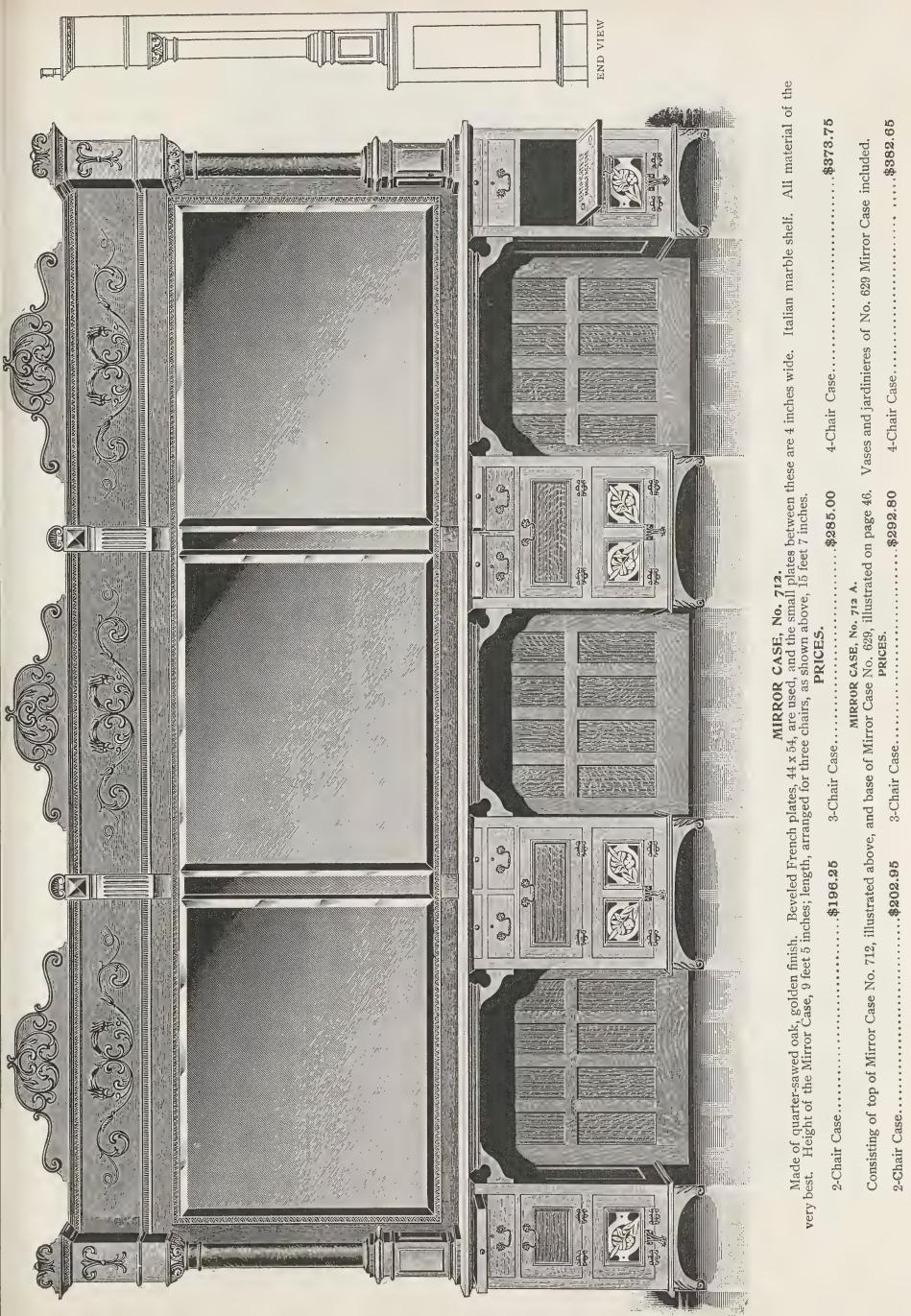
Height of the Mirror Case, 10 feet 1 inch; length, arranged for three chairs, as illustrated, 16 feet 8 inches.

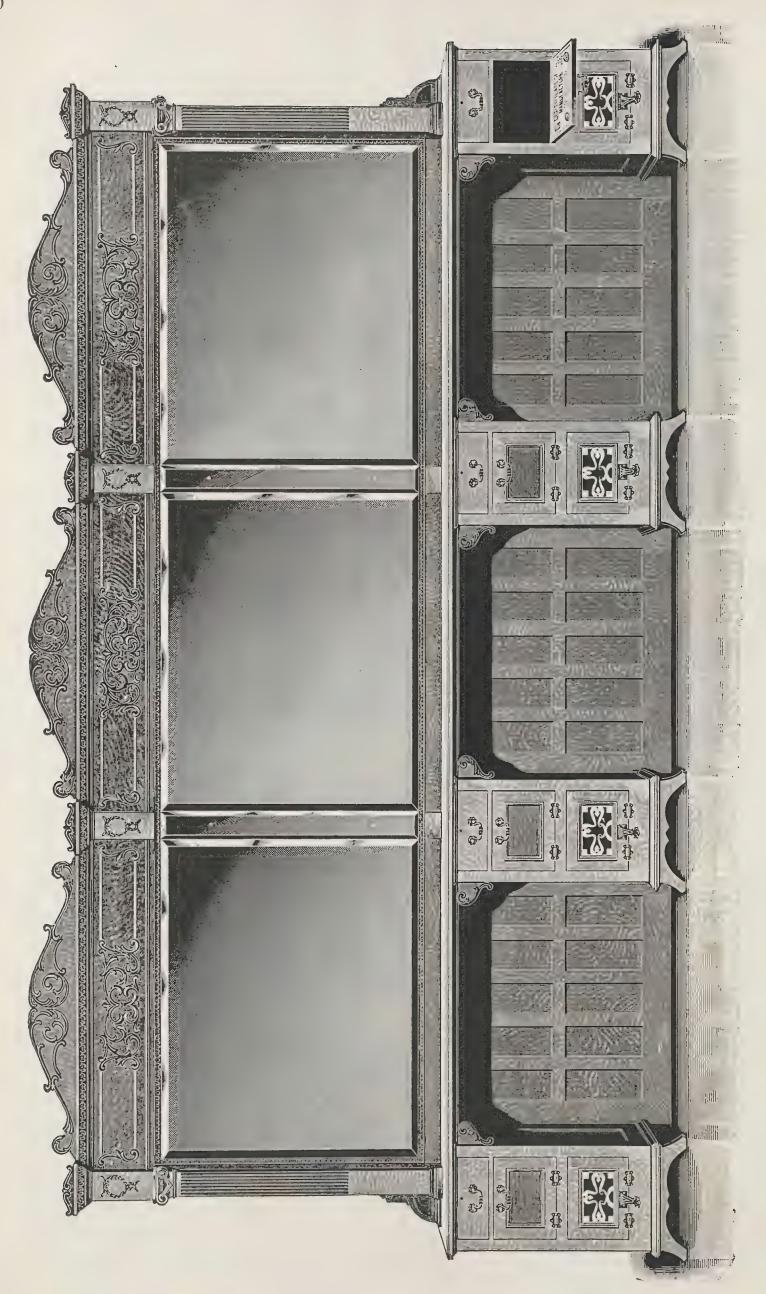
PRICES.

3-Chair Case...

...\$257.15

2-Chair Case





MIRROR CASE, No. 724.

Made of quarter-sawed oak, golden finish. This Mirror Case is very finely carved and is of very pleasing design. Best quality French beveled plates, 44 x 54, connected with beveled mirror strips. Italian marble shelf. Yale locks are used upon all drawers. The trimmings are oxidized copper finish. The lower compartment of each workstand is ventilated with perforated metal bottom. Labor-saving door openers.

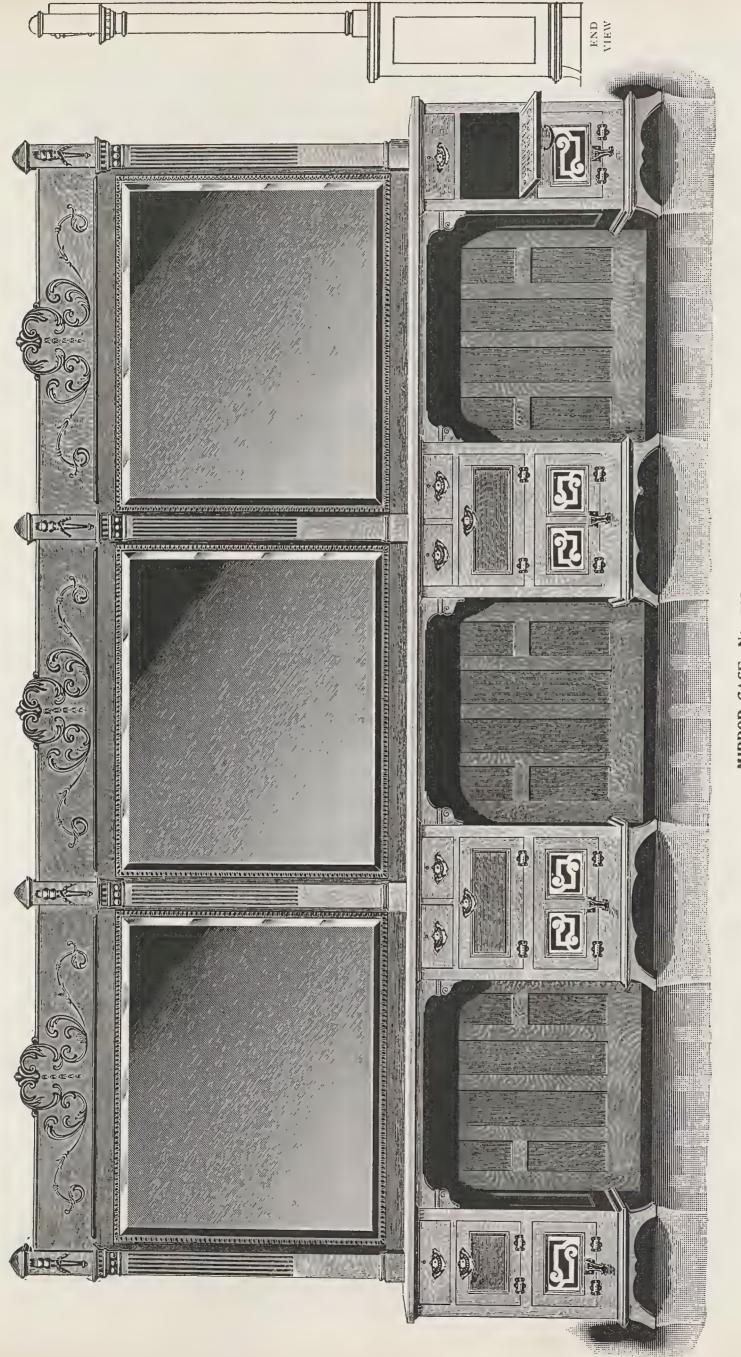
Height of the Mirror Case, 8 feet 9 inches; length, arranged for three chairs, as illustrated, 16 feet 2 inches.

PRICES.

3-Chair Case.....\$249.00

4-Chair Case.....\$326.55

2-Chair Case.....\$171.45



MIRROR CASE, No. 791.

Made of quarter-sawed oak, golden finish. Beveled French plates, 44 x 54. Italian marble shelf. Oxidized copper trimmings. Yale locks on drawers. Labor saving door openers. Height of the mirror case, 8 feet 7 inches; length, arranged for three chairs, as shown above, 15 feet 4 inches.

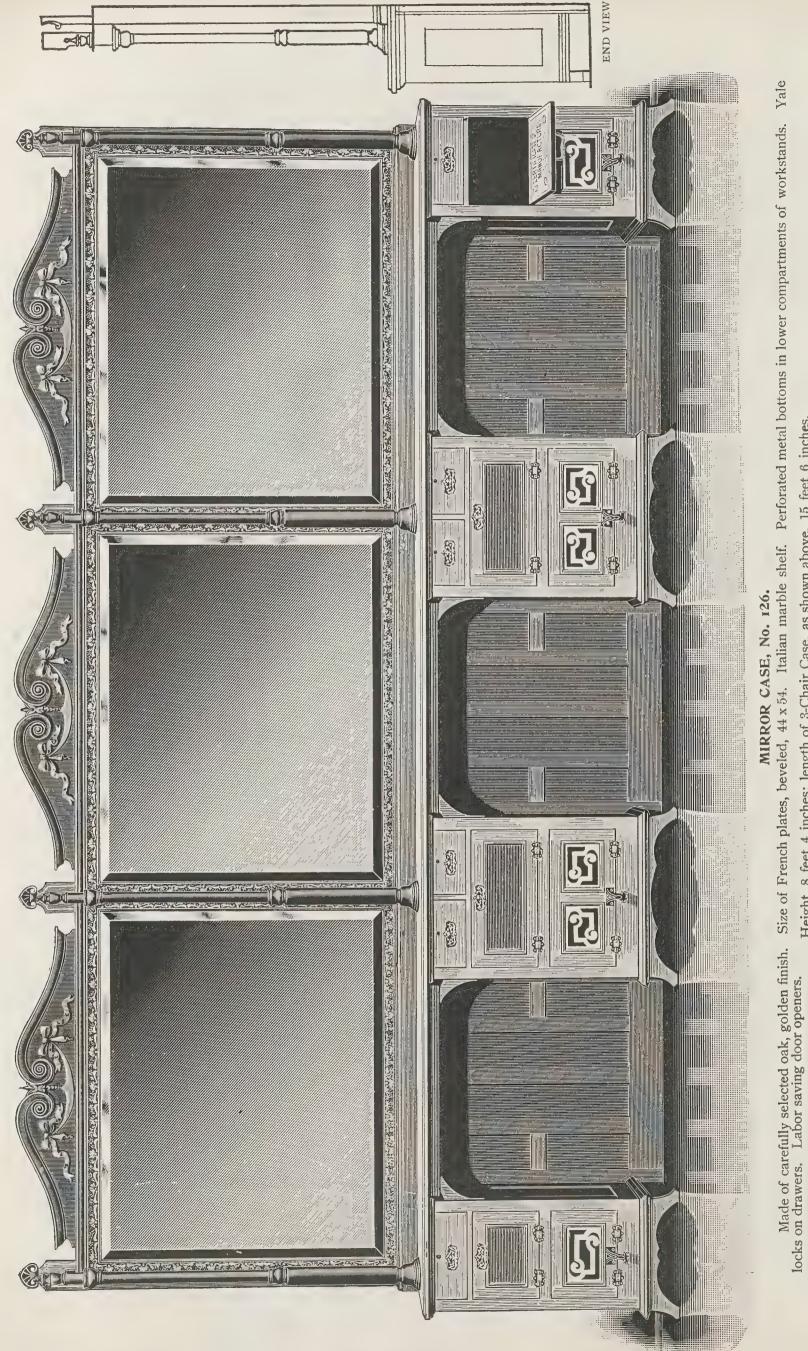
PRICES.

2-Chair Case\$158.85

3-Chair Case

4-Chair Case\$232.00

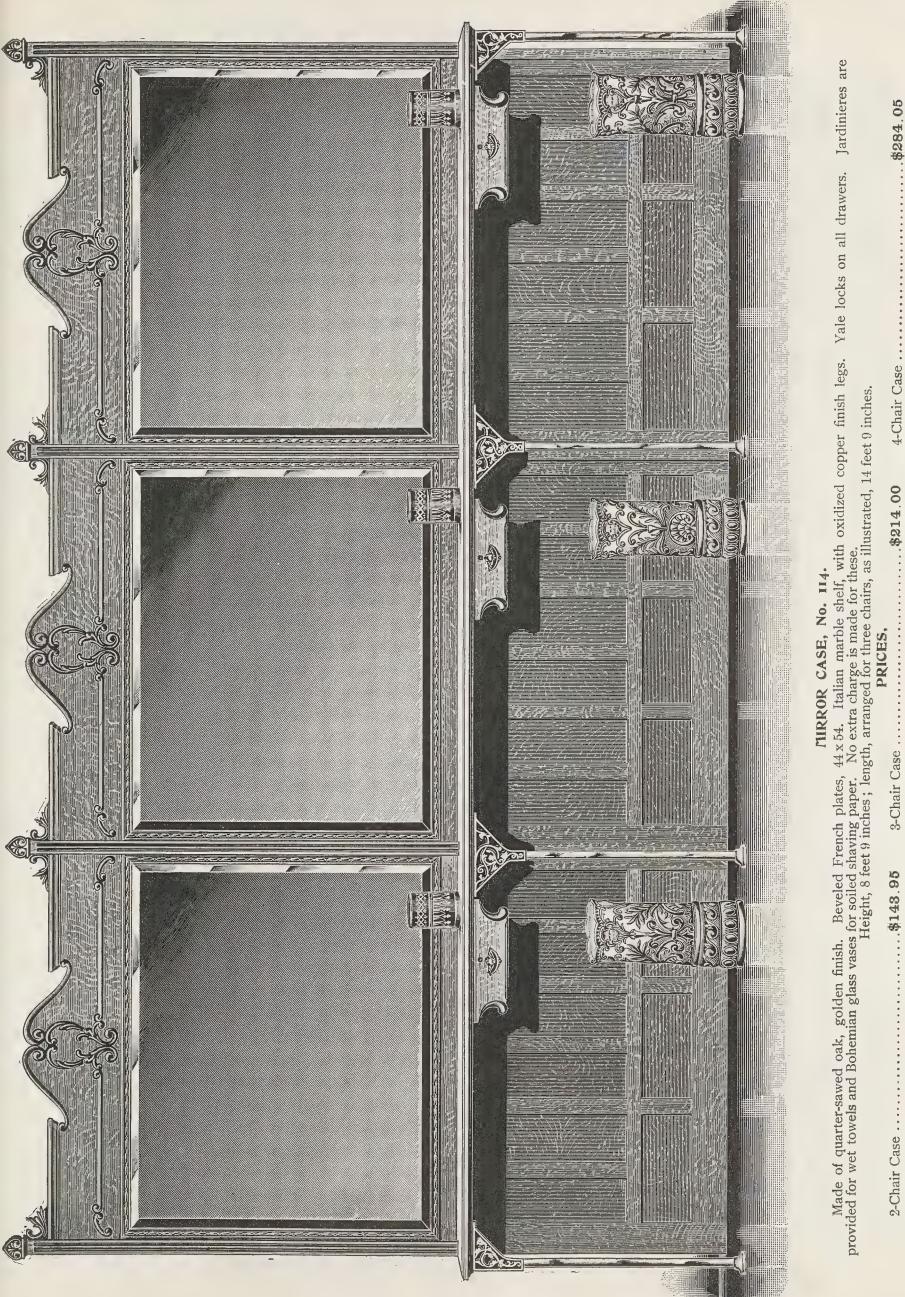
\$305.15

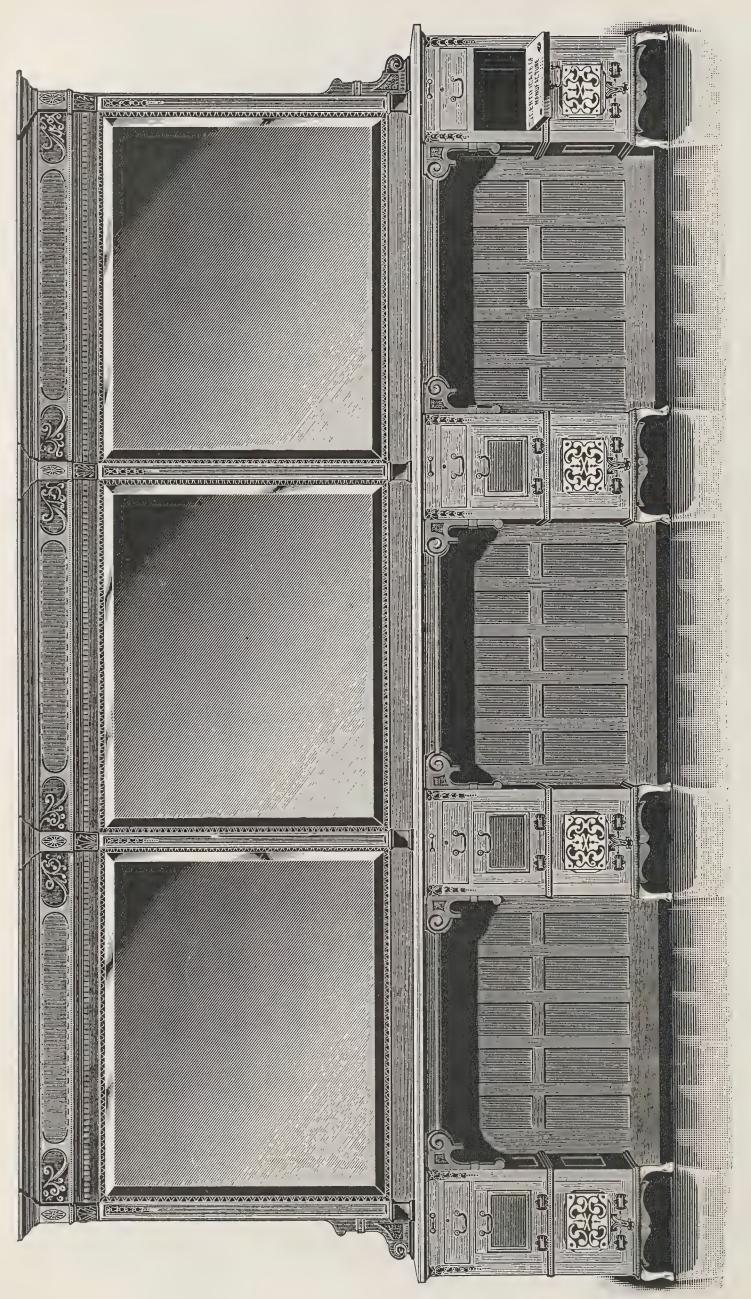


Height, 8 feet 4 inches; length of 3-Chair Case, as shown above, 15 feet 6 inches.

3-Chair Case.....\$224.50 \$154.10 2-Chair Case.....

4-Chair Case.....\$294.90





MIRROR CASE, No. 190.

Made of mahogany, highly finished. This mirror case has been especially designed to be made of this wood, and nothing in better taste has ever been offered. The ornamentation is sufficient, and still there is plenty of plain surface, which displays the wood and finish to excellent advantage. Beveled French plates, 44 x 54, are used, and marble shelf, and in every respect this mirror case is strictly high grade. Yale locks on all drawers. Labor saving door openers.

Height of Mirror Case, 8 feet 3 inches, and the length, arranged for three chairs, as illustrated, is 15 feet 10 inches.

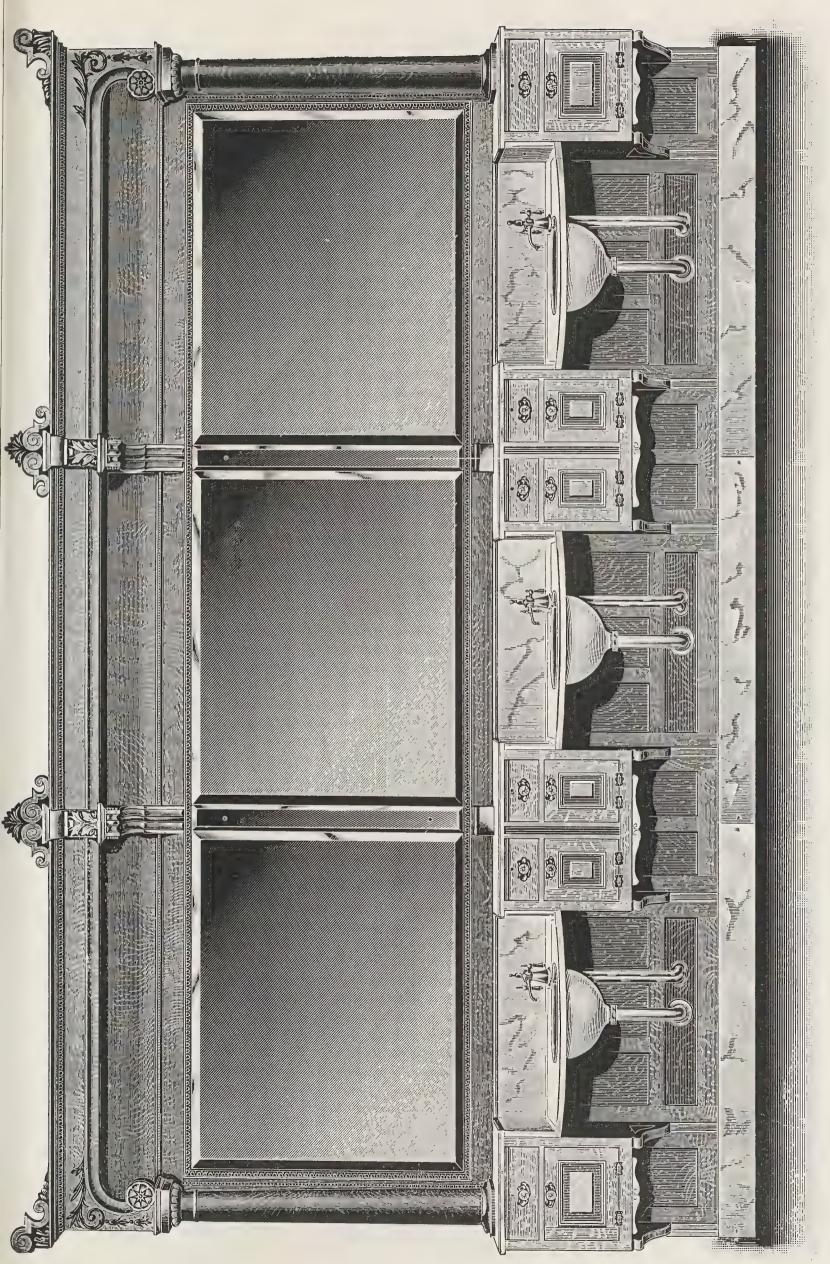
PRICES.

3-Chair Case\$345.00

.....\$454.75

4-Chair Case.....

2-Chair Case.....



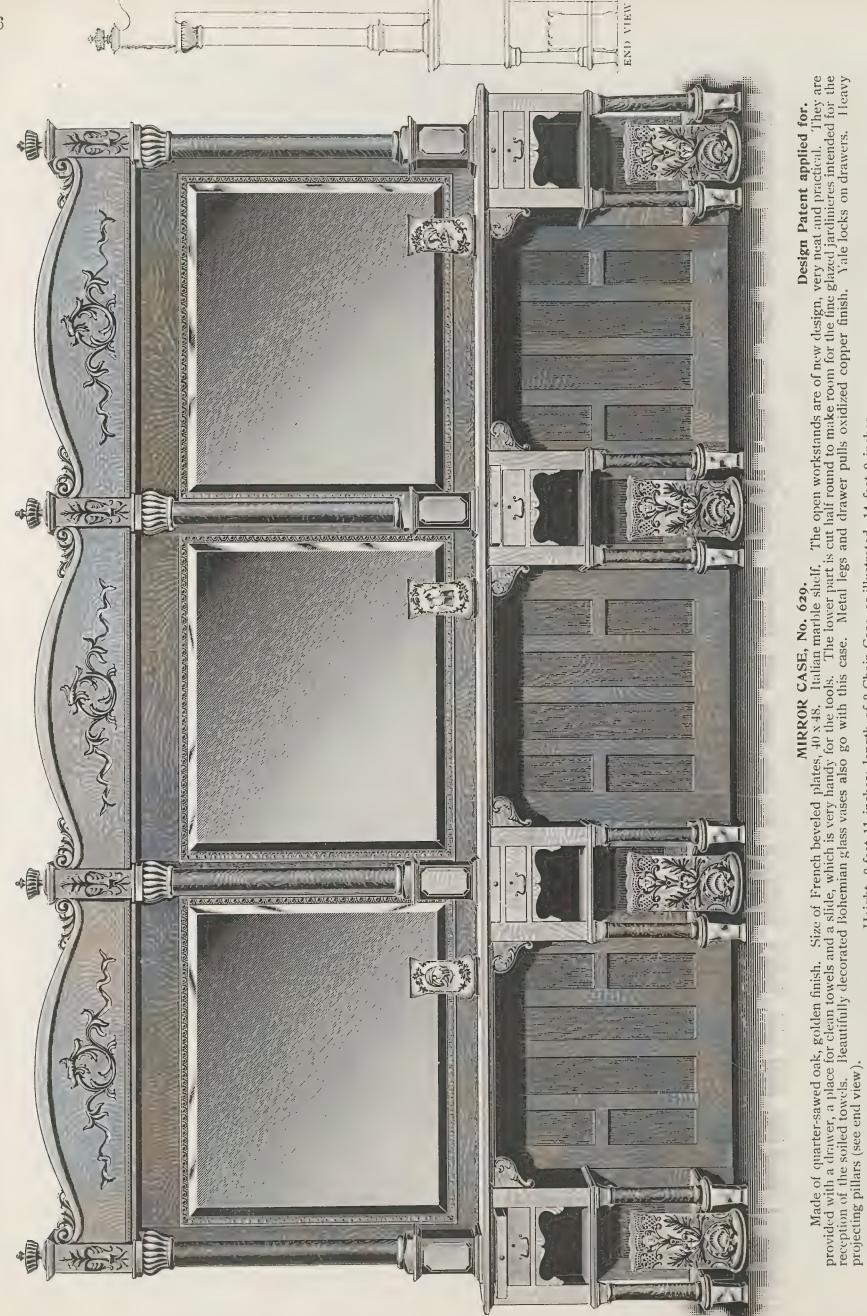
MIRROR CASE, No. 830.

Made of quarter-sawed oak, golden finish. Size of French beveled mirror plates, 44×54 , connected by beveled mirror strips. Washstands, cabinet tops and base of best Italian marble. All brass hardware on cabinets, oxidized copper finish. All plumbing goods heavily nickel-plated. No. 6 double Fuller basin cocks. Extra charge if combination shampoo cocks are wanted. Shampoo sprinklers with rubber rim, also rubber hose are included. Height, 9 feet 4 inches; length of case for 3 chairs, as illustrated, 15 feet 6 inches.

PRICES.

The above Washstand Case can also be had with any other top, either 36 x 48, 40 x 48 or 44 x 54 plates, as illustrated in this catalogue. Estimates will be cheerfully given on application. 4-Chair Case.....\$483.75 3-Chair Case.....\$365.65 2-Chair Case.....\$247.55





Height, 8 feet 11 inches; length of 3-Chair Case, as illustrated, 14 feet 9 inches.

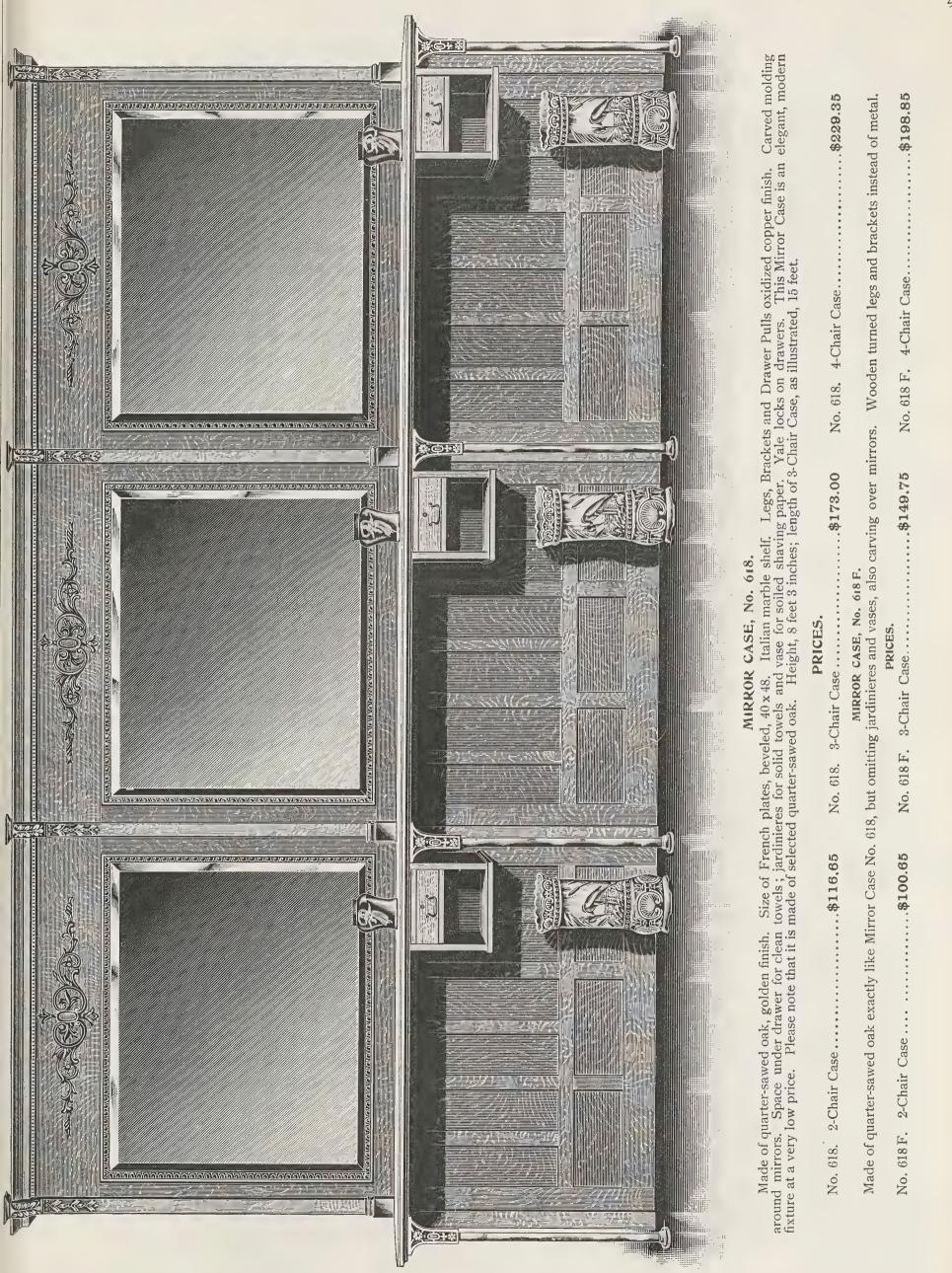
2-Chair Case

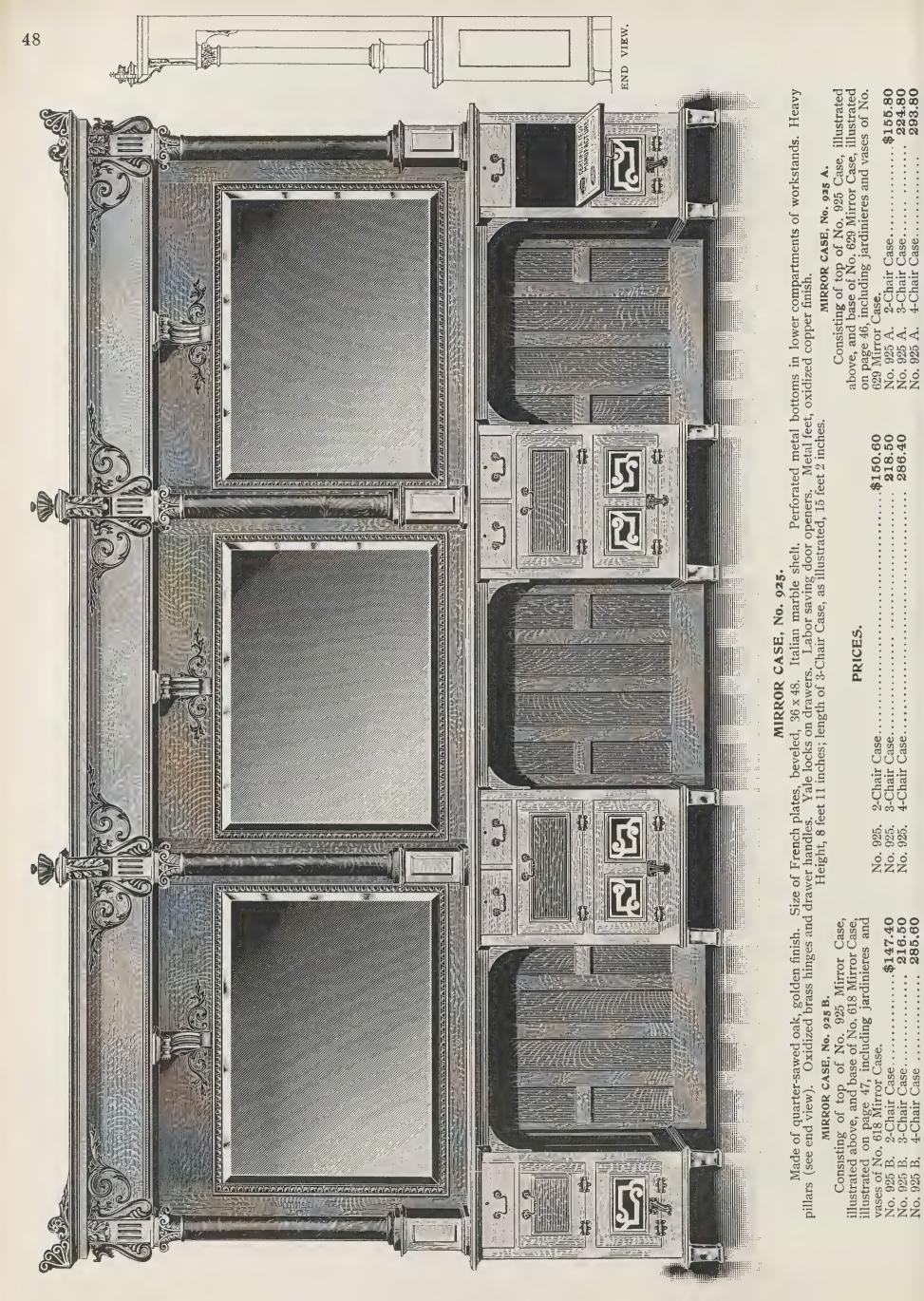
.\$160.50

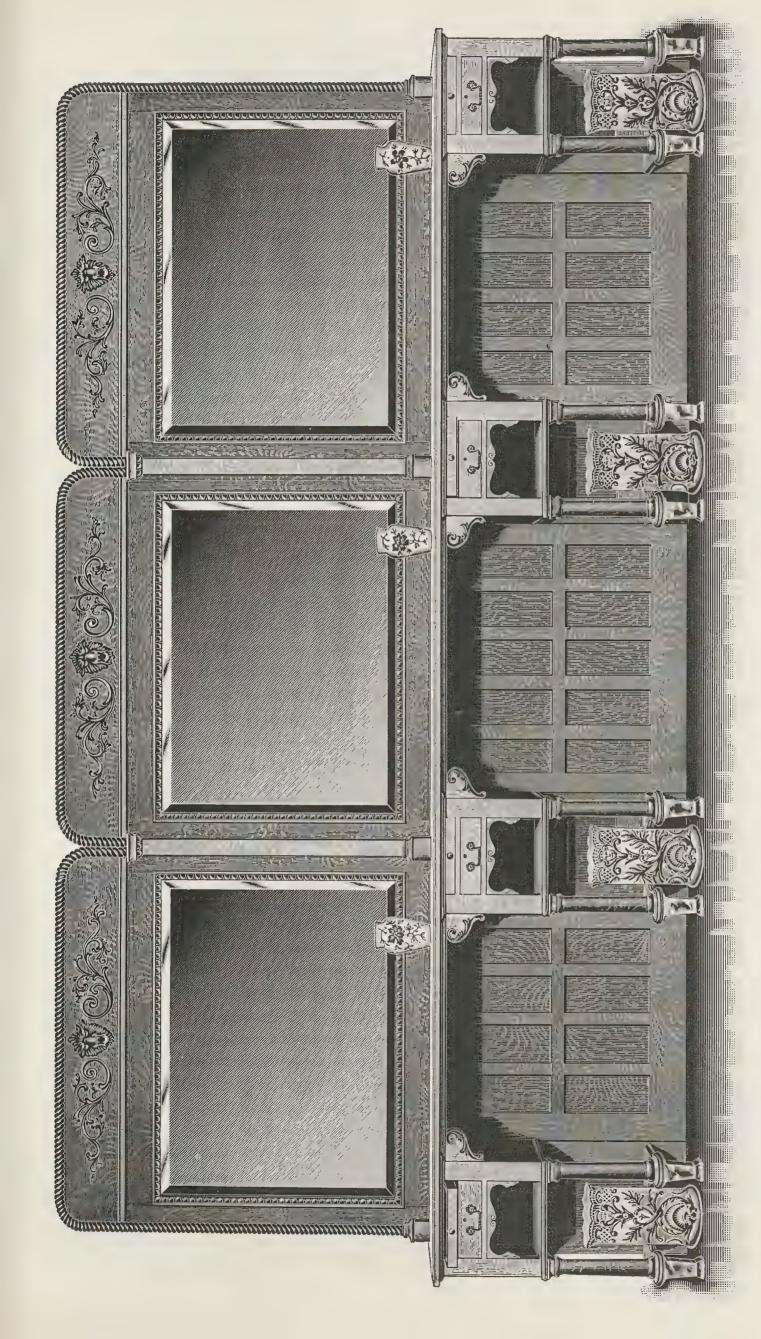
3-Chair Case

\$231.00

4-Chair Case.....\$301.50







MIRROR CASE, No. 936.

Design Patent applied for.

Made of quarter-sawed oak, golden finish. Size of French plates, beveled, 36 x 48. Italian marble shelf. The open workstands are of new design, very neat and practical. They are provided with a drawer, a place for clean towels and a slide, which is very handy for the tools. The lower part is cut half round to make room for the fine glazed jardinieres intended for the reception of the soiled towels. The soiled shaving paper is to be placed in the decorated Bohemian glass vases, which are also furnished with the case. Metal legs and drawer pulls oxidized copper finish. Yale locks on drawers.

Height, 7 feet 11 inches; length of 3-Chair Case, as illustrated, 15 feet.

PRICES.

...\$257.00 4-Chair Case. ...\$196.15 3-Chair Case\$135,30 2-Chair Case.....

MIRROR CASE, No. 789.

Made of quarter-sawed oak, golden finish. Beveled French plates, 36 x 48. Italian marble shelf. Oxidized copper trimmings. Yale locks on all drawers. The lower compartment of each workstand is made with perforated metal bottom, and the door is latticed so that thorough ventilation is obtained. Labor saving door opener upon each lower door.

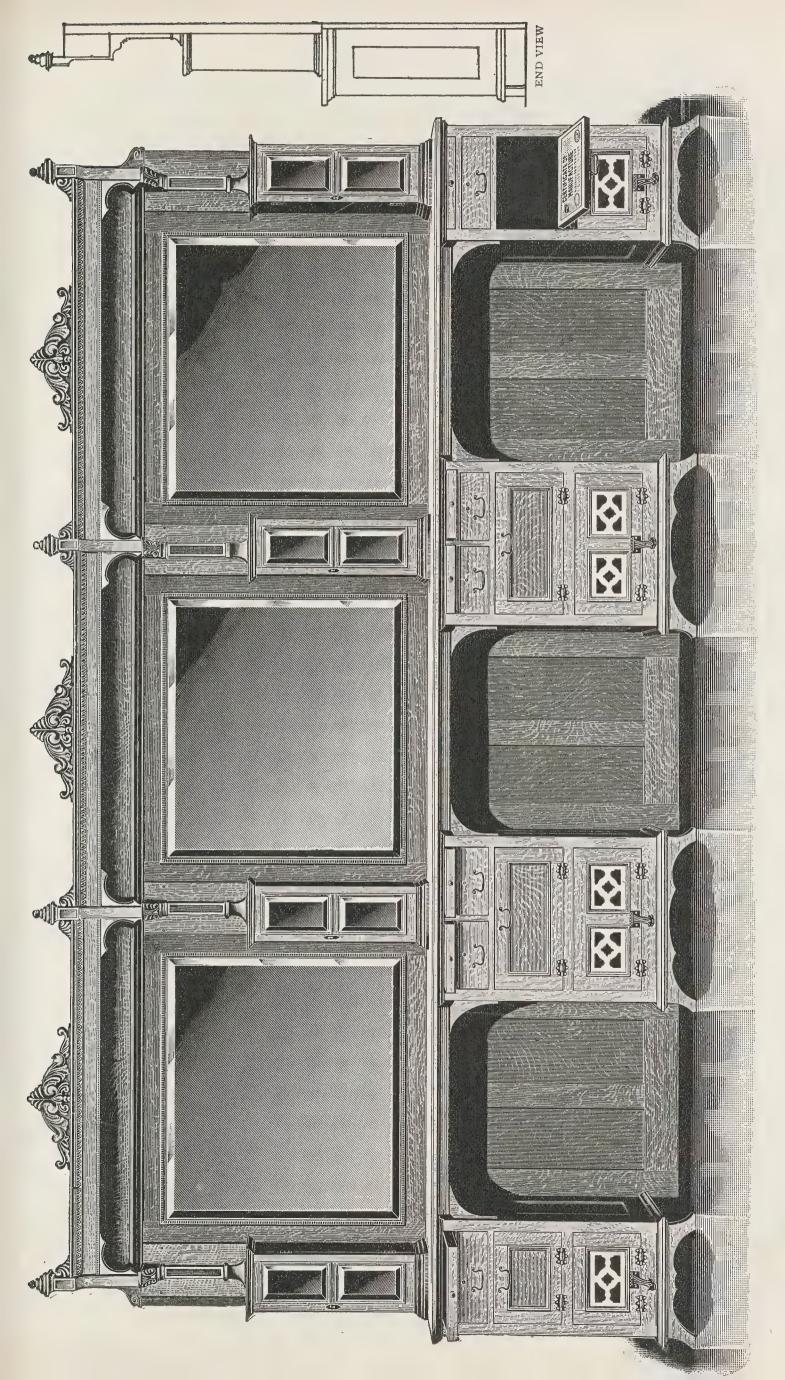
Height of the Mirror Case, 8 feet 4 inches; length, arranged for three chairs, as illustrated, 14 feet 8 inches.

PRICES.

\$250.75

4-Chair Case

....\$190.00



MIRROR CASE, No. 723.

Made of quarter-sawed oak, golden finish. Beveled French plates, 36 x 40. Italian marble shelf. The compartments between the mirror plates are for the display of toilet articles and are covered with plate glass doors fitted with lock and key. The workstands have slides just below the marble shelf, which will be found very convenient. Oxidized copper trimmings and Yale locks on drawers. The lower compartments of workstands are ventilated and furnished with labor saving door openers.

Height of the Mirror Case, 8 feet 2 inches; length, arranged for three chairs as shown above, 14 feet 9 inches.

PRICES.

\$178.50

4-Chair Case\$233.40

2-Chair Case

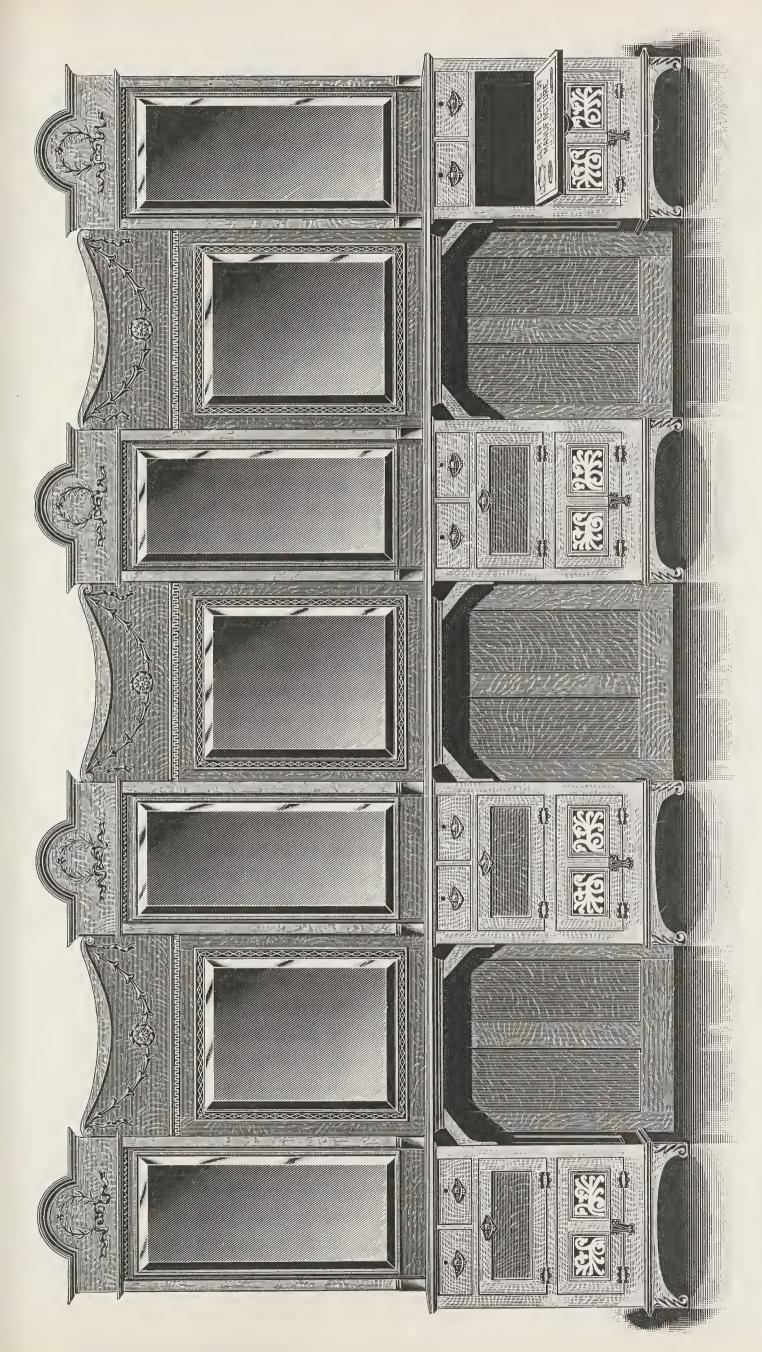
3-Chair Case

MIRROR CASE, No. 831.

Made of quarter-sawed oak, golden finish. French beveled plates, 36×40 and 6×20 , are used, and in every particular the mirror case is strictly high grade, although the price is not high. Below each small mirror plate a half-round shelf is provided for the display of toilet articles. Italian marble shelf. Yale locks on drawers. Labor saving door openers. Perforated metal bottoms. Height of the mirror case, 8 feet 6 inches; length, arranged for three chairs, as shown above, 14 feet 9 inches.

PRICES.

..\$168.40



MIRROR CASE, No. 745.

Made of quarter-sawed oak, golden finish. German beveled mirrors, 18×40 and 24×30 . Italian marble shelf. Perforated metal bottoms in lower compartments of workstands. Brass hinges and drawer handles oxidized copper finish. Yale locks on drawers. Lower doors fitted with our labor-saving door openers. This case has been especially designed to show the beautiful grain of the quarter-sawed oak to best advantage.

Height, 8 feet 2 inches; length of 3-Chair Case, as illustrated, 15 feet 9 inches.

PRICES.

4-Chair Case.. \$131.30 3-Chair Case. ...\$94.20 2-Chair Case

MIRROR CASE, No. 769.

Made of quarter-sawed oak, golden finish. German beveled mirrors, 18×40 , 24×30 and 6×24 . Italian marble shelf. Perforated metal bottoms in lower compartments of workstands. Hinges and drawer handles oxidized copper finish. Yale locks on drawers. Lower doors furnished with our labor saving door openers. Metal feet under workstands oxidized copper finish. This Mirror Case is a neat, up-to-date fixture and very finely finished.

Height, 8 feet; length of 3-Chair Case, as illustrated, 15 feet 9 inches.

PRICES.

3-Chair Case.

.....\$106.60

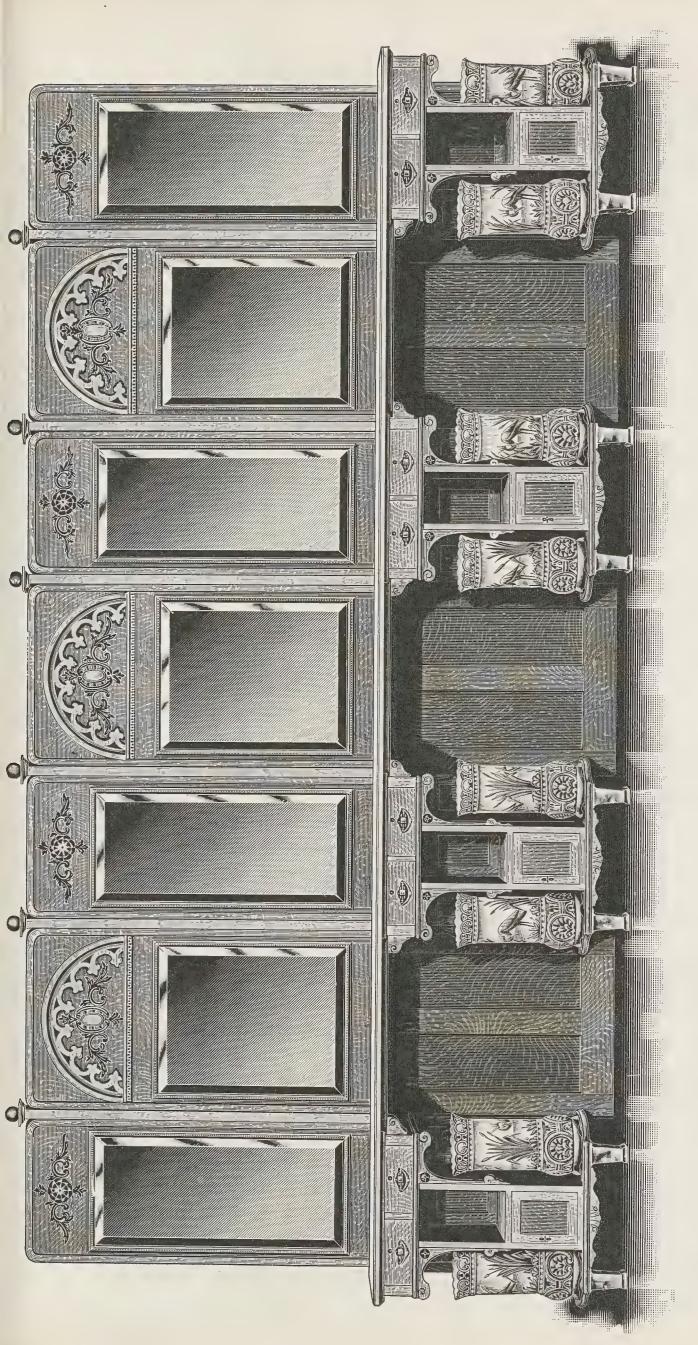
2-Chair Case.....

....\$148.50

\$190.40

4-Chair Case.....

....\$190,35



MIRROR CASE, No. 752.

Design Patent applied for.

Made of quarter-sawed oak, golden finish. French beveled mirrors 18 x 40 and 24 x 30. Italian marble shelf. The open workstands are of new design and provided with two drawers, a closed compartment and a place for clean towels. The fine glazed jardinieres on either side are to be used for soiled towels and shaving paper. The metalfeet and trimmings are oxidized copper finish.

Height, 8 feet; length of 3-Chair case, as illustrated, 15 feet 9 inches.

PRICES.

No. 752.

No. 752. 3-Chair Case.....\$164.60

\$210.85

No. 752. 4-Chair Case.....

MIRROR CASE, No. 752 E.

Consisting of top of No. 752 Mirror Case, illustrated above, and base of No. 769 Mirror Case, illustrated on opposite page. No jardinieres.

PRICES.

No. 752 E. 4-Chair Case.....\$148.20 3-Chair Case..... No. 752 E. ...\$106.05 2-Chair Case..... No. 752 E.

MIRROR CASE, No. 734.

Made of quarter-sawed oak, golden finish. German beveled mirrors, 18 x 40 and 24 x 30. Italian marble shelf. Perforated metal bottoms in lower compartments of workstands. Brass spring hinges and drawer handles oxidized copper finish. Yale locks on drawers. Lower doors fitted with our labor saving door openers.

Height, 8 feet 5 inches; length of 3-Chair Case, as illustrated, 15 feet 9 inches.

PRICES.

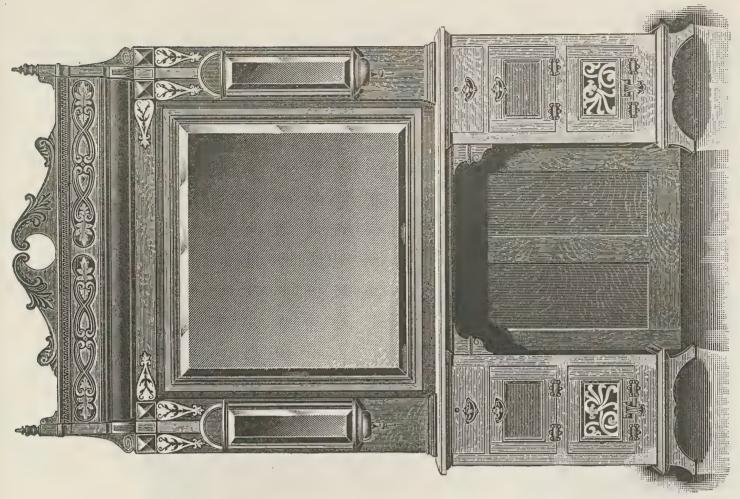
\$153.60

4-Chair Case

\$119.75 3-Chair Case....

2-Chair Case.....

.....\$65.40



DRESSING CASE, No. 548.

Made of quarter-sawed oak, golden finish. Fitted with beveled French plates, 36 x 40 and 6 x 20. The shelf is of Italian marble, the drawers are fitted with Yale locks and the workstands are ventilated with perforated metal bottoms. Height, 8 feet 6 inches; width, 5 feet 6 inches.

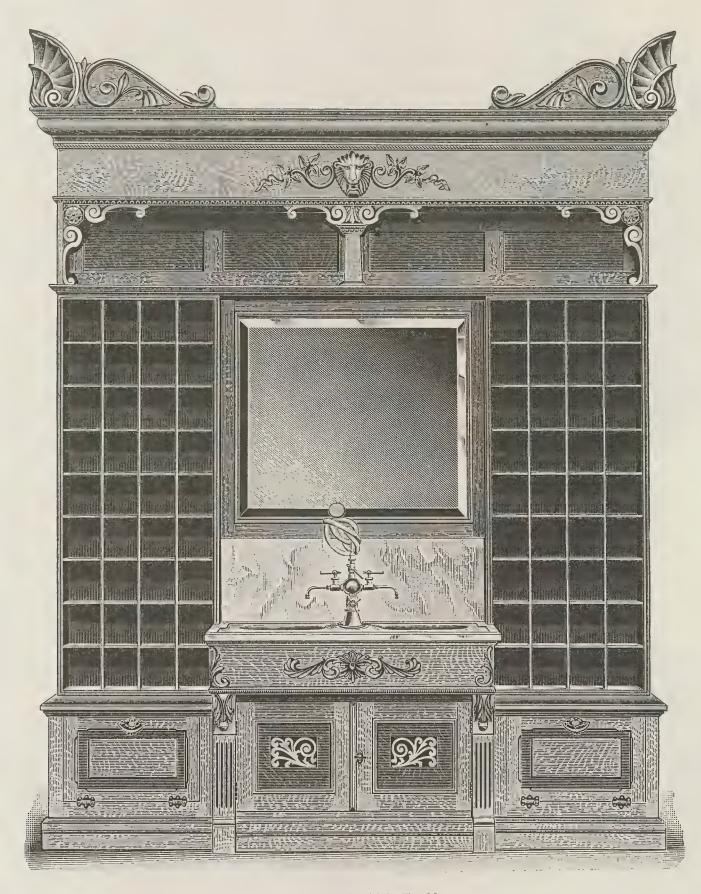
10 inches; width, 6 feet 5 inches.

ments of workstands made with perforated metal bottom. Height, 8 feet 44 x 54. Italian marble shelf. Yale locks on drawers. Lower compart-

Made of quarter-sawed oak, golden finish. French beveled plate,

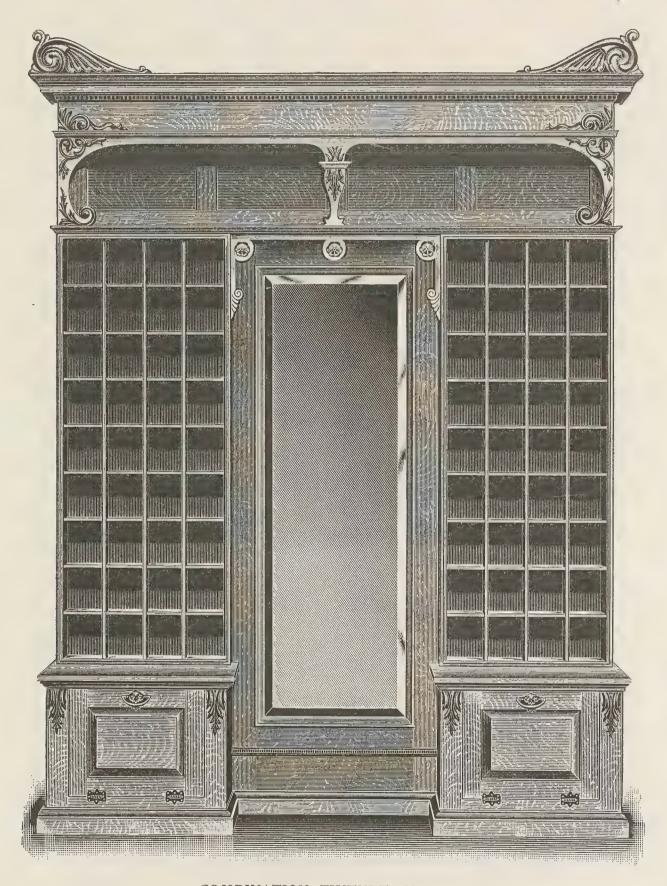
DRESSING CASE, No. 417.

Price



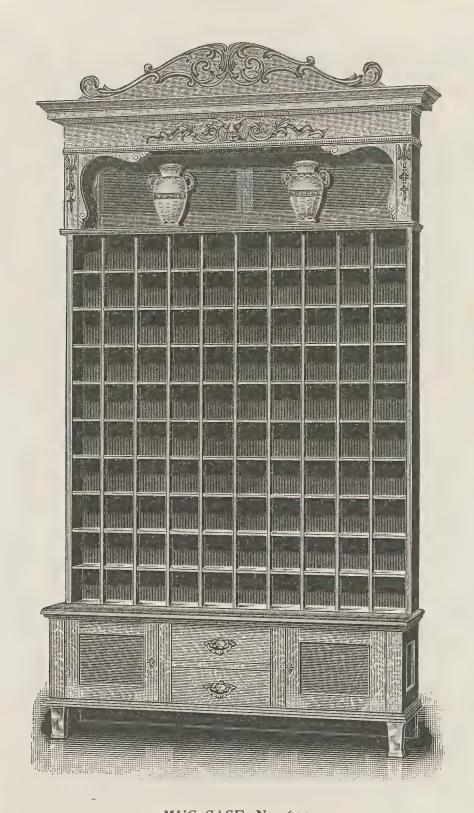
COMBINATION FIXTURE, No. 203.

Made of oak, golden finish. Beveled French plate, 30 x 34. Washstand fitted with Italian marble top and back, two 14-inch patent overflow bowls and the improved combination Fuller shampoo and basin cock, complete with hose and sprinkler. Height of fixture, 9 feet 4 inches; width, 7 feet 7 inches.



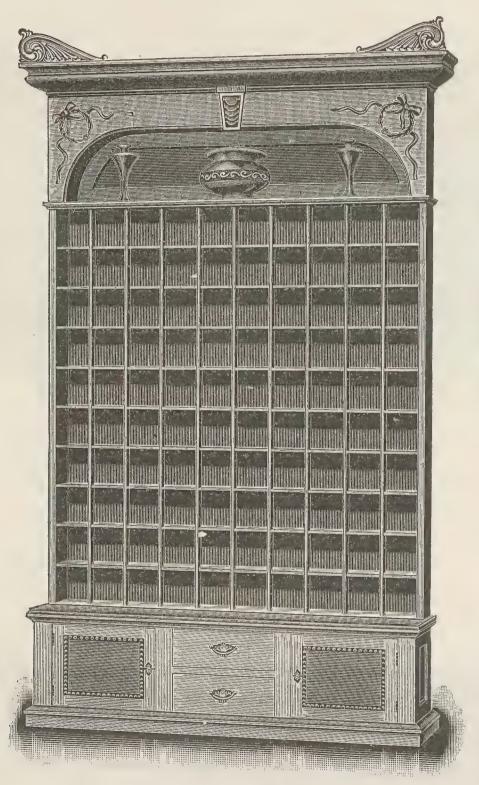
COMBINATION FIXTURE, No. 204.

Made of quarter-sawed oak, golden finish. This is a very compact combination of mug cases and dressing mirror. The beveled French plate is 20×60 and space is provided for 72 mugs, with closed compartments below for towels or bottles. Height of the fixture, 8 feet 8 inches; width, 6 feet 8 inches.



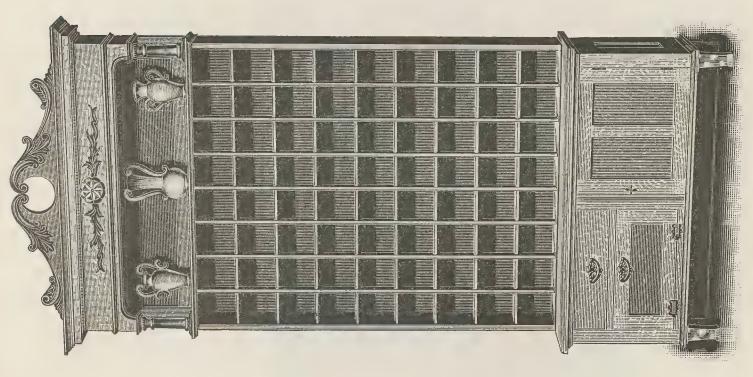
MUG CASE, No. 632.

Made of quarter-sawed oak, golden finish. The feet are of metal, oxidized copper finish. Height, 9 feet; width, 5 feet 2 inches. Without glass doors.



MUG CASE, No. 644.

Made of oak, golden finish.	Height, 8 feet 6 inches; width, 8	feet 2 inches.
Price		\$42.00
No. 645. Sa	ame Mug Case, with glass doors.	
Price		\$49.00



MUG CASE, No. 783.

Made of quarter-sawed oak, golden finish. The legs are of metal, oxidized copper finish. Height of mug case, 9 feet; width, 4 feet 2 inches. \$36.00 Price Without glass doors.

Price\$42.00

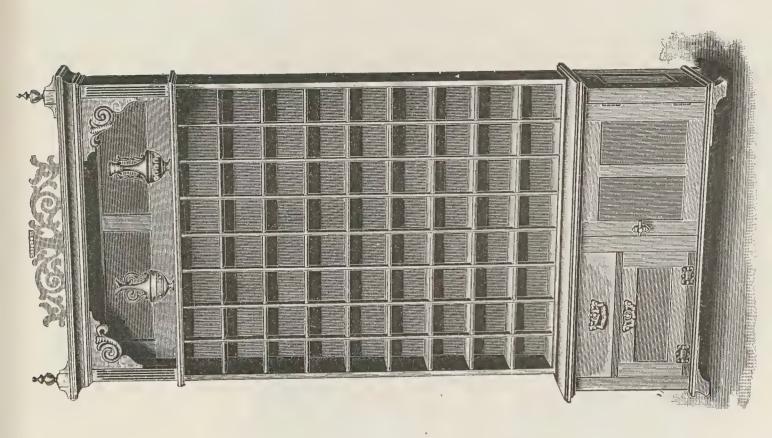
Same Mug Case, with glass doors.

No. 784.

No. 769. Same Mug Case, with glass doors.

.....\$40.00

Made of oak, golden finish. Height, 8 feet 6 inches; width, 4 feet Price\$34.00 MUG CASE, No. 768. 1 inch. Without glass doors.



MUG CASE, No. 742.

Made of oak, golden finish. Height, 8 feet 3 inches; width, 4 feet 1 inch. Without glass doors.

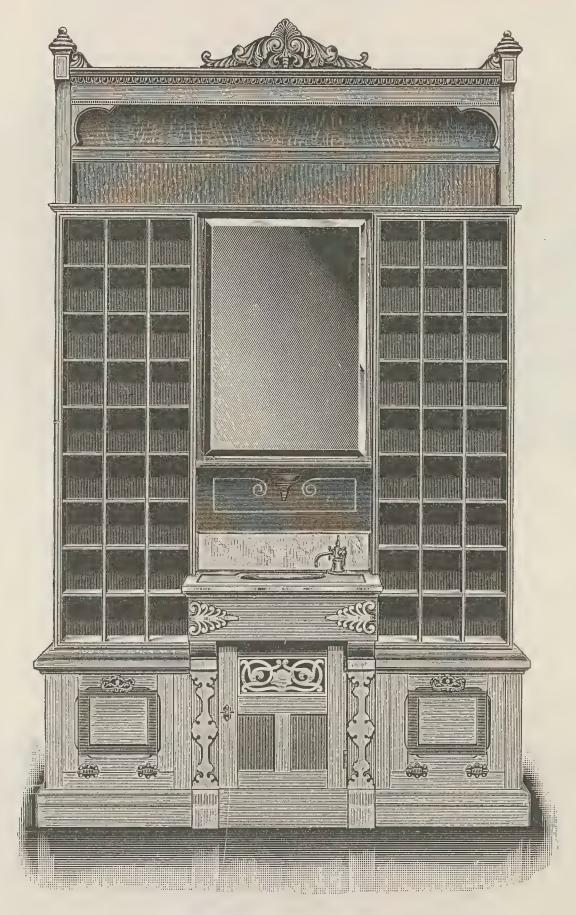
-Price\$37.00 No. 743. Same Mug Case, with glass doors.

MUG CASE, No. 726.

Made of quarter-sawed oak, golden finish. Shelves are movable and The legs are of metal, oxidized copper finish. Height, 9 feet; width, 4 feet 2 inches. Without glass doors. can be used for mugs or bottles.

\$37.50

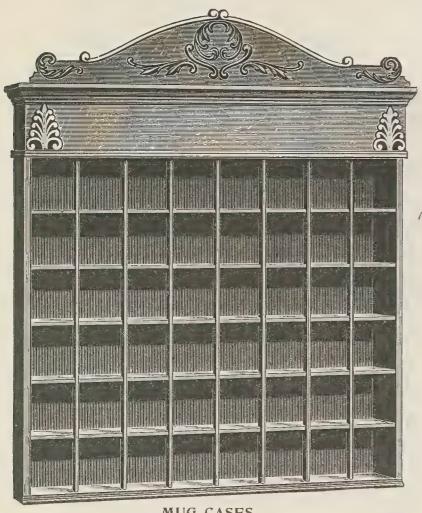
Price\$43.50 Same Mug Case, with glass doors. No. 727.



COMBINATION FIXTURE, No. 205.

Made of oak, golden finish. The washstand is furnished with Italian marble, 14-inch patent overflow basin and double Fuller basin cock for hot and cold water. German plate, 22×30 , beveled. Height of fixture, 8 feet 3 inches; width, 5 feet.

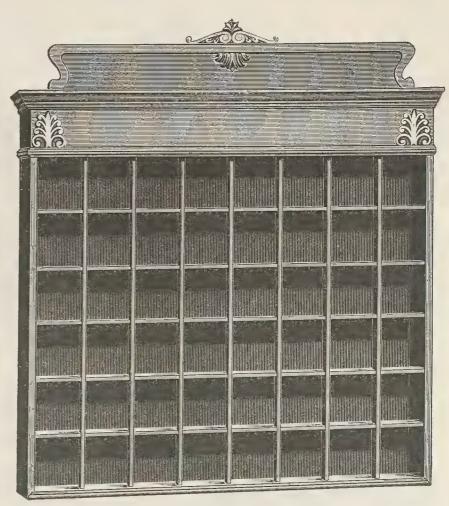
Price\$58.50



MUG CASES.

Made of oak, golden finish.

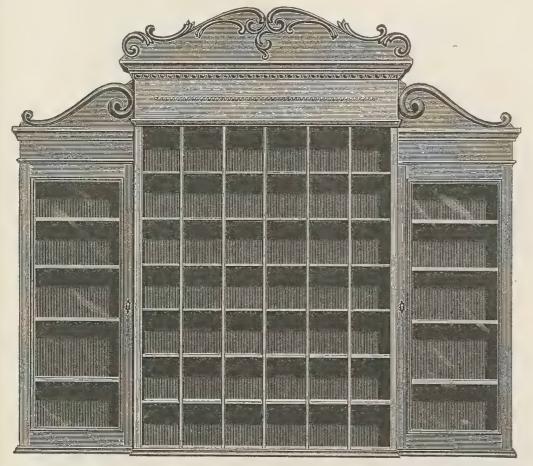
No. 421. 21 holes, 3 feet 6 inches wide; 2 feet 11 inches high, \$4.60 No. 422. 28 holes, 3 feet 6 inches wide; 3 feet 5 inches high, 5.55 No. 423. 35 holes, 3 feet 6 inches wide; 3 feet 11 inches high, 6.60 No. 424. 48 holes, 3 feet 11 inches wide; 4 feet 6 inches high, 8.25 No. 425. 56 holes, 3 feet 11 inches wide; 5 feet 2 inches high, 9.35



MUG CASES.

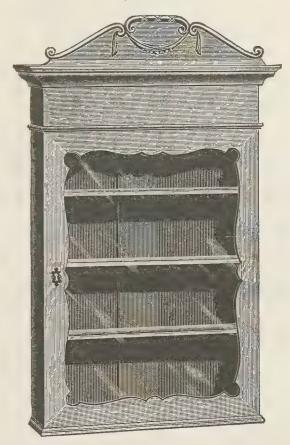
Made of oak, golden finish.

No. 511. 21 holes, 3 feet 6 inches wide; 2 feet 10 inches high, \$4.35 No. 512. 28 holes, 3 feet 6 inches wide; 3 feet 4 inches high, 5.30 No. 513. 35 holes, 3 feet 6 inches wide; 3 feet 10 inches high, 6.35 No. 514. 48 holes, 3 feet 11 inches wide; 4 feet 5 inches high, 8.00 No. 515. 56 holes, 3 feet 11 inches wide; 5 feet 1 inch high, 9.10



COMBINATION CASE, No. 680. FOR MUGS AND TOILET GOODS.

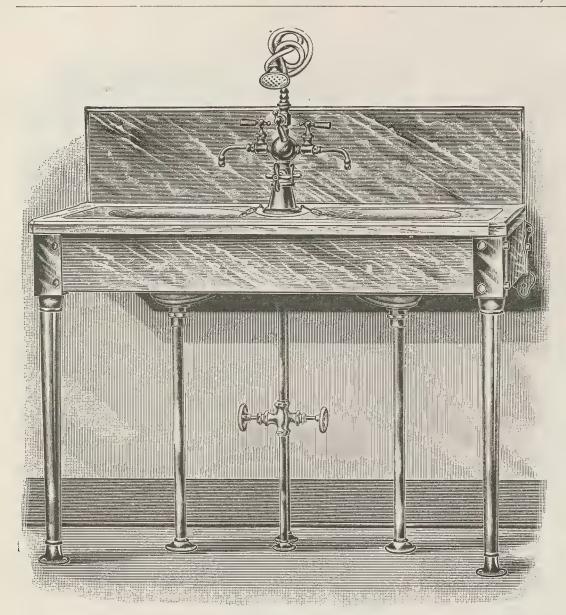
Made of quarter-sawed oak, golden finish. The shelves for displaying perfumery and toilet goods are covered with glass doors, fitted with good locks. Height, 4 feet 10 inches; width, 5 feet 6 inches.



TOILET GOODS CASE, No. 681.

Made of oak, golden or antique finish. Glass door fitted with lock. Height, 4 feet; width, 2 feet 6 inches.

Price.....\$7.50



TWO-BOWL STATIONARY WASHSTAND, No. 119.

This washstand is made entirely of Italian marble and brass (nickel-plated). It is furnished with supply and waste pipes, as shown, improved combination Fuller shampoo and basin cock, and 14-inch patent overflow bowls. All metal work is highly nickel-plated.

Price.....\$55.00

No. 519 WASHSTAND.

Same as above, but with oval bowls, 14x17 inches.

TWO=BOWL CENTER WASHSTAND, No. 129.

Made entirely of Italian marble and brass (nickel-plated). It is furnished with supply and waste pipes, as shown, improved combination Fuller shampoo and basin cock, and 14-inch patent overflow bowls. All metal work is highly nickel-plated.

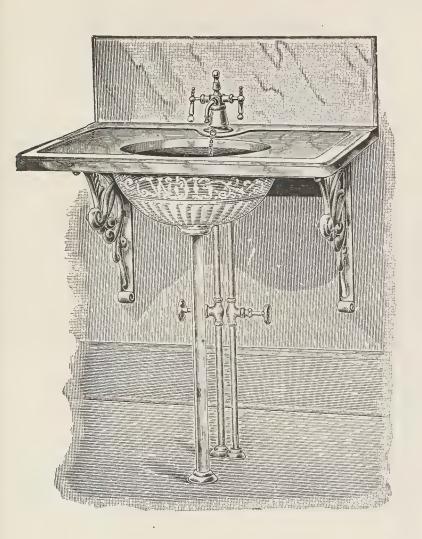
Price.....\$75.00

No. 529 WASHSTAND.

Same as above, but with oval bowls, 14x17 inches.

Price.....\$82.50





ONE-BOWL STATIONARY WASHSTAND, No. 117.

Italian marble, 24x30 inches, with 9-inch back, supported by nickel-plated brackets. Nickel-plated supply and waste pipes, No. 6 Fuller double basin cock for hot and cold water, with shampoo sprinkler and hose, and chain and plug. Embossed oval bowl, 14 x 17 inches.

TWO-BOWL CENTER WASHSTAND, No. 118.

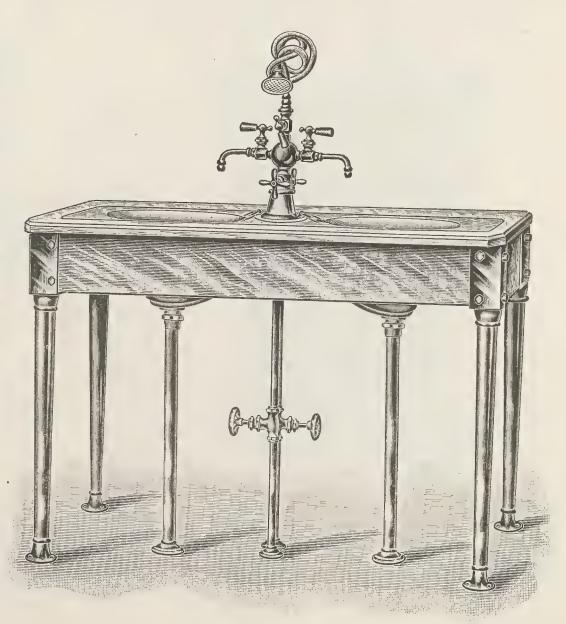
This washstand is made entirely of Italian marble and brass (nickel-plated). It is furnished with supply and waste pipes, as shown. Improved Combination Fuller Shampoo and Basin Cock and 14-inch patent overflow bowls. All metal work is highly nickel-plated.

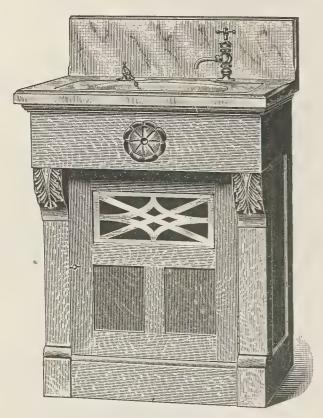
Price\$65.00

No. 518 WASHSTAND.

Same as above, but with oval bowls, 14×17 inches.

Price\$72.50

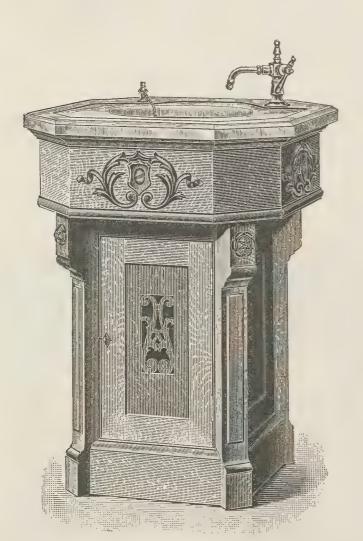




ONE BOWL STATIONARY WASHSTAND, No. 261.

Made of quarter-sawed oak, golden finish. Fitted with Italian marble slab 19 x 24 and back, patent overflow basin with rubber plug and nickel-plated basin cock, chain and shampoo sprinkler, with hose. Door is made with ventilating panel.

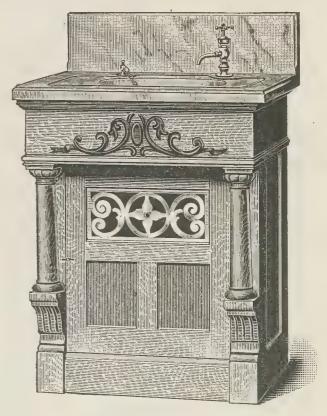
Price \$16.50



ONE BOWL CENTER WASHSTAND, No. 263.

Made of quarter-sawed oak, golden finish. Fitted with Italian marble slab, patent overflow basin with rubber plug and nickel-plated Fuller basin cock, chain and shampoo sprinkler, with hose. Door is made with ventilating panel.

Price\$21.50



ONE BOWL STATIONARY WASHSTAND, No. 262.

Made of quarter-sawed oak, golden finish. Fitted with Italian marble slab 19 x 24 and back, patent overflow basin with rubber plug and nickel-plated basin cock, chain and shampoo sprinkler, with hose. Door is made with ventilating panel.

rice\$19.25



ONE BOWL CENTER WASHSTAND, No. 264.

Made of quarter-sawed oak, golden finish. Fitted with Italian marble slab, patent overflow basin and nickel-plated supply and waste pipes. Nickel-plated basin cock, plug, chain and shampoo sprinkler with hose. The feet are of metal, nickel-plated.

TWO-BOWL CENTER WASHSTAND, No. 364.

Made of quarter-sawed oak, golden finish. The ends of this washstand are round, making a very rich and pleasing effect. Italian marble top. Furnished with the improved Fuller combination shampoo and basin cock, nickel-plated supply and waste pipes and 14-inch patent overflow bowls. The feet are of metal, nickel-plated.

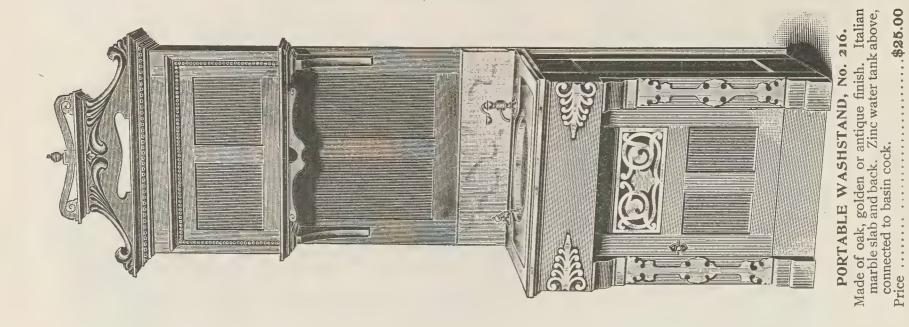
Price\$55.00

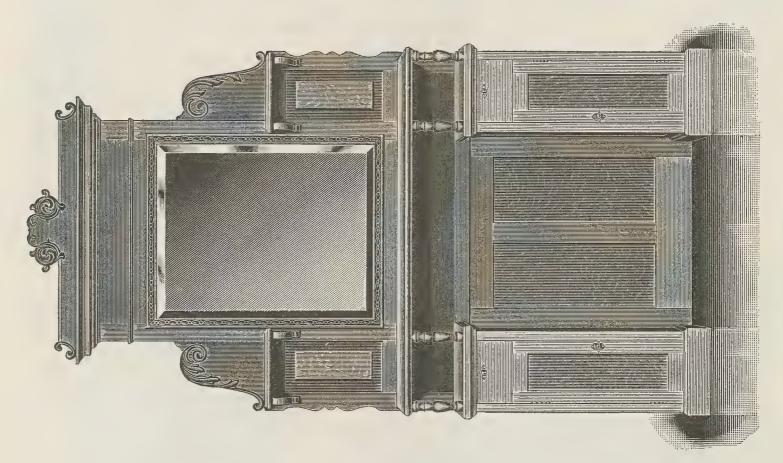


TWO-BOWL CENTER WASHSTAND, No. 365.

Made of quarter-sawed oak, golden finish, Italian marble top. Furnished with the improved Fuller combination shampoo and basin cock, nickel-plated supply and waste pipes and 14-inch patent overflow bowls. The feet are of metal, nickel-plated.

Price......\$52.00



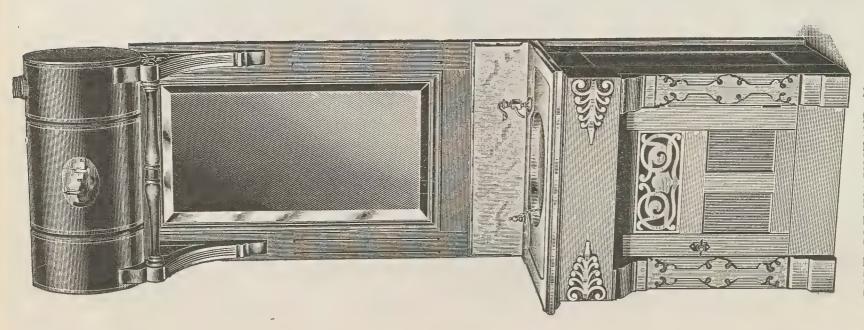


DRESSING CASE, No. 48.

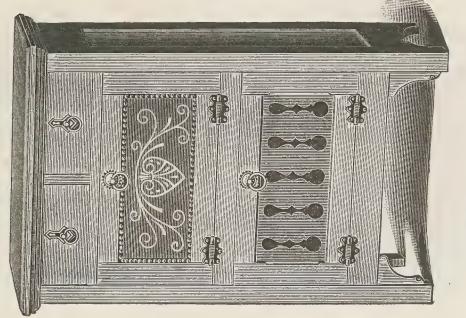
Made of quarter-sawed oak, golden finish. Beveled German plate, 24 x 30.

Locks on drawers. Height, 7 feet 5 inches, width 4 feet 1 inch.

Price \$\frac{832.00}{832.00}\$



Made of oak, golden finish. Beveled French plate, 16 x 30. Italian marble slab and back. Water tank is made of galvanized iron, japanned and nicely decorated. Price, \$33.00

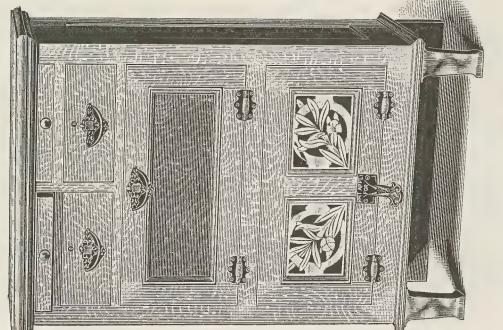


WORKSTAND, No. 227.

Made of oak, golden finish. Lower compartment ventilated and made with perforated metal Size of top, 13 x 24 bottom. Height, 3 feet. inches.

......\$12.50

Price\$8.25



WORKSTAND, No. 228.

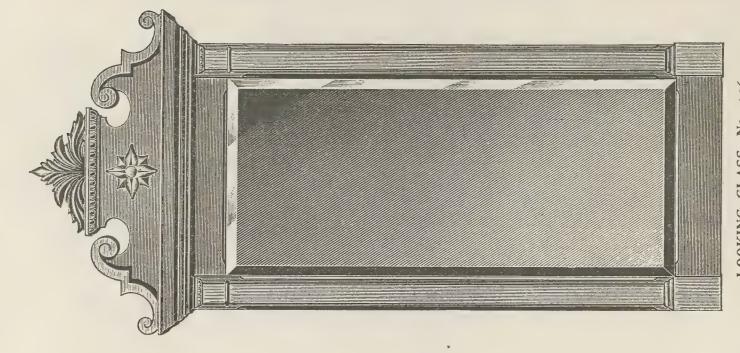
Lower compartment has ventilated bottom. The Made of quarter-sawed oak, golden finish. Besides vided in which razors, shears and combs can be kept. the regular drawers and compartments, slides are pro-3 feet, 2 inches. Size of top, 14 x 26 inches. feet are of metal, oxidized copper finish.

Price.....\$6.75

Made of oak, golden or antique finish.

WORKSTAND, No. 226.

Height, 3 feet. Size of top, 13 x 24 inches.



LOOKING GLASS, No. 326.

Made of oak, golden finish. Fitted with beveled German plate, 18 x 40 inches.

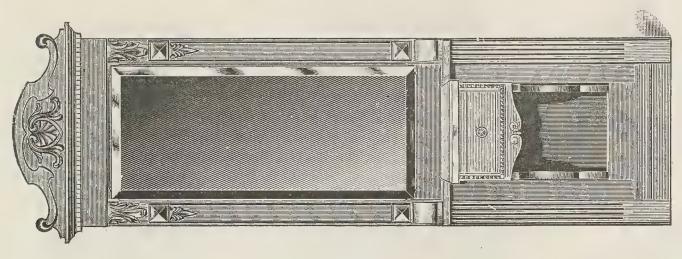
Price.....\$8.50

Made of oak, golden finish. Fitted with beveled LOOKING GLASS, No. 327.

Price.....\$9.75 German plate, 18 x 40 inches. Made of oak, golden finish. Fitted with plain German plate, 18 x 40 inches. Price......\$6.75

No. 325. With beveled plate.

LOOKING GLASS, No. 324.



PIER GLASS, No. 692.

Beveled German plate, 18 x 40. Italian marble shelf. Height, 7 feet 4 inches; Made of oak, golden or antique finish. width, 2 feet 4 inches.

Price.....\$15.75

Made of quarter-sawed oak, golden finish. Beveled German plate, 24 x 30. \$6.25 WASHSTAND GLASS, No. 694.

WASHSTAND GLASS, No. 696.

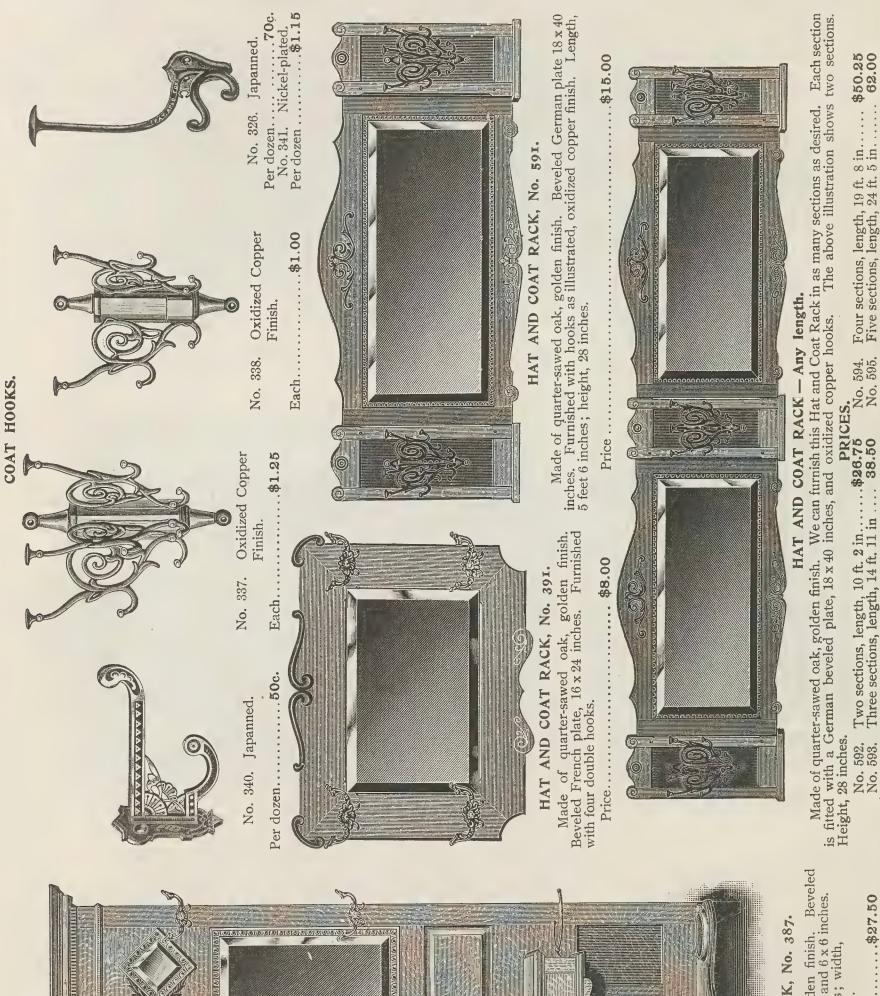
Made of quarter-sawed oak, golden finish. Beveled French plate, 36 x 40. \$25.00

PIER GLASS, No. 693.

\$32.00

Price...

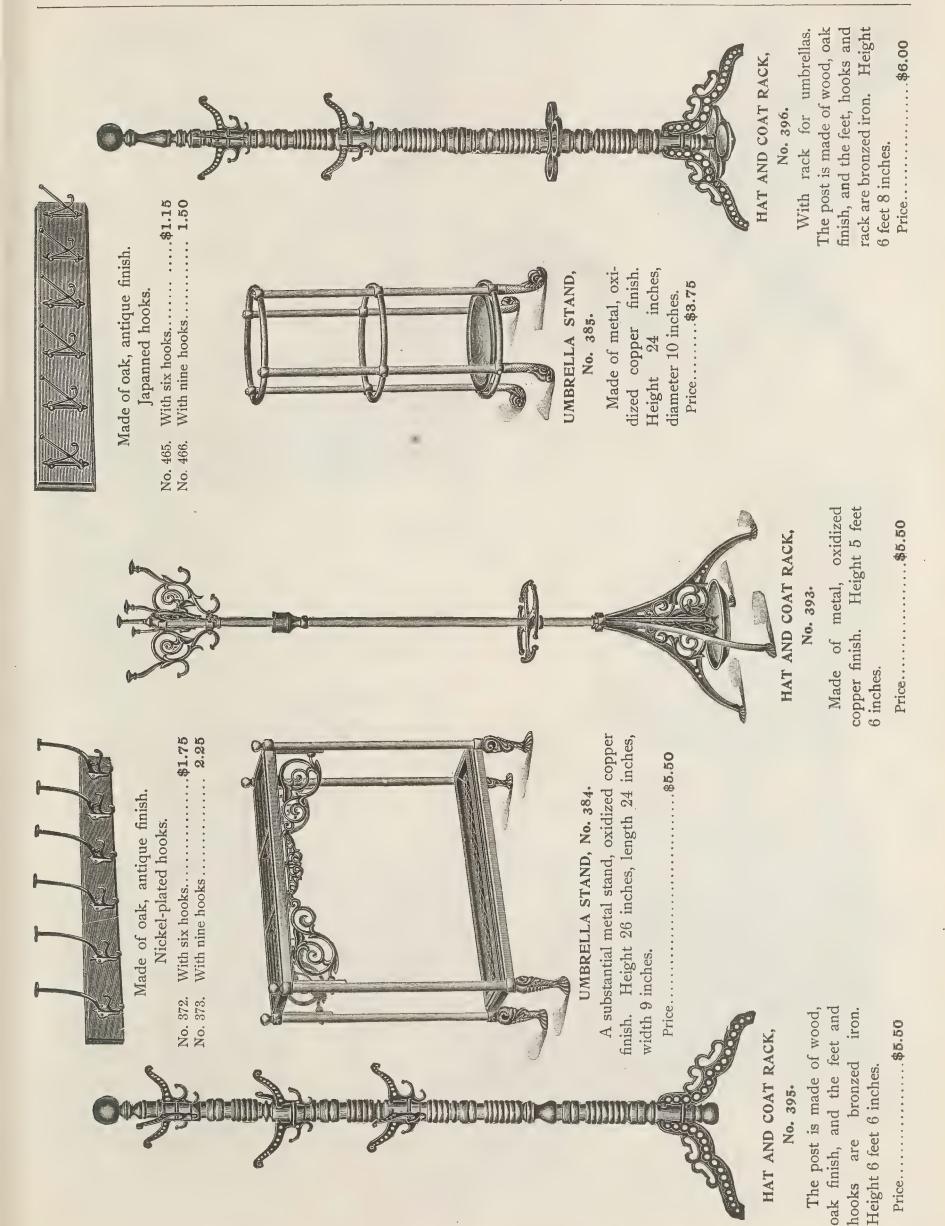
Beveled French plate, 20×60 . Height, 8 feet 5 inches; width, 2 feet 11 inches. Made of quarter-sawed oak, golden finish.



HAT AND COAT RACK, No. 387.

Made of quarter-sawed oak, golden finish. Beve German plates, 24 x 30 inches and 6 x 6 inches. Height, 7 feet 9 inches; width, 3 feet 7 inches.

Price





FOLDING BARBERS' CHAIR, No. 40.

Made of oak, antique finish. Upholstered with corduroy. This portable chair is used by traveling barbers and by soldiers in camp. Price. \$12.00



BOOT=BLACKING STAND, No. 534.

Made of oak, golden finish. Top covered with sheet brass. This stand is proportioned so that the boot-black is seated while at work and the foot-rests project so that free action may be had when polishing the shoes. Length of stand, 3 feet 4 inches; width, 2 feet 2 inches.

PRICES.

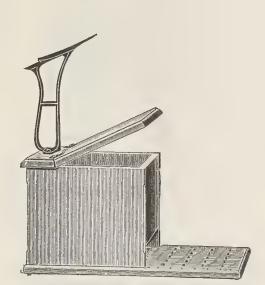




BOOT=BLACKING STAND, No. 538.

Made of hardwood, golden oak finish. Price......\$7.75





BOOT-BLACK FOOTREST, No. 493.

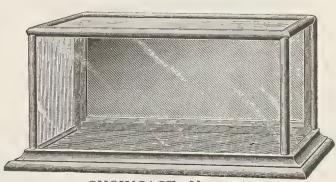
For use upon revolving chairs. The box is made of oak, golden or antique finish, and the footrest is nickel-plated.

Price\$3.75



CHILD'S CHAIR, No. 69.

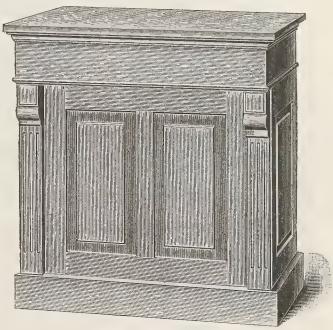
Made of oak.



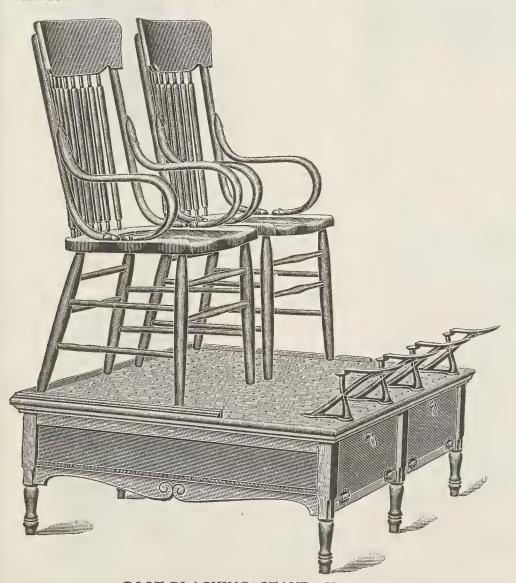
SHOWCASE, No. 506.

Made of oak, antique finish, 17 inches high, 28 inches wide and 3 feet long at base. This showcase fits counter No. 52.

Price\$10.00



COUNTER, No. 52.



BOOT-BLACKING STAND, No. 536.

Made of oak, golden finish. Top covered with sheet brass. This stand is made of the proper height for comfort to the boot-black while seated at his work. The footrests project so that free action may be had when polishing the shoes.

Length, 4 feet; width, 3 feet 4 inches.

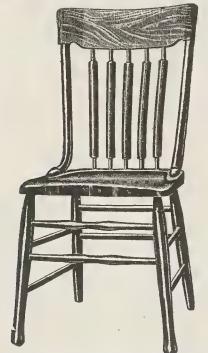


SHAMPOOING STOOL, No. 676.
Golden oak finish. Cane seat. 24 inches high.
Price.....\$1.25



BOOT=BLACKS' STOOL, No. 675.
Golden oak finish. Wood seat. 18 inches high.
Price......\$0.75

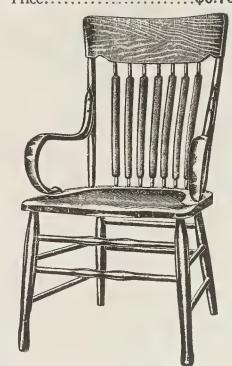




WAITING CHAIR, No. 654.

Made of elm (golden oak finish).

Price, per dozen.....\$15.00



WAITING CHAIR, No. 655.

Made of elm (golden oak finish).

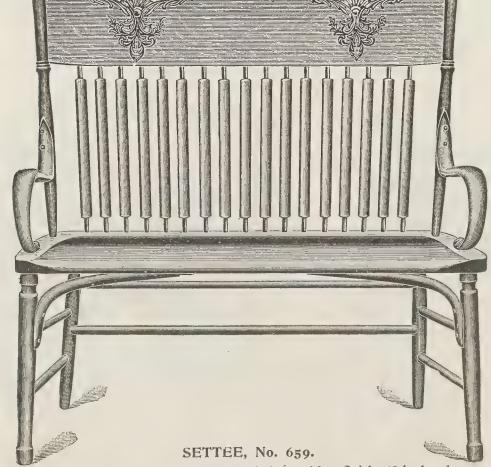
Price, per dozen.....\$27.00



WAITING CHAIR, No. 657.

Made of oak, except seat, which is made of elm, golden finish.

Price, per dozen.....\$21.00



Made of oak, except seat, which is of elm, golden finish, 42 inches long.

Price.....\$6.2



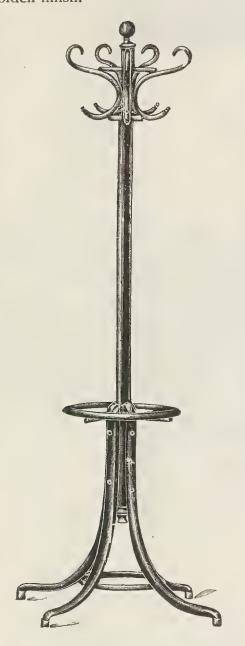
WAITING CHAIR, No. 658.

Made of oak, except seat, which is made of elm, golden finish.

Price, per dozen........\$33.00

Vienna Bent Wood Furniture.

This furniture is imported from Austria and is made of oak, golden finish, which is not quite as dark as our own golden finish.



No. 434. HAT AND COAT RACK WITH UMBRELLA RACK AND DRIP PAN.

Price.....\$8.50



No. 606. SHAMPOOING STOOL.

24 inches high.

Price, each\$2.50





No. 586. HAT AND COAT RACK.
Price, each......\$1.60





No. 588. HAT AND COAT RACK.

Price, each.......\$3.50



No. 597. WAITING CHAIR.

Cane seat.

Per dozen......\$28.00



No. 609. SETTEE.

Cane Seat.

Price, each.....\$12.50



No. 598. WAITING CHAIR.

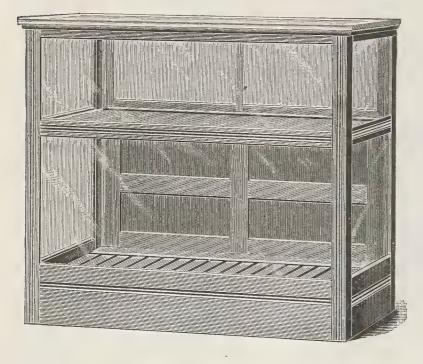
Cane seat.



BRACKET, No. 568.

Made of oak, antique or golden finish. Locks on drawers. Size of top, 12 x 26 inches.

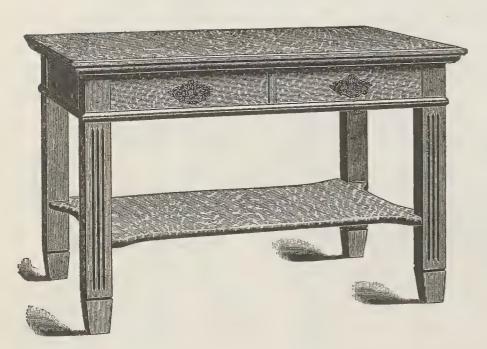
Price.....\$4.00



SHOW CASE, No. 507.

Made of oak, antique finish, 4 feet long, 2 feet 4 inches wide, 42 inches high.

Price\$22.00



TABLE, No. 772.

Made of quarter-sawed oak, golden finish. Size of top, 42×30 inches.

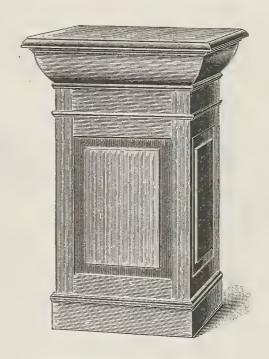
Price..... \$13.00



BRACKET, No. 567.

Made of oak, antique or golden finish. Lock on drawer. Size of top, 12 x 26 inches.

Price\$3.25



CASHIER'S STAND, No. 48.

Made of oak, antique or golden finish. Finished on all four sides. Fitted with alarm cash drawer and with door below. Size of top, 24 x 24 inches.

Price.....\$16.00



TABLE No. 771.

Made of quarter-sawed oak, golden finish. Size of top, 24 x 24 inches. Brass feet, with glass balls. Price......\$6.50



No. 2. STAND BOTTLES.
Blue, Green or Purple. Each...35c.



No. 4. STAND BOTTLES.
Blue, Green or Purple. Each...50c.



No. 3. STAND BOTTLES.
Blue, Green or Purple. Each...40c.



No. 12.

No. 12. BOTTLES.

Kept in stock as follows:

BAY RUM, HAIR TONIC, TOILET WATER OR SHAMPOO.

Each55c.



No. 6. SILVER INLAID STAND BOTTLES. Blue, Green or Purple. Each, 90c.

No. 8. BOTTLES.

Kept in stock as follows:

BAY RUM, HAIR TONIC, TOILET WATER OR SHAMPOO.

Each......45c.













No. 3. POMADE JARS. Each, 30c.



No. 3. Brilliantine Bottles. Each, 30c.



No. 8. BOWLS. Each, 45c.



No. 4. Brilliantine Bottles. Each, 40c.



No. 4. POMADE JARS. Each, 40c.



No. 3. BOWLS. Each......40c.



No. 2. BOWLS. Each.....35c.



No. 2. SHAVING PAPER VASES. Each, 80c.



No. 4. BOWLS. Each 50c.



No. 5. BOWLS. Each60c.





No. 762. SHAVING PAPER VASES. Each......\$1.50



No. 6. INLAID SILVER BOWLS. Each, 90c.



No. 6. INLAID SILVER SHAVING PAPER VASES. Each. \$1.50



No. 785. SHAVING PAPER VASES. Each.....85c.



Shaving Paper Vases and Jardinieres have become very popular in modern barber shops. Soiled shaving paper is deposited in the vases, and the large jardinieres are principally used for damp towels. These receptacles are very sanitary, for being made of glass and earthenware they can be easily cleaned.







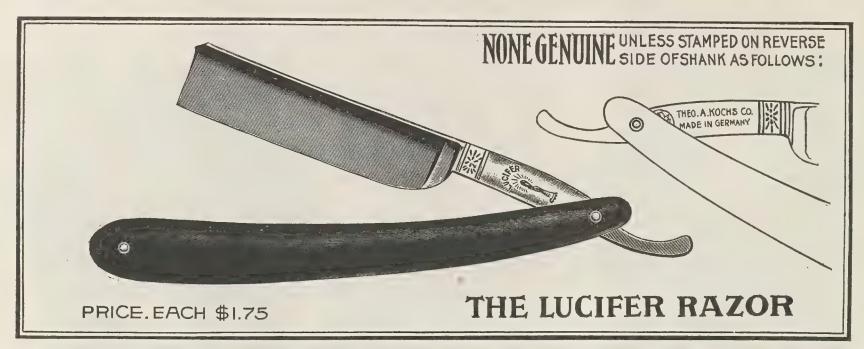


No. 876. JARDINIERE.

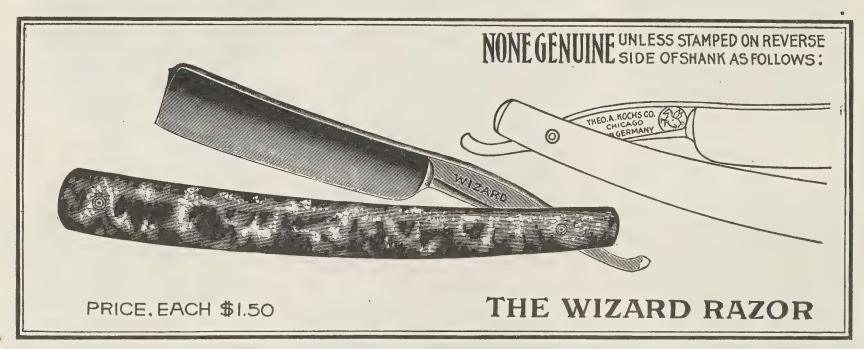
Made of glazed earthenware.

Handsome pattern, nicely blended in colors. For wet towels or umbrellas.

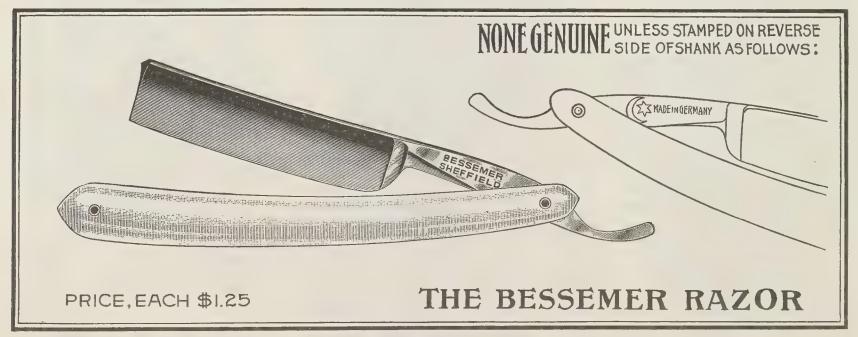
Each.....\$2.50



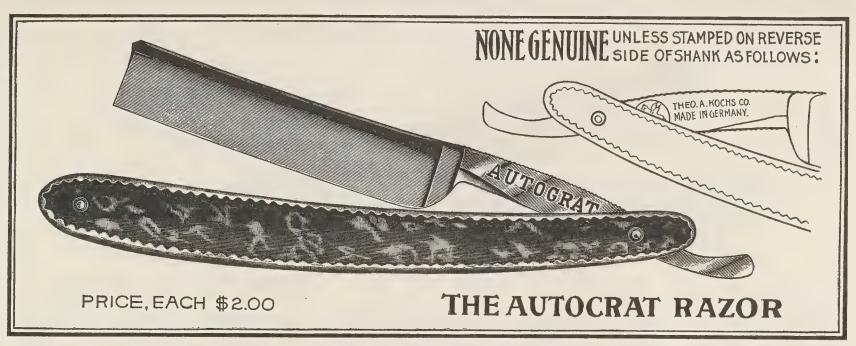
This is one of our old reliable brands and well known to barbers all over the country. The finest quality of steel is used for this razor and it is ground only by expert concavers. It is full concaved and fitted with best quality black rubber handle. Sizes, $\frac{4}{8}$, $\frac{5}{8}$ and $\frac{6}{8}$.



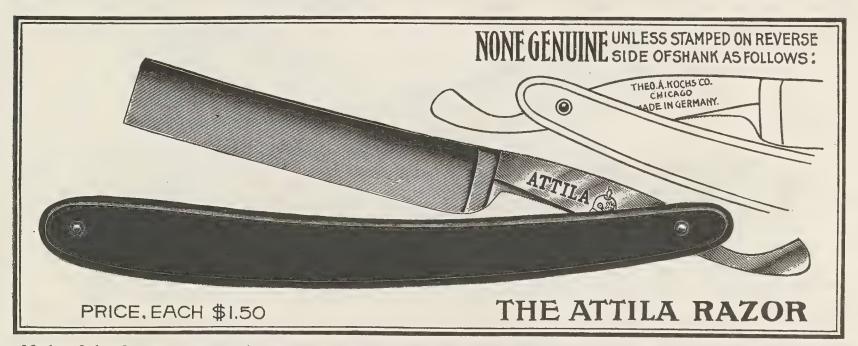
This is another favorite among the profession. The Wizard razor has been in the market for a number of years and has gained great popularity. It is made of the best steel, full concaved and fitted with mock shell handle. Sizes, 4%, 5% and 6%.



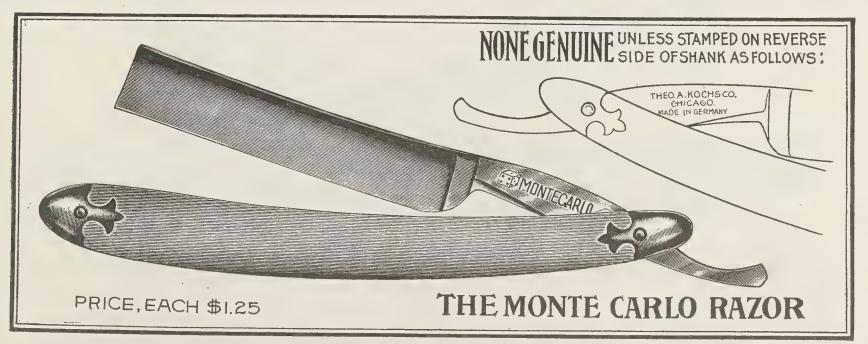
A well-known brand introduced by us many years ago and still gaining many friends. The blade is perfectly tempered and full concaved. Fitted with white bone handle. Kept in stock in 48, 58 and 68 sizes.



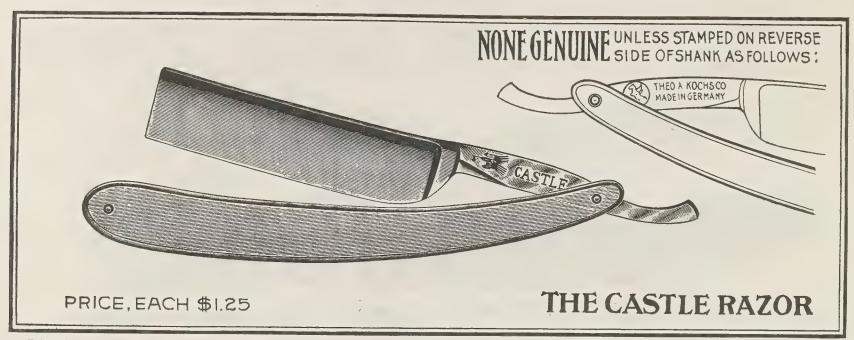
A beautiful razor, full hollow ground and finished in the most perfect manner possible. The handle is made of mock shell, lined with aluminum, and with aluminum edge. File shank on thumb side and fluted on top, allowing a firm grip. Kept in $\frac{4}{8}$ and $\frac{5}{8}$ sizes only.



Made of the finest razor steel, full concaved and fitted with best quality flat black handle. File shank on thumb side. Kept in following sizes: 4/8, 5/8 and 6/8.



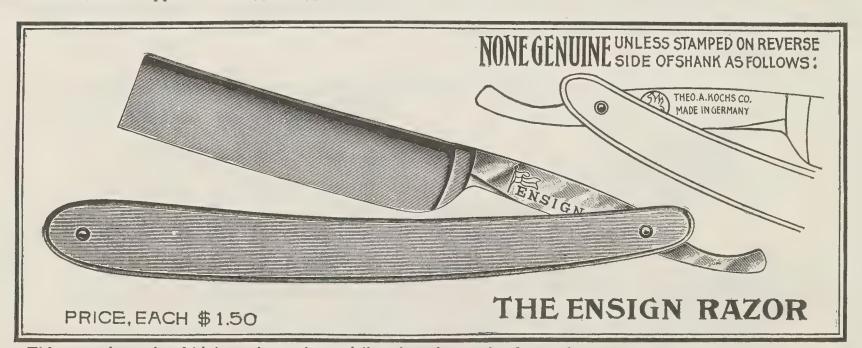
This is one of our leading brands and is an excellent razor. The blade is carefully tempered and full hollow ground. Fitted with white celluloid handle with metal tips. Sizes 4/8, 5/8 and 6/8.



The best quality of steel is used in the manufacture of this razor. The blade is full concaved and perfectly proportioned. Fitted with a flat yellow horn handle and kept in stock in $\frac{4}{8}$ and $\frac{5}{8}$ sizes.

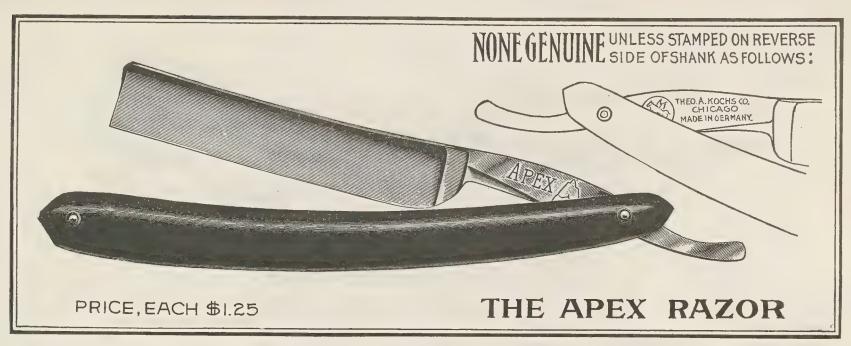


The blade of this razor is highly tempered, of neat shape and full hollow ground by expert grinders. Fitted with black handle, metal tipped. Sizes \(\frac{4}{8}\) and \(\frac{5}{8}\).

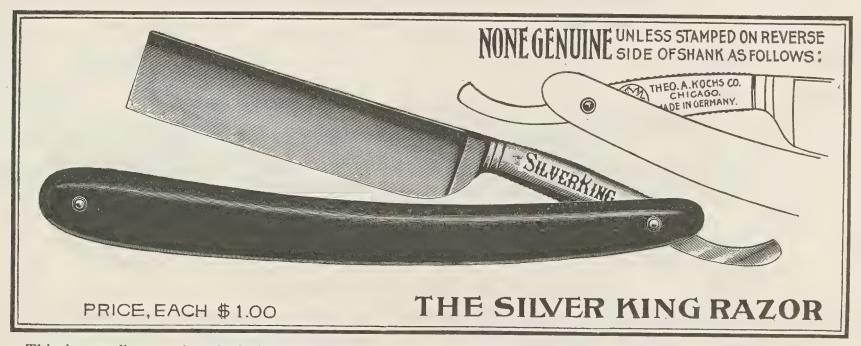


This razor is made of high-grade steel, specially selected as to its fitness for razor-making. It is full concaved and fitted with a flat white bone handle. Kept in 4/8 and 5/8 sizes only.

We directly import all of our razors. They are ground by expert concavers, and we are satisfied that they are as perfect as it is possible to make them. We are always willing to exchange razors purchased of us if they are returned promptly, free of charge and in good order.



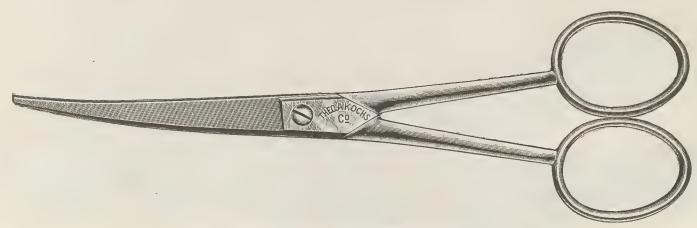
Made of best razor steel, full concaved and fitted with plain black handle. Sizes 4/8, 5/8 and 6/8.



This is a well ground and nicely finished razor. It has a fluted shank and is fitted with a plain black handle. Kept in $\frac{4}{8}$, $\frac{5}{8}$ and $\frac{6}{8}$ sizes.



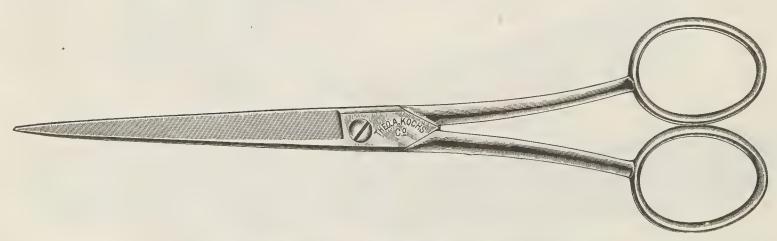
The old reliable brand so favorably known to thousands of barbers. It is the original Henry Martin razor introduced by us and sold for the last twenty years. Our firm name stamped on the reverse side of shank is the proof of the genuineness of the Henry Martin razor. Beware of imitations. Full concaved, yellow horn handle. Sizes $\frac{4}{8}$, $\frac{5}{8}$ and $\frac{6}{8}$.



CURVED BEARD AND MUSTACHE TRIMMERS.

These small shears are now generally used in modern barber shops. They are very handy for beard and mustache trimming and for cutting the hair in the ears and nose. Made of solid steel with nickel-plated handles. The illustration shows the full size of the shears.

PRICE.



STRAIGHT BEARD AND MUSTACHE TRIMMERS.

A neat and handy tool used for the same purpose for which the curved trimmers are intended, also for trimming the hair around the neck. These shears are made of solid steel with nickel-plated handles. The illustration shows the full size.

PRICE.



KOCHS' STANDARD SHEARS.

These shears are steel faced, well ground and are of very good quality. The blades are nickel-plated and the handles black japanned.

PRICES.

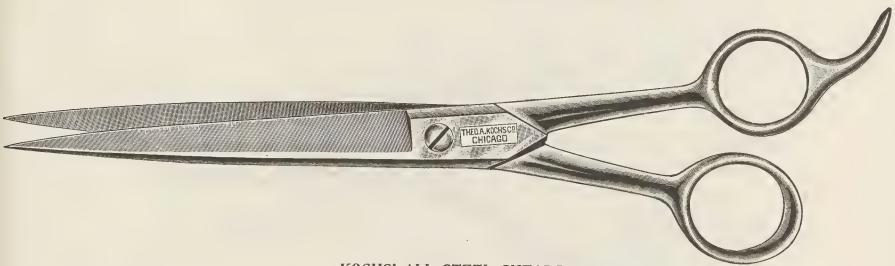
71/2	inch, each	\$0	0.90
8	inch, each		.95
81/2	inch, each	1	00.1



Made of solid steel of the very best quality. Perfectly tempered and highly polished. Ground by expert grinders.

* PRICES.

$6\frac{1}{2}$	inch, each\$0.95	71/2	inch,	each
7	inch, each 1.10	8	inch,	each



KOCHS' ALL STEEL SHEARS.

These shears are famous for high-grade quality. Made of solid steel, polished, nickel-plated handles. Highly tempered and ground in the most scientific manner.

PRICES.

7	inch,	each	\$1.00	8	inch	, each\$1.05
7 1/2	inch,	each	1.00 _	8,7	inch,	each

We carry in stock left-hand shears of this brand in all sizes at the same prices.



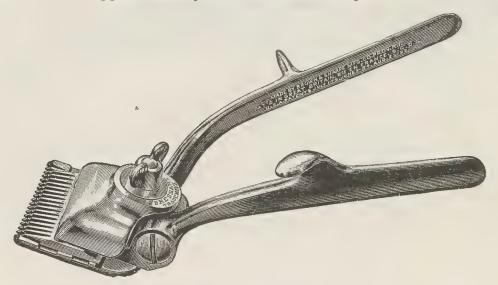
Made without shank or shoulder. Solid steel. Nickel-plated handles. Carefully ground and tempered.

PRICES.

7½ inch, each	**************	\$1.25	8 inch, each	¢1 0g

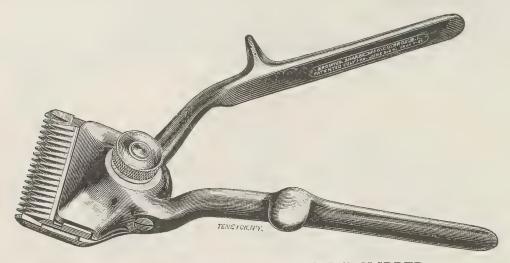
Clippers.

Every one of the Clippers which we show on these pages is fully guaranteed. The cheaper kind especially will be found extraordinary value, and should not be confounded with ordinary hair clippers especially manufactured for sale in hardware stores. Every one of our clippers is a "Barbers' Clipper" and constructed of such material and in such a manner as to stand the wear to which clippers are subjected in the tonsorial parlor.



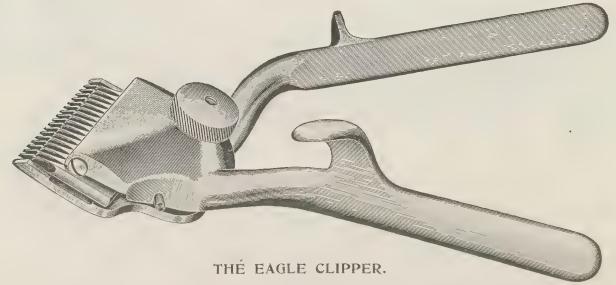
BROWN & SHARPE "BRESSANT" CLIPPER.

No. 0.	Cuts the hair nearly equal to shaving	\$3.00
	Cuts the hair ½ inch long	
No. 2.	Cuts the hair ¼ inch long	3.50
No. 3.	Cuts the hair $\frac{5}{18}$ inch long	4.00



BROWN & SHARPE "IMPROVED" CLIPPER.

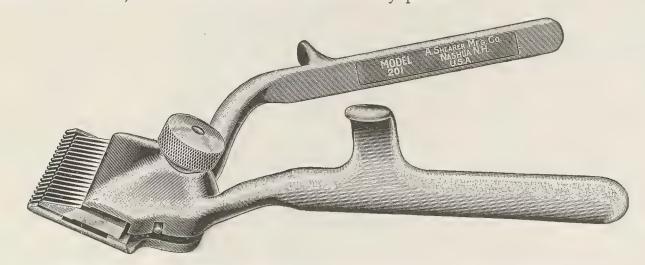
No. 0.	To cut hair nearly equal to shaving	\$3.00
No. 00.	A small and narrow Clipper to cut hair very short	3.00
	To cut hair 1/8 inch long	



Ball bearing—made in one size only. To cut the hair 1/8 inch long.

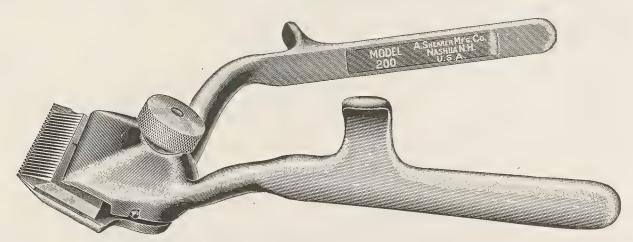
The "Model" Clipper.

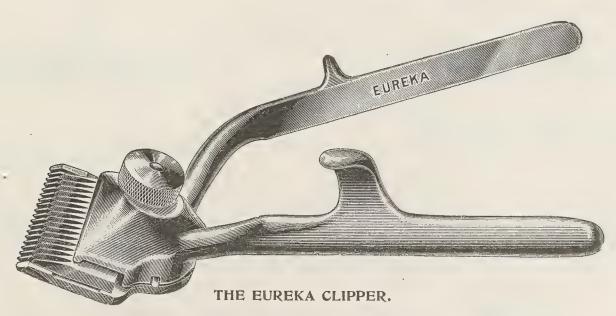
This is a first-class clipper in every respect and every pair is fully guaranteed. These clippers are specially made for us by the American Shearer Manufacturing Company. The blades are made of the highest grade tool steel, tempered in a manner to leave the teeth very hard, which is necessary to insure a keen cutting edge. Every clipper is carefully inspected and tested, and none better can be had at any price.



Model Clipper No. 201, commonly known as No. 1. Cuts the hair 1/8 inch.

Price, each......\$2.25





Made in one size only. To cut the hair 1/8 inch long.

Price, each85c.

We carry in stock Coates' Left-Hand Clippers.

Size No. 1 only, price, each.....\$2.7



Our Grinding Department.

We are thoroughly equipped for the proper grinding of razors, shears and clippers. Our grind shop is one of the largest in the country and we grind Barbers' tools in it exclusively.

Our razor grinders are experts and do nothing but razor concaving, and the shears and clipper grinders are experienced men in that particular line.

Any orders for grinding work that you may entrust to us will be promptly attended to and delivered as soon as possible consistent with good work.

CHARGES FOR GRINDING.

Razors ground plain\$	80.25	Razors full concave	0.50
		Shears ground	
Razors half concave	.35	New screw in shears	.10
Razors three-quarter concave	.40		

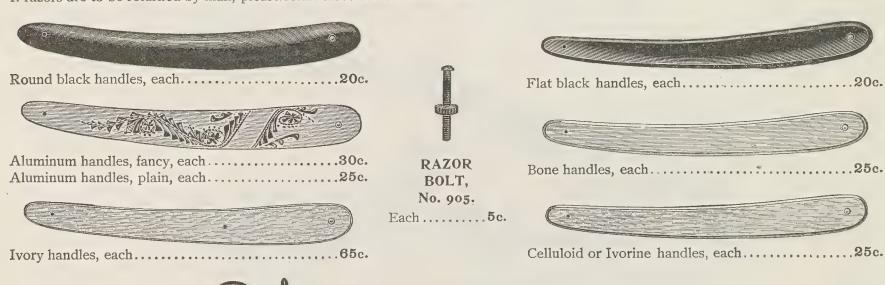
For reducing large razors to smaller size, or for grinding razors that have been purposely hacked or broken, there will be an extra charge of 10 cents, considerable time and attention being required for this class of work.

CLIPPER GRINDING.

We guarantee perfect results in grinding your clippers. We use the latest machinery in this department and the men who have charge of this work are thoroughly competent.

Charge for grinding clippers......50c.

DIRECTIONS.—Razors are mailable if the razor is securely bound with wire so the blade can not open. The safest way to send grinding is by express. In sending unsealed packages of razors or other tools by mail, do not enclose any writing in the package, but send full directions by letter. Write your name and address on the outside of the package. We frequently receive a package without any name or address marked upon it, and nothing to indicate who sent it. Delays naturally occur, until we can discover who the sender is. If razors are to be returned by mail, please remit three cents for each razor.





RUBBER SHEAR PADS.

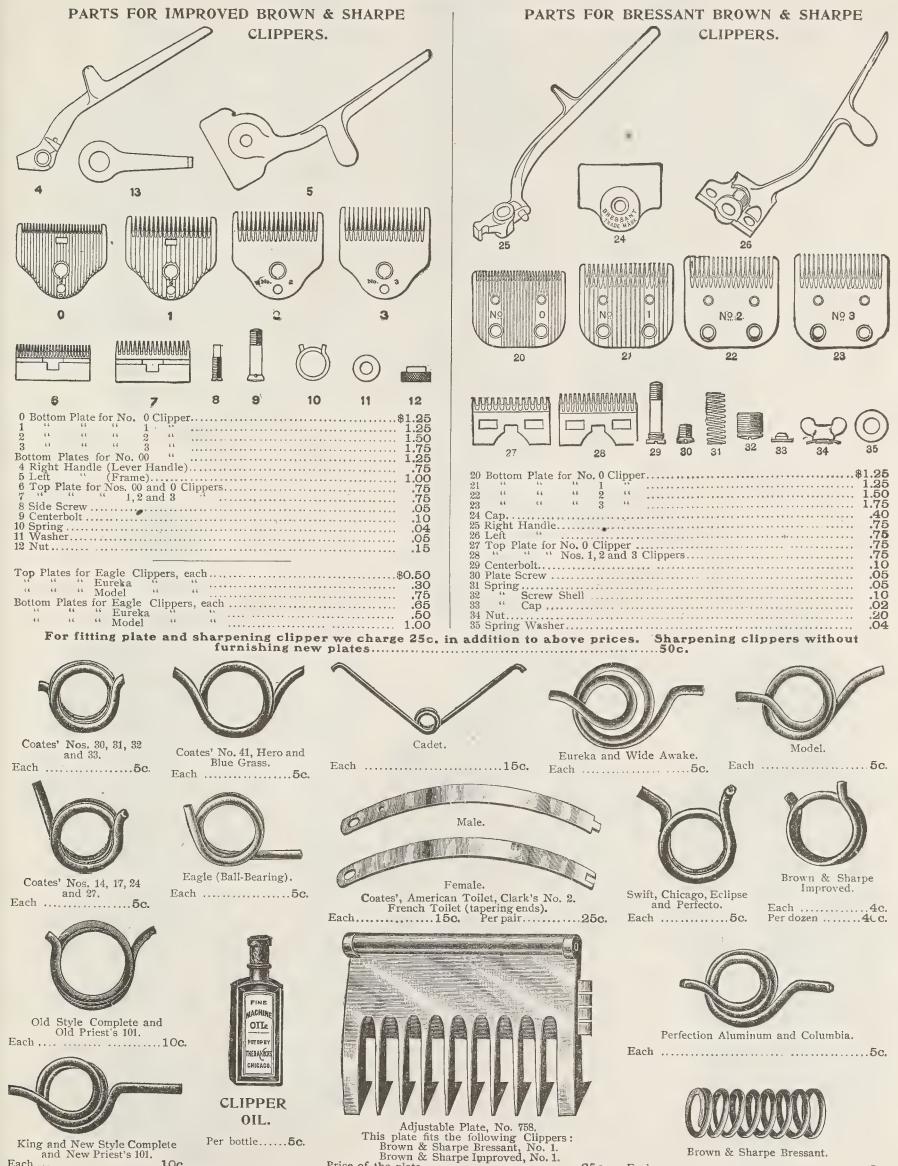
A convenient attachment for reducing the finger holes of the shears to the desired size, and affording ease to the fingers.

When ordering, be careful to state whether pad is wanted for thumb or finger.

Brown & Sharpe Bressant.

...65c.

Clipper Springs and Repairs.



King and New Style Complete and New Priest's 101.
Each 10c.

Per bottle.....5c.

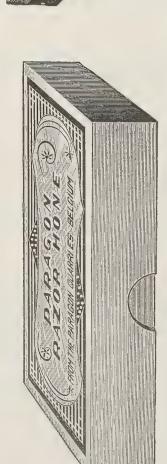
Price of the plate.....



THE PHOENIX OIL HONE.

they are the choicest of all oil hones. Size, 6x2 inches. Each hone is put Each of these hones is carefully picked from the highest grade stock and up in a wooden box. Either oil or lather can be used.

\$2.50 Price, each....



THE PARAGON OIL HONE.

An oil hone of exceptional quality, imported from the best European quarries. Size, 4 x 2 inches. Each hone packed in a neat pasteboard box. Oil or lather can be used.

Price, each......\$1.25



THE OLD HICKORY OIL HONE.

These have lines and spots of different colors, which are considered evidence of good quality.

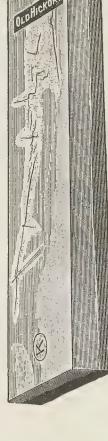
8 inch, each.....

7 inch, each......65c. THE NATURAL GROWTH LIGNE OIL HONE.



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Ö	Ö	Ö	Ö	
No. 280. Oil Hone, 5 inches, good quality, each	No. 281. Oil Hone, 6 inches, good quality, each	No. 282. Oil Hone, 7 inches, good quality, each	No. 283. Oil Hone, 7 inches, extra selected, each	
2,5	2 . 2	2.	67	
Z	Z	Z	Z	

.75

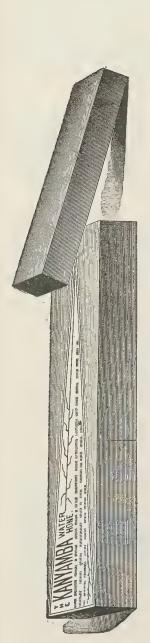


Kept in 9-inch size only. Extraordinary value for the money. Each hone is carefully

THE PEERLESS OIL HONE.

selected. These hones are for use of oil or lather.

Price, each.....\$2.00



THE KANYAMBA WATER HONE.

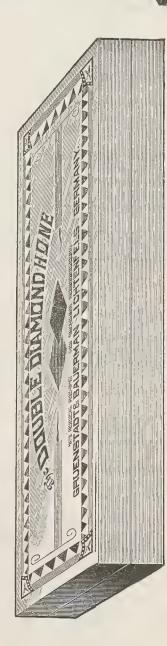
Size, 8 inches. Price, complete with rubber....



THE KOENIGSTEIN WATER HONE.

5x21/2 inches. Complete with rubber, in pasteboard box. Size, Each

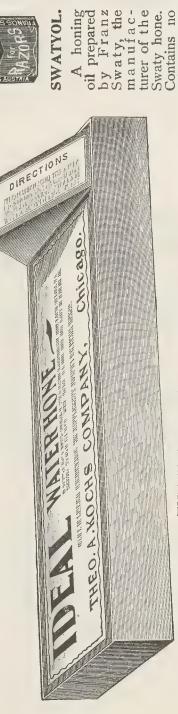
..75c.



THE DOUBLE DIAMOND WATER HONE.

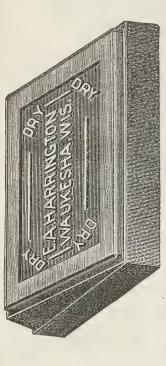
6x2½ inches. Complete with rubber, in wooden box. Size, Each....

\$1.00



THE IDEAL WATER HONE.

. 50c. Size, 6x2 inches. Complete with rubber, in pasteboard box.



THE HARRINGTON DRY HONE.

\$1.00 Price, each.....



ESCHER'S LIGHT GREEN WATER HONE.

.75c. Size, 5x2½ inches. Complete with rubber in box. Each....



Size, 6x2 inches. Complete with rubber in box. Each.....75c. ESCHER'S YELLOW GREEN WATER HONE,



THE SWATY HONE.

being the absolutely genuine article. We wish to make mention, however, of the fact that two different stamps have been used in the manufacture of these hones. Some are stamped MARBURG, AUSTRIA, and others WAEHRING bei Wien. The reason for this is that the manufactory was formerly located at Waehring, but after the death of the inventor, Mr. Swaty, Sr., the manufactory was moved to Marburg and all Swaty hones are now being made there by his son. Occasionally the old stamp is used and this is the reason that there are now hones with two different stamps in the

PRICES.

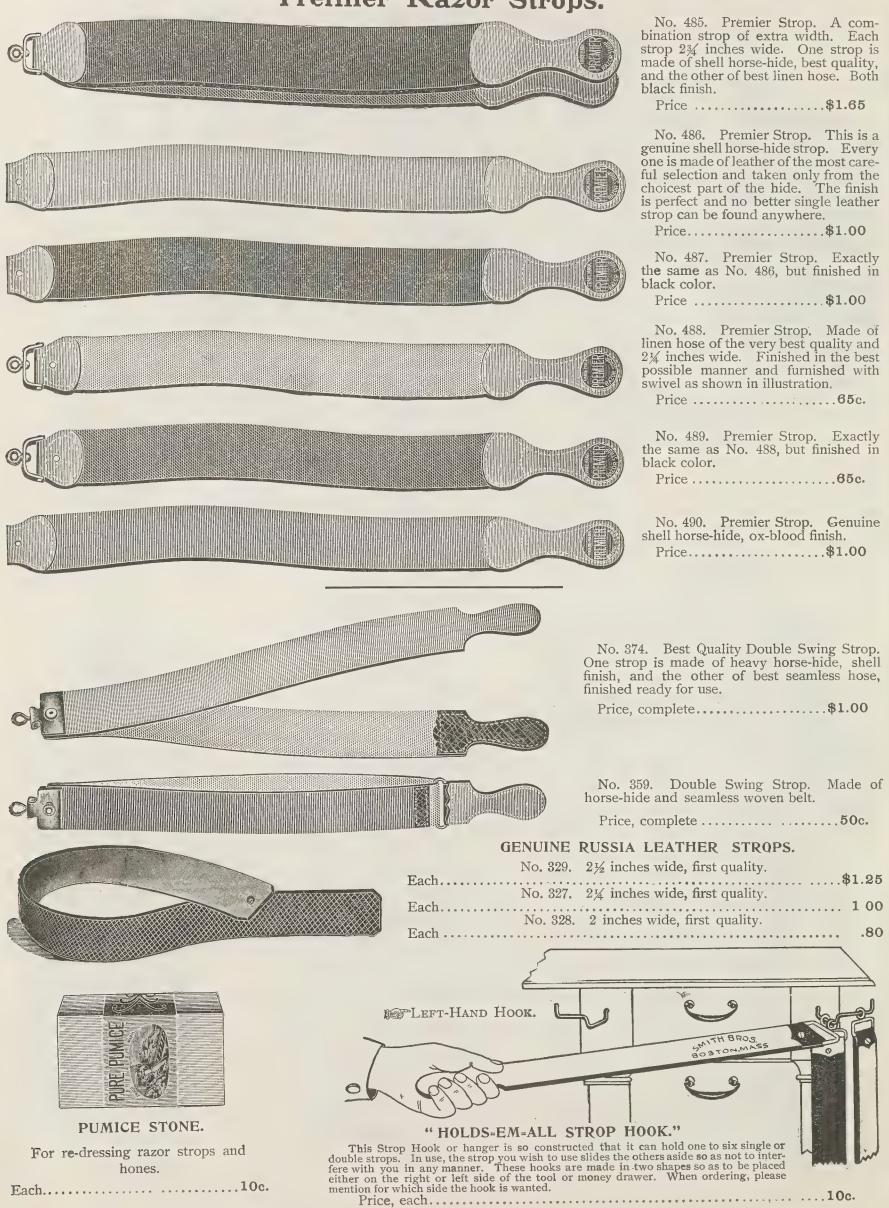
Price, large size, each.....85c.

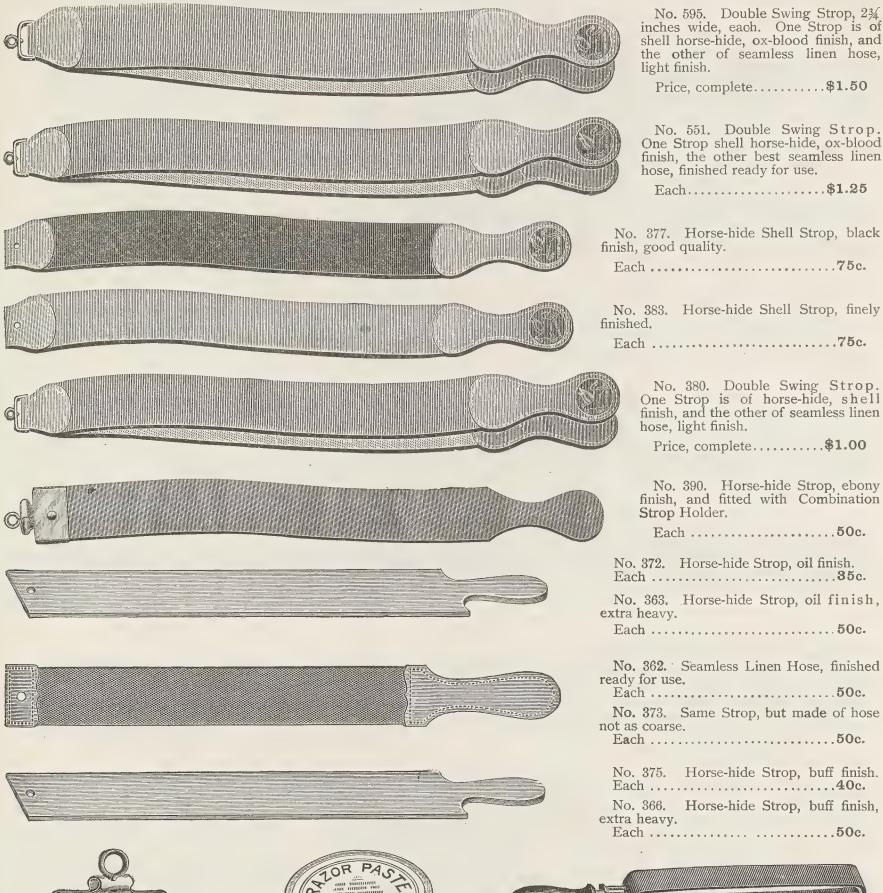
Price, small size, each......80c.

Price, per bottle..35c.

Price, 1

Premier Razor Strops.







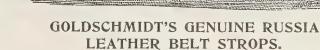
No. 813. STROP HOLDER.

Nickel-Plated.

RAZOR PASTE.

For re-dressing razor strops. Put up in tin boxes.

Each5c. Each....



For Private Trade.

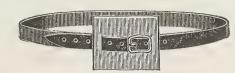
Each\$1.25



TORREY'S GERMAN BELT STROP.

For Private Trade.

Each.......75c.



LEATHER STROP HOLDER, No. 815.

By means of this device strops may be readily fastened to the arm of the barber's chair. Made of strong leather with leather shield under buckle.

Each 10e.

Hand-Made French Horn Combs.

	No. 662. Wide hair-cutting comb. 7½ inch, each35c.
	No. 663. Medium width hair-cutting comb. 7½ inch, each30c.
	No. 664. Narrow hair-cutting comb. Also used for hair-dressing. 7½ inch, each
	No. 665. Curved hair-cutting comb. 7½ inch, each30c.
CONTROL PARISTERANCE ON THE CHOIX PARISTERANCE ON THE CHOIX PARISTERANCE	Joannot combs. Made by Joannot, Paris. No. 566. 6½ inch, each25c. No. 567. 7 inch, each35c. No. 568. 7½ inch, each40c.
SARAGE CHOIX PARIS FRANCE	No. 569. Curved hair-cutting comb. Made by Joannot, Paris. 7½ inch, each40c.
	No. 549. French pattern hair-cutting comb. 7½ inch, each30c.
EXTRA-FIN. PARIS, FRANCE	No. 754. Wide hair-dressing comb with handle, all coarse teeth. 7½ inch, each40c.
EXTRA-FIN: PARIS.FRANCE	No. 753. Medium width hair-dressing comb with handle, medium coarse teeth. 7½ inch, each
EXTRA-FIN. PARIS, FRANCE	No. 752. Narrow hair-dressing or clipping comb, all fine teeth. 7½ inch, each30c.

. 20c.

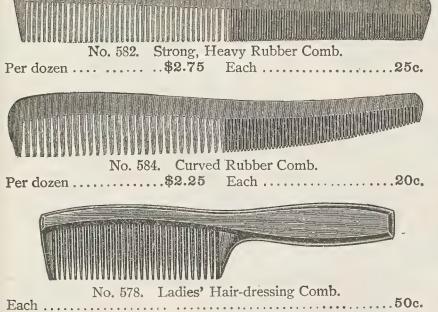
.20c.

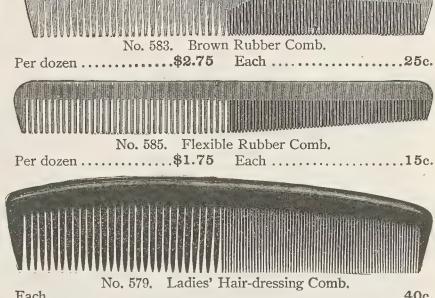
.25c.

.20c.

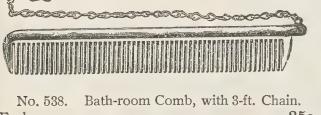
Machine-Made Horn Combs

Macnine=Made	norn Comps.
No. 515. Very wide Hair-cutting Comb.	No. 516. Medium width Hair-cutting Comb.
No. 518. Narrow Hair-cutting Comb, or for Hair Dressing.	No. 519. Coarse Dressing Comb.
No. 522. Taper Neck Comb.	No. 511. Narrow Clipping Comb.
No. 525. Dye Comb. Each	No. 499. Neck Comb.
India Rubb	er Combs.
No. 582. Strong, Heavy Rubber Comb.	No. 583. Brown Rubber Comb.





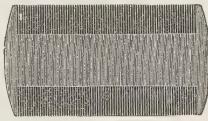
Miscellaneous Combs.



Each25c.



No. 575. Genuine French Pocket Combs, in Leatherette Cases. Per dozen..



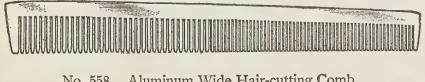
No. 581. Fine Rubber Comb. Each15c.



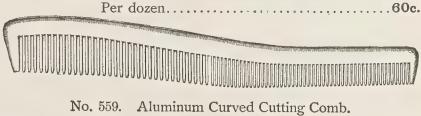
No. 576. Fountain Shampoo Comb. Attached to a rubber hose and used instead of a shampoo sprinkler.35c. Three feet Rubber Hose, extra......25c.



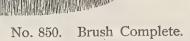
No. 554. Aluminum Pocket Combs, 5 in. long.



_ 1	No. 558.	Aluminum Wide Hair-cutting Comb.	05.
Each	No 557	. Aluminum Taper Dressing Comb.	.20c.
Each			.20c.







Detachable Base.

This brush fulfills in every way the most extreme requirements of modern sanitary principles.

The-Aluminum covered detachable base containing the bristles can be easily removed and cleaned or sterilized without any damage to the wooden back, so that cracking and shedding of the bristles or damage to the polish is rendered impossible. The smooth Aluminum base affords no lodgment for unclean matter, as is the case with ordinary Hair Brushes, the wood of which becomes porous through frequent immersion in water.

Provided with one of these brushes and a sufficient number of detachable bases, Barbers will at last be in a position to use oftener than heretofore, or even for each customer if desired, a clean, disinfected brush, making absolutely impossible the communication of any infectious or contagious disease.

The backs of these brushes are made of Palisander wood, highly polished, and long, gray, warranted, best quality bristles are used. These brushes are made in Europe and patented in all countries. We are the sole agents for their sale in the United States and Canada.

Price, Brush complete......\$1.65 | Price, Detachable Bases, each\$1.35



ANTISEPTIC MUSTACHE BRUSH.

This brush is made in the same way as our Antiseptic Hair Brush. The advantages of these brushes are at once apparent, and shops where modern sanitary methods prevail are not complete without them. These Mustache Brushes are made of mahogany wood, and black bristles are used in the detachable aluminum base. This brush will also sell readily to your customers.

Price per doz.



No. 953. Mustache brush. Light wood back.
Made in Japan.



No. 951. Mustache or Brilliantine Brush. Brown wood back, white bristles. Made in Japan.





No 991. Military Hair Brush.

Made by André Challe, Paris, France. Solid citronwood back, unbleached, extra quality Russia bristles.

Each \$1.25
Per pair 2.50







. 674. Horse-hair neck duster, wire drawn. Oak handle. Each35c.



No. 350. Neck duster, fine bone handle, selected horse-hair. Each65c.



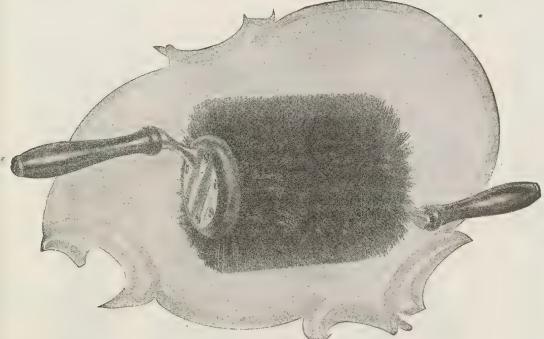
No. 3. Neck duster, made of genuine French bristles. This duster is of exceptional quality and fully guaranteed. Each50c.



No. 675. Square cut horse-hair neck duster, wire drawn. Oak handle. Each40c.



No. 2. Neck duster. cherry handle, best quality horse-hair, wire drawn. Each40c.



No. 935. ROTARY HAIR BRUSH.

This is absolutely the finest brush of the kind upon the market. Extra stiff bristles are used and the brush is fully guaranteed. Rosewood handles.



No. 346. Neck duster, fancy bone handle. Selected horse-hair. Each......75c.

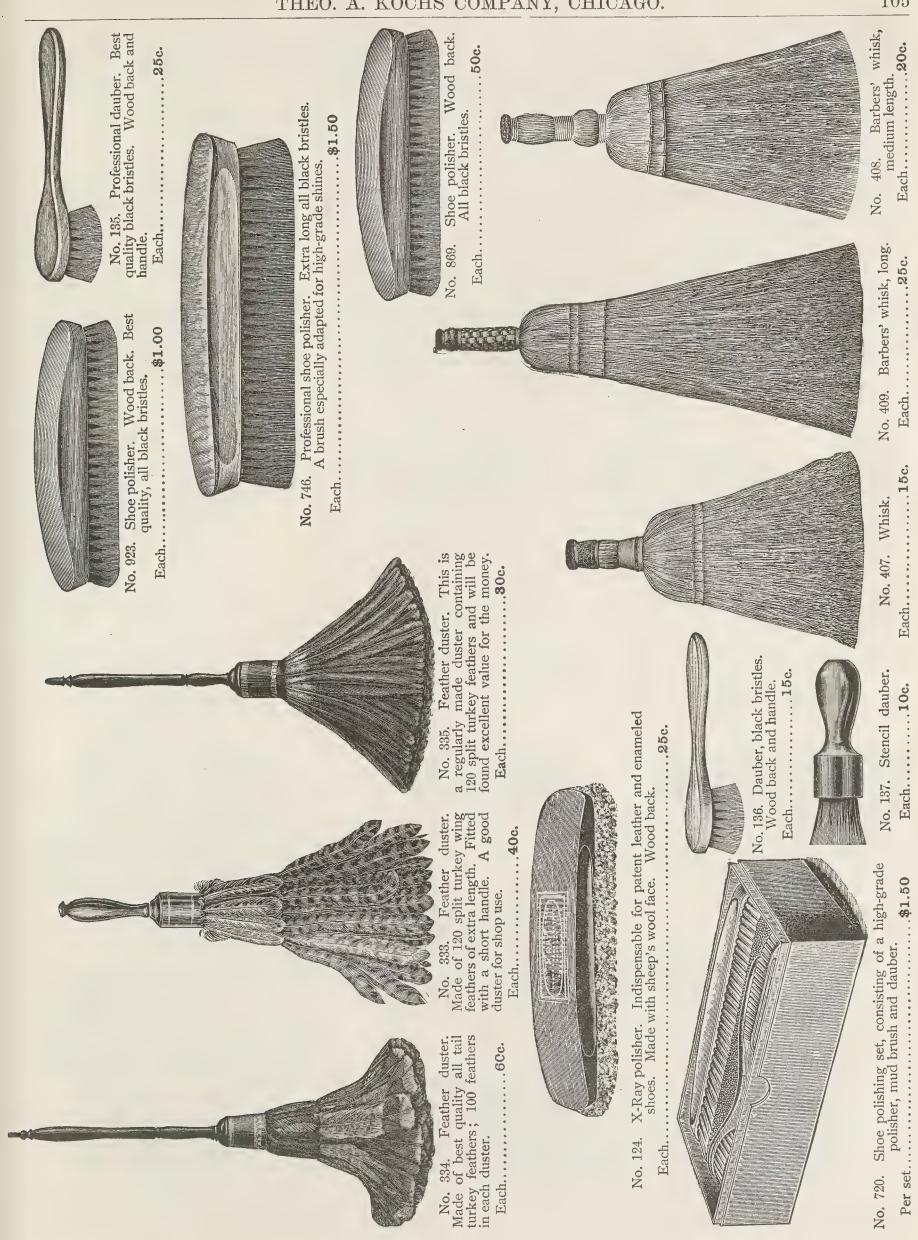


No. 677. Pocket neck duster, made by André Challe, Paris, France. White bristles set in a solid citronwood block. This neck duster can be slipped into coat pocket very conveniently.

Each. 55c.

Lather Brushes Sold Singly at Dozen Prices.

Per doz\$1.75 Per doz.....\$1.20 Per doz\$12.00 Per doz \$3.00 Nickel-plated ferrule. Best bristles. Per doz......\$2.25 Per doz\$4.00 WHITE METAL HANDLE. Bone handles. Assorted patterns. A nice brush for retail trade. Bone handle. Alumi-No. 99. GENUINE Enameled handle and French Brown enameled handle. French HANDLE LATHER BRUSH. No. 95. FINE BADGER. No. 60. A VERY GOOD Per doz\$2.75 LATHER BRUSH. Nickel-plated. Best quality No. 155 WIRE FERRULE Good quality bristles. LATHER BRUSH FOR Nickel plated ferrule. FINISH HANDLE. SASH=TOOL No. 41. EBONY num ferrule. BADGER LATHER BRUSH. THE MONEY. No. 305. bristles. bristles. bristles. No. 130. These lather brushes are specially made for us and every one of them is fully guaranteed not to crack or shed the bristles. They are ideal shop brushes and will be found extraordinary value. Bristles set in hard rubber. value. Bristles set in hard rubber. Per doz. No. 51. Small size. . \$2.75 No. 52. Med. size... 3.50 No. 53. Large size... 4.10 No. 11. Small size..\$3.00 No. 12. Med. size.. 4.00 No. 13. Large size.. 4.50 No. 21. Small size. .\$3.00 No. 22. Med. size . . 4.00 No. 23. Large size . 4.50 ALUMINUM FERRULE Per doz \$4.00 Per doz**\$3.25** THE "OLD RELIABLE" French bristles and walnut Per doz\$1.65 Per doz. No. 156. KOCHS' XX SHOP BRUSH. quality, twine bound. .\$1.20 A PERFECT TWINE-BOUND THE LUX LATHER BRUSH. THE BLUE RIBBON LATHER BRUSH. Hard rubber, set and The very best quality bristles. LATHER BRUSH. LATHER BRUSH. Bristles of extra bound, warranted. TWINE=BOUND LATHER BRUSH. Best quality bristles. TWINE BOUND. Per doz Walnut handle. No. 9. handle. No. 189. No. 157.







Black and white bristles, bound in wire. Each



No. 94. BATH BRUSH. Extra quality bristles.

..........85c.



No. 91. BATH BRUSH.

Solid wood back.



No. 98. BATH BRUSH.

Solid back.



No. 97. BATH BRUSH.

Screw back. Best quality bristles. Each90c.



No. 834. SANITARY BATH BRUSH.

This Bath Brush is made with a perforated and hollow back through which the water is conducted to the bristles. After use this brush can be dried more thoroughly and more quickly than any other bath brush for the reason that the air has unobstructed access into the interior of the back and to the base of the bristles through the perforations, an advantage both as to sanitary value and durability. The handle of the brush is detachable, as can be seen from the illustration. The perforations are reënforced with metal and best quality bristles are used. This brush is made in Europe and patented in all countries. We are the sole agents for the United States and Canada.

> Price, each



LOOFAH SPONGES.

Also known as the poor man's wash rag.



SANITARY BATH SPONGE.

Each 25c.



No. 128. RUBBER SHAMPOO MITT.



TURKISH BATH MITTS.

Per pair......45c.



No. 43. HAND BATH BRUSH.

Solid wood back.



No. 129. RUBBER BATH MITT.

Each......\$1.00

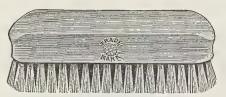


No. 255. TAMPICO HAND SCRUB BRUSH.



No. 258. TAMPICO HAND SCRUB BRUSH.

Each10c.



No. 257. HAND SCRUB BRUSH. Made in Japan.



No. 259. HAND SCRUB BRUSH. Solid back. All bristles.

Made in Japan.

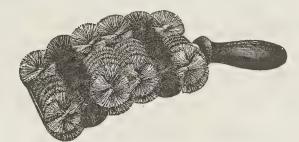


POWDER PUFFS.

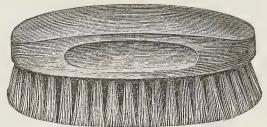
Made of Down.



No. 955. FLEXIBLE LEATHER BACK CLOTH BRUSH.



No. 987. SHAMPOO BRUSH. Black and white bristles, bound in wire.



No. 988. SHAMPOO BRUSH.

Gray bristles.

Each 40c.



No. 986. COMPLEXION OR FACE-BRUSH.

Each30c.



No. 855. POWDER PAD.

Each

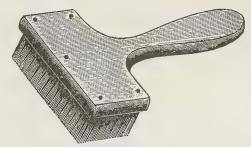


TOOTH BRUSHES.

No. 709. Per dozen\$1.50

 No. 710.
 Per dozen
 2.25

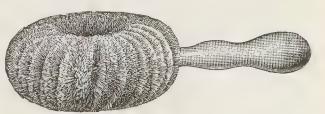
 No. 711.
 Per dozen
 3.60



No. 989. SHAMPOO BRUSH. Each45c.



No. 994. SHAMPOO BRUSH. Walnut wood, screw back.



No. 985 FACE BRUSH. Soft white bristles.

..... 25c.



No. 831. RABBIT POWDER PUFF.



No. 962. CLOTH BRUSH.

Wood back.



No. 950. DERBY HAT BRUSH.

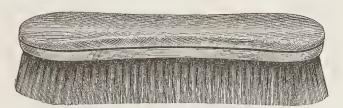


CLOTH BRUSH. Bristles.



No. 970. HAT BRUSH. Olive wood back.

Each



No. 930. CLOTH BRUSH. Best black bristles, extra length.

Each.....\$1.25

Cures Dandruff

VEGEDERMA

Prevents Baldness

SOLD EXCLUSIVELY IN BARBER SHOPS





These Signs
Furnished Free
with
Vegederma

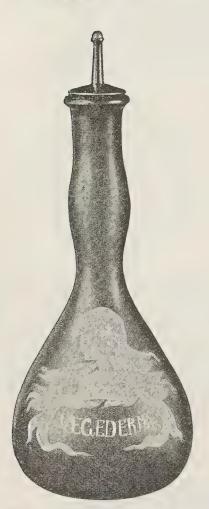


VEGENERMA DANNETE

A BARBER SHOP DANDRUFF CURE

Signs Displayed in Your Shop Help Business





VEGEDERMA STAND BOTTLE.

Made of Bohemian glass with rich cameo decoration in white. Furnished free with Vegederma. See below.



VEGEDERMA.

Per quart	 	.\$1.25
Per half gallon		
Per gallon	 	. 4.50



VEGEDERMA.

Put up in 10-oz. bottles. Each bottle attractively packed in a carton with full directions for use.

Per dozen\$7.75

To Introduce

Vegederma, we will for a limited time offer the following inducements: With every order for ½ dozen Vegederma, we will give One Quart of Vegederma free. With every order for 1 dozen Vegederma, we will give Two Quarts of Vegederma free. With every order for ½ Gallon of Vegederma, we will give One Stand Bottle free. With every order for 1 Gallon of Vegederma, we will give Two Stand Bottles free.

Remember

Vegederma is sold only by Barbers and Barbers' Supply Dealers. It is exclusively a barber shop dandruff cure, and whatever efforts you may make in introducing it to your customers will result in benefit to you and not to drug stores or department stores.



This sign, lithographed on metal, furnished free to purchasers of VEGEDERMA.



CAMPHOR CREAM.

Per dozen\$1.00



ARCTIC CREAM.

Per dozen\$1.50



QUININE SHAMPOO JELLY.
5 oz. Jars, each, 15c. 8 oz. Jars, each, 20c.
16 oz. Jars, each, 30c. 2 lb. Jars, each, 50c.



No. 798. TALCUM POWDER. Per dozen\$1.00



CREAM LA MINT.

Per dozen\$1.00



Used for massage. Does not rub up.
Per dozen \$4.75



COLD CREAM. Per dozen\$1.50



CREAM FOR THE FACE.

Per dozen\$1.00



PINE TAR SHAMPOO.

5 oz. Jars, each, 15c. 8 oz. Jars, each, 20c
16 oz. Jars, each, 30c. 2 lb. Jars. each, 50c



PERUVIAN EGG SHAMPOO. unce bottles. Per dozen, \$1.75



EXQUISITE ROSE COSMETIC.

.....\$1.00



CASTLE BRAND SHAMPOO LIQUOR. 2 oz. assorted odors....Per doz., \$1.25



MILITARY COSMETIC. Per dozen, 50c.



SPANISH WAX. Per dozen, 60c.



ATHENIAN HAIR TONIC. Per dozen\$3.50



ROYAL BOUQUET VEGETAL.

American Beauty Rose, Violet, White Lilac, Carnation Pink, Easter Lilies, Lily of the Valley.

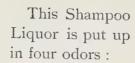
Per dozen......\$4.50



QUININE HAIR TONIC. Per dozen..... \$3.50



CASTLE BRAND
EGG SHAMPOO LIQUOR.
Pint bottles. Each........40c.



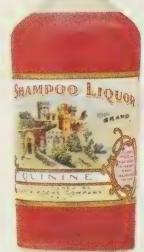
MINT, QUININE, ORANGE, PINE TAR.



WEST INDIA BAY RUM.
8 ounce bottles.
Per dozen......\$3.00

This Shampoo Liquor is put up in four odors:

> MINT, QUININE, ORANGE, PINE TAR.



CASTLE BRAND
EGG SHAMPOO LIQUOR.
8 ounce bottles. Per dozen, \$2.44



TALCUM POWDER, No. 797.
Rose Perfumed.
1 pound cans. Each....25c.



BOUQUET POMADE.

1 lb. boxes, each, 35c. ½ lb. boxes, each, 20c.

1 lb. boxes, per dozen, \$1.25.



ROSE HUMOLINE POMADE:
Rose Color.
pound cans. Each....30cc



KOCHS' SHAVING SOAP, No. 611. In 5 lb. boxes. Per box, \$1.00

Shop Preparations.

Our Perfumery Department is one of the principal departments of our vast factory. It was in this department that our business originated over 30 years ago, and at all times it has been our endeavor to maintain the highest degree of quality in every article we manufacture.

Besides our well-known shop preparations, which are admitted by the profession as representing the "Standard" of goods of this description, we put up a large line of toilet preparations which you can sell readily to your patrons with a good margin of profit.

We have signs and advertising matter for a number of our preparations. These will assist you materially in selling these goods to your customers and we shall be pleased to send you a supply if you will ask for them when sending us your order.

BAY RUM.

The Bay Rum that we offer is the result of long experience and can be depended upon as being of a uniform quality.

We prepare it from the purest ingredients and we are safe in stating that the quality which we have attained in this article can not be excelled.

PRICES.

Kochs' Standard Bay Rum (full strength), per gallon	\$2.00
Kochs' Standard Bay Rum (full strength), per quart	.50
Kochs' Bay Rum, for shop use, per gallon	1.60
Kochs' Bay Rum, for shop use, per quart	.40
Kochs' West India Bay Rum, extra strength, distilled from	
fresh Bay leaves, per gallon	2.75
Kochs' West India Bay Rum, per quart	.70
Kochs' West India Bay Rum, per pint	.35
Kochs' West India Bay Rum, in 8-ounce bottles, per dozen	3.00

KOCHS' QUININE HAIR TONIC.

Our Quinine Hair Tonic is delightfully perfumed, rich in color and known as an article of unquestionable merit.

Dor coller

	rer gallon	
Į	Per half gallon	1.50
I	Per quart	.75
	Per pint	
1	Per dozen 8-ounce bottles	3.50
	QUININE TONIC FOR SHOP USE.	
F	QUININE TONIC FOR SHOP USE. Per gallon\$	2.00
I	Per gallon\$	1.00

GOLDEN ROD HAIR LUXURIANT.

A yellow Hair Tonic which will be found a profitable preparation for shop use. It is very pleasantly perfumed and will give perfect satisfaction to your customers.

Per gallon	\$2.00
Per half gallon	1.00
Per quart	.50
Per pint	.30



ATHENIAN HAIR TONIC.

This Tonic is known all over the country and is the original yellow Hair Tonic. It has been widely imitated, but the demand for "Athenian Tonic" is constantly increasing. This Tonic invigorates the scalp, removes dandruff and gives the hair a soft and silken appearance.

Per gallon	3.00
Per half gallon	1.50
Per quart	
Per pint	.40
Per dozen 8-ounce bottles	

WITCH HAZEL.

Witch Hazel is distilled in the fall of the year, and in the month of November we purchase annually a full carload. Our Witch Hazel is distilled from fresh and healthy shrubs and possesses the greatest fragrance and strength.

Per	gallon	 ٠.		 . ,	 ٠	 	 					0		.70	e.
Per	half gallon	 		 4		 ٠	٠.	٠		 ۰		4	 	.40	c.
Per	quart	 			 ٠	 								.20	e.



sale to customers will be found for them.



Per gallon	.\$1.00
Per half-gallon	55
Per quart	30
Per dozen 8-ounce bottles	. 1.75

FLORIDA WATER.

Our Florida water is well known to the profession. Long experience enables us to offer an article of unexcelled quality. The finest perfumes and purest ingredients only are used in preparing this toilet water, and it can be depended upon for being always of uniform quality.

Per	gallon		 	 \$3.00
Per	half-gallon		 	 1.50
Per	quart		 	 .75
	pint			
Per	dozen 8-ounce	bottles	 	 4.50

COLOGNE.

This preparation is put up expressly for shop use, and is strictly of the highest grade quality.

Per gallon	3.00
Per half-gallon	1.50
Per quart	.75
Per pint	.40
2-ounce bottles for retail trade, per doz	1.50

LAVENDER WATER.

An exquisite toilet water, put up only in the following quantities:

	-	7 A.	A.	-	0	1
Per	gallon	 				.\$3.00
Per	half-gallon	 				. 1 50
Per	quart	 				75
Per	pint	 				40

QUININE HAIR OIL.

This Hair Oil is prepared with the greatest care and is exquisitely perfumed. It is of red color and is intended to supply the demand of those who wish to use a hair oil of better than the ordinary quality. The illustration herewith shown presents a 2-ounce bottle. These bottles are attractively put up with a handsome label lithographed in colors, and can be readily sold to customers.

For shop use this hair oil is put up as follows:

Per	quart			• 4	, ,			4	 	 	à	0				 						 	 	7	5	c.	•
Per	pint	4				 В			 	 			п	6	٠	 	4			٥			 á	4	0	C.	



LAURELINE.

8-ounce bottles.
Per dozen\$1.75

SEA FOAM.

Kochs' Standard Sea Foam, per gallon, \$2.00 Kochs' Standard Sea Foam, per quart....50c. Kochs' Domestic Sea Foam, per gallon. \$1.60 Kochs' Domestic Sea Foam, per quart....40c

HAIR OIL.

Finely Perfumed.

Per gallon....\$1.20

Per quart......35



QUININE HAIR OIL.

2-ounce bottles.

Per dozen\$1.25



KOCHS' FLORIDA WATER.

8-ounce bottles.

Per dozen......\$4.50

Royal Bouquet Vegetal.

Made from the fresh flower pomades and compounded with scientific care. These toilet waters are positively the very best obtainable. The odors are nicely blended and a trial will convince you that these are as good as the best at any price. The bottles and lables are attractive and these goods should sell very readily to your customers.

PUT UP IN SIX ODORS:

American Beauty Rose, Violet, White Lilac, Carnation Pink, Easter Lilies, Lily of the Valley.









PRICES.

Per gallon	*
6-ounce bottles (see colored page), per dozen	



BENGALINE LOTION.

Bengaline Lotion is a highly concentrated toilet water and we recommend it as an excellent preparation for use after shaving. It is strongly *antiseptic* and possesses a powerful but pleasant odor. We put it up in bulk and also in 6-ounce bottles like illustration, with a beautiful label embossed in black and gold.

PRICES.

Per gallon	\$4.50
Per half gallon	2.30
Per quart	1.15
Per pint	.60
Per dozen 6-ounce bottles	4 50

LILAC TOILET WATER.

This preparation is expressly put up for shop use and will be found extraordinary value for the money. It is a refreshing toilet lotion and customers will appreciate its fragrant odor.

It is also a hair tonic of high merit as it is very invigorating to the scalp and a preventive for dandruff and kindred scalp diseases. Barbers will find this an economical preparation as we have made the prices very low.

PRICES.

Per	gallon		p		4	6.	į.						p.	.\$3	.50
Per	half gallon							,		ú		v		, 1	.80
Per	quart	ø	0	0					9	,	۰	0	e		.95
Per	pint	_		_											50





TRIPLE EXTRACT.

Jockey Club, White Rose or Jickey. Packed three bottles in a neat box.

Per	dozen.	6								a			.\$3.00
	bottle.												



LAVENDER WITCH HAZEL.

In 8-ounce bottles.
Per dozen..........\$2.40

Per	gallon	\$2.75
	half gallon	
	quart	m o



TOOTH POWDER.

A delightful powder for cleansing the teeth and hardening the gums.

Per dozen......\$1.00



SEPTOL ESSENCE.

The contents of one box of Septol Essence added to one gallon of clear water will make a gallon of toilet lotion of delightful perfume.

Kept in four odors: Red Rose (red color), Carnation Pink (red color), Lilac (green color), Hyacinth (green color).

Per box......50c.



JOCKEY CLUB COLOGNE.

In 2-ounce bottles.

Per dozen.....\$1.50



KOCHS' ESSENCE OF BAY RUM.

For making bay rum instantaneously, without filtering or waste.



LILAC WITCH HAZEL.

In 8-ounce bottles.

Per dozen\$2.40
Per gallon\$2.75
Per half gallon 1.40
Per quart
Per nint

Antiseptic Witch Hazel Bay.

This preparation has been comparatively only a short time in the market, but the large demand that we experienced during the last year, when it first appeared in our catalogue, is proof that the preparation has gained many friends. Our Antiseptic Witch Hazel Bay is green in color and combines all the essential qualities of Witch Hazel and Bay Rum. After shaving, the application of this preparation will render antiseptic the face of the customer and the hands of the barber.

Per gallon	31.10
Per half gallon	.55
Per quart	.30
Per dozen 8-ounce bottles (see illus-	
tration)	1.75



ANTISEPTIC WITCH HAZEL BAY.

Face Creams.

In Bulk.

ARCTIC CREAM.

Per quart
Per pint
For 2-ounce bottles see colored page.

CREAM LA MINT.

Per quart65c.
Per pint
For 2-ounce bottles see colored page.

KOCHS' CREAM OF ROSES.

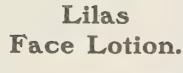
Per quart	۰	 				Þ		٠	0	Si .			a			Þ		•		4	Þ		ø			٠		6	5	C
Per pint.			*	۰			1	9	ß.	ø	a	a	ø	۰	ь	0	1		4	٠	٠	۰		9	4	p	۰	3	5	С

For 2-ounce bottles see colored page.



PIMPLE ERADICATOR.

Per dozen\$1.80



This is a delightful preparation for use after shaving. It is strongly perfumed and highly refreshing. It has no equal as a high-grade toilet lotion, and the use of it in the shop after shaving will add wonderfully to the satisfaction of the customers. The perfume is delightful and the lotion possesses all of the antiseptic qualities essential to a preparation of this kind.

Per	gallo	on	4.6	A		0		ø	0		\$2.00
Per	half	gallor	l.			4				٠	1.00
Per	guai	t									.50

Dandruff Remover.

An excellent preparation for all scalp diseases. Used according to directions this preparation will effectually remove dandruff in the most obstinate cases and promote the growth of the hair.

Per	gallong	33.00
Per	half ġallon	1.50
Per	quart	.75
Per	dozen 12-ounce bottles	5.00





Boristol.

Boristol is one of our up-to-date preparations which has gained considerable popularity. It is an **antiseptic** preparation of **green** color and is used after shaving. Its antiseptic qualities render it a very desirable face lotion and



afford a thorough protection against infection. It possesses a refreshing and pleasant odor, and is widely used in up-to-date barber shops. We furnish a handsome stand bottle with glass label lettered "Boristol," providing a gallon of this preparation is bought, and if mentioned when ordering.

PRICES.

Per gallon	\$1. 0 0
Per half gallon	.55
Per quart	.30
Per dozen 8-ounce hottles	1 75



This is the stand bottle we furnish free with one gallon if desired.



KOCHS' BRILLIANTINE.

In assorted odors.

Per dozen.....\$2.50



SOLIDIFIED BRILLIANTINE JELLY.

This is a highly perfumed dressing for the beard and mustache.

Per dozen	 	 	.\$2.00
Each	 	 	20



MANDROLINE.

A brilliantine dressing for the mustache.

Per dozen\$2.50



Russian Pine Tar Shampoo.

This is a tar shampoo preparation of extra strength, in liquid form. A very small quantity will suffice for a thorough shampoo and each bottle contains enough for from 75 to 100 applications. It produces a profuse lather, which is quickly washed from the hair, leaving that cooling and refreshing sensation so peculiar to the pine tar odor. It is an excellent preparation for keeping the scalp in healthy condition and will effectually remove dandruff. Put up only in 8-ounce bottles, with attractive lithographed label.

Per dozen......\$3.00



BRAND

This beautiful sign, made of metal and lithographed in many colors, free to purchasers of our Shampoo Liquors.



No. 292. 16-ound No. 293. 2-poun QUI No. 240. 5-ound No. 241. 8-ound No. 242. 16-ounc No. 243. 2-pour PINE No. 260. 5-ound No. 261. 8-ound No. 262. 16-ounc No. 263. 2-pour No. 250. No. 251. No. 252. 8-ounce jars, each20c.

16-ounce jars, each

2-pound jars, each......50c.

Castle Brand Egg Shampoo Liquor.

PUT UP IN FOUR ODORS:

Mint Ø Quinine Ø Pine Tar Ø Orange. PRICES.

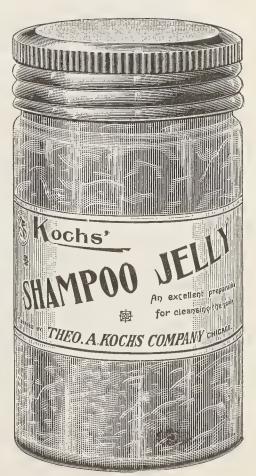
2-ounce bottles, per dozen\$1.25	5
8-ounce bottles, per dozen	
Pint bottles, each)
Quart bottles, each	5

Shampoo Jellies.

Our shampoo jellies are widely known. They are compounded of the purest ingredients, and we guarantee each of the four different kinds which we quote below not to become hard. These shampoo jellies quickly produce a profuse lather which is easily washed from the hair.

KOCHS' SHAMPOO JELLY. WHITE COLOR.

No. 290. 5-ounce jars, each15c.
No. 291. 8-ounce jars, each20c.
ce jars, each30c.
nd jars, each50c.
NINE SHAMPOO JELLY.
SEE COLORED PAGES.
ce jars, each15c.
ce jars, each20c.
ce jars, each30c.
nd jars, each
E TAR SHAMPOO JELLY.
SEE COLORED PAGES.
ce jars, each
ce jars, each20c.
ce jars, each
nd jars, each
IINT SHAMPOO JELLY.
GREEN COLOR.
ce jars, each
ce iars each 20c





KOCHS' SHAVING SOAP, No. 612.



ARMOUR'S SHAVING SOAP.

 Per pound
 \$0.27

 Per box of 10 pound bars
 2.55



IMPORTED WHITE CASTILE SOAP.

In bars weighing from 3 to 4 pounds.
Sold only in complete bars.



SUPERBA TOILET SOAP.

A nicely perfumed toilet soap, put up attractively, three cakes in a box. This soap will sell readily to your customers.



KOCHS' COCOANUT OIL SOAP.

The best soap made for shampooing. Only the purest cocoa oil is used in its manufacture, and it quickly produces a very profuse lather. Made in 3-ounce cakes.



WILLIAMS' BARBERS' BAR SOAP.

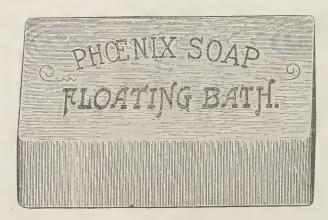


COLGATE'S SHAVING SOAP.



KOCHS' SEA FOAM BATH SOAP.

An ideal soap for bathroom use. It lathers freely in hard or soft water and will give perfect satisfaction. Made in 5½-ounce cakes.



PHOENIX FLOATING BATH SOAP.

This is an economical soap for bathroom use. It floats and is of good quality. Made in 5-ounce cakes.

Per dozen......55c.



KOCHS' EXQUISITE POMATUM.

This Pomatum is a universal favorite and very deservedly so. It is delightfully perfumed and is warranted free from all animal and chemical substances. It positively will not become rancid and is the very best preparation of its kind now upon the market for barbers' use. We put it up in metal boxes like illustration, handsomely lithographed in colors.

One-pound boxes, each\$0.2	5
Half-pound boxes, each	
Ouarter-pound boxes, per dozen 1.0	0

KOCHS' ROSE HUMOLINE POMADE.

A hair dressing which is highly perfumed and of rose color. Guaranteed not to become rancid. This pomade is put up only in one-pound metal boxes with beautifully lithographed label.

See colored pages for illustration.

Per pound						e			۰	0	b (• 1			. {	3 C	c	
-----------	--	--	--	--	--	---	--	--	---	---	-----	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	-----	--	--	-----	-----	---	--



HUMOLINE POMADE, No. 12.

Well perfumed.

5-pound cans,	each95c.	
1-pound cans,	each20c.	

KOCHS' BOUQUET POMADE.

Extra light in color and exquisitely perfumed. This is a high-grade dressing for the hair, which we guarantee not to become rancid, and is put up in handsomely lithographed metal boxes. The quarter-pound boxes will sell readily to your customers.

One-pound boxes, each\$	0.35
Half-pound boxes, each	.20
Quarter-pound boxes, per dozen	1.25





KOCHS'
TALCUM POWDER.

No. -797. In one-pound lithographed metal boxes. Rose perfumed.

Per pound25c.



CYDORIA TALCUM POWDER.

No. 795. In lithographed metal boxes, with shaker top. Highly perfumed.



CYDORIA TALCUM POWDER.

No. 796. In one-pound boxes. Highly perfumed.

Per pound20c.



POMPEIAN FACE MASSAGE CREAM.

Per dozen 2-ounce bottles \$4.00 Per dozen 5-ounce bottles 6.00 Per dozen 6-ounce bottles 8.00

The 5-ounce is put up in plain bottles; the others in bottles as shown above.



PINAUD'S EXTRACT VEGETAL.

Kept in stock in three odors: Lilas de France, Violet de France, French Carnation Pink.

Per dozen\$6.50



PINAUD'S BRILLIANTINE.

Per dozen\$3.00



WESTPHAL'S AUXILIATOR.



KOCHS' CAMPHOR ICE.

Per dozen.....\$1.00



SWEET BRIAR TALCUM TOILET POWDER.

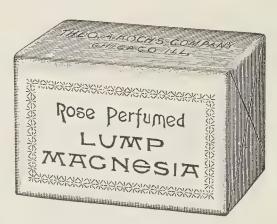
Put up only in attractively lithographed half-pound tin boxes. Delightfully perfumed.



LOUVAIN'S EXTRACT VEGETAL.

Kept in stock in six odors: Lilas de Perse, Wood Violet, White Rose, Moss Rose, New Mown Hay, Jockey Club.

Per dozen......\$4.50



LUMP MAGNESIA.

Rose perfumed, small size, per dozen......30c.



LUMP MAGNESIA.

Rose perfumed, large size, per dozen......60c.

MISCELLANEOUS PREPARATIONS.

Herpicide, 8-ounce, per dozen	6.00
Lilas de Perse,	
Murray & Lanman's Florida Water, per dozen	6.00
Pinaud's Eau de Quinine, large, per dozen	8.25
Pinaud's Eau de Quinine, small, per dozen	4.25
Williams' Brilliantine, per dozen	2.50
Wood's Hair Restorer, per dozen	4.50



STYPTIC POWDER.

Per	dozei	ì			,						\$ 1	.0	0
Per	box.						8	۰	6			1	0



ASTRINGENT POWDER.

Per	dozen					۰				50c.
Per	box					0		a		5c.



STYPTIC PENCILS.

Per dozen.....



ASTRINGENT PENCILS.



CAMPBELL'S

HAIR DYE

FOR GRAY HAIR

KOCHS' HAIR DYE.

Put up in boxes containing two bottles (2-ounce No. 1, and 1-ounce No. 2). It dyes the hair jet black instantaneously, and full directions for use accompany every box.

This is the old, reliable hair dye which we have made and sold for years and which gives perfect satisfaction.

Per box......50c.

CAMPBELL'S HAIR DYE.

This hair dye is preferred by

some as being more convenient

for use than dyes requiring the

2-ounce bottles, each25c. 4-ounce bottles, each50c.

use of two liquids.

According to the number of applications, the color of the hair can be varied from a light brown to a jet black.



KOCHS' MILITARY COSMETIC.

Rose color, per dozen.....



KOCHS' SPECIAL COSMETIC.

Well perfumed, yellow color, per dozen.....



KOCHS' LILAC BOUQUET COSMETIC.

Exquisitely perfumed, pink color, per dozen.....



SMITH'S TURKISH COSMETIC.

.....\$1.20 Per dozen....



KOCHS' No. 120 COSMETIC.

..... 60c. Yellow or black, per dozen.....

A.KOCHS

KOCHS' MUSTACHE WAX, No. 997.



KOCHS' MUSTACHE WAX, No. 996.

Large size, per dozen\$1.00



HUNGARIAN MUSTACHE WAX, No. 998.

Per dozen......40c.

Decorated Shaving Mugs.

Prices quoted below are the prices to barbers only, are net cash, and are not subject to any discount, except the usual discount of 5 per cent on orders of \$10.00 or over. Please be careful always to state whether medium or large mugs are wanted. If no size is given, medium sized mugs will be sent.

LIST OF MUGS WITH FANCY DECORATION.

3.T			THE CONTRACT OF THE CONTRACT O		
No.	Medium. Large	. No	Medium. La	arge.	No. Medium. Large.
109	Pretty flower decoration running through name		on scroll, flower decoration\$0.55 \$0	80.65	4 Beautiful design of lilies on dark background, gold base\$1.25 \$1.35
	Beautiful design, in rich colors, of bird and fly and scenery 1.50 1.7	5 181 5 184		2.10 95	blossoms, with name in panel,
119	Name on white ribbon running through bouquet of roses70 .8	5 185	ration	.55	gold base
120	Name running through bunch of violets) 193	Tiger lily decoration, name on scroll	.75 95	and gold, gold handle 1.50 1.60 7 Gold decoration
$\frac{123}{127}$	Name in script in wreath of roses85 1.0 Landscape in rustic panel, with	911	Gold decoration	.55 95	8 Fan and bird in gold
130	flower decoration 1.25 1.5 Two children seated on a wall 1.50 1.7	0	decoration	1.00 96	Decoration of daisies
135 136	Gold decoration	5	ground 1.25	1.35 96	2 Sweet peas in beautiful colors65 .75
137 139	Gold scroll and decoration	5 917	Blue band and floral decoration65 Gold bands at top and bottom40	.75 96 .50 96	4 Name on scroll, beautiful flower
140	colors, green background 1.15 1.2		flowers, gold base	.95 96	
	Landscape design, with floral decoration			1.10	gold band on base
	Beautiful bouquet, blue back- ground			1.20	ground
$\frac{145}{146}$	Gilt scroll		Flower decorations, with name in fancy scroll90	1.00	8 Floral panels in maroon and gold background 1.15 1.25
147	Neat design in red and gold; light green base	922	Beautiful landscape in bright	1.35	9 Exquisite floral decoration, gold base 1.25 1.35
148 150	Blue band and floral decoration65 .75 Landscape panel and floral design .75 .8		Owl perched on tree, with moon	1.10	Handsome decoration of currants and leaves, maroon base 1.35 1.45
151	Floral wreath in bright colors and gilt leaves	924	Panel decoration in maroon, green	1.60 97	1 Floral and scenic panels 1.50 1.60
152	Wide blue band at top and floral decoration	925	Butterfly and flowers, gold base70 Name in black and white40	.80	' panels upon beautifully decorated background 1.75 1.85
153	Marine scene in panel and design of daisies	927	Green decoration	.45 97 .75	
154 155	Robin's eggs and nest 1.00 1.1 Beautiful design, child and basket		Design of horseshoe and four-leaf	.85	4 Lily and leaves in gold, with name on panel (see colored
156	of roses	5 930 931	Spray of lilies of the valley60	.70	pages)
157	black background 1.50 1.6 Bicycle rider on country road 1.10 1.2	0	upon the globe, red, white and		colored pages)
158	Sportsman's design, very elabo-	932	Name in black letters in fancy		colored pages)
159 160	Humorous blacksmith design 1.50 1.6			.65 97	colored pages)
	Jockey design, showing race course	5 934	scroll	.55 97	ored pages)
	Beautiful flower decoration, blue background, gold base 1.10 1.2		Spray of carnations	1.45 97 .60	panel (see colored pages)70 .80
162 163	Fern decoration, very neat 45 Gold bands at top and bottom 40	0	ration	.55	ored pages)
164	Wreath in red and gold around name	$0 \mid 938 \\ 938$	Beautiful festoon of violets, with	.90 98	ored pages)
165	Birds and scenery in bright colors	0 940	gold decoration	.85 98 98	3 Pansy decoration (see colored
166	Gold decoration running through name			1.60 98	
167 168	Gold decoration	5	Name in black letters, with neat decoration		ored pages)
169	Beautiful decoration of scroll and drapery, gold base	$ \begin{array}{c c} & 942 \\ & 943 \end{array} $	Design of scarf pin	.55	ground, heavy gold bands (see colored pages) 1.00 1.10
$170 \\ 171$	Festoons of flowers and scrolls65 .7 Grapevine wreath of green and	$ \begin{array}{c c} 5 & 944 \\ & 945 \end{array} $	Floral design, name on ribbon 60	.70 98	6 Morning glories (see colored pages)
172	gold, name in black letters60 .7 Beautiful flower decoration, name		ration, blue background	.75 98 .75	7 Scene of wrecked sailing vessel, gold base (see colored pages). 1.15 1.25
173	on scroll	0 947	Name in black letters on scroll, flower decoration	.80 98	8 Bouquet of flowers, black back- ground, gold base (see colored
174	red background, gold base 1.50 1.6 Flower decoration, gold base 95 1.0		Bird with beautiful plumage75	.85	pages)
175 176	Spray of flowers, name on scroll60 .7 Beautiful drapery and basket of		Spider and web, with flower decoration	.90	ground, name in gold on white panel (see colored pages) 1.35 1.45
177	flowers, gold base				0 Water scene and floral decoration (see colored pages) 1.50 1.60
178	Hand holding card	5		1.00 99	1 Bouquets of flowers in white pan- els on purple background (see
2,0	flower decoration			1.20	colored pages) 1.75 1.85

Please note that prices quoted above are for complete Mugs, with name and decoration.

EXTRA CHARGES.

For cups and saucers we charge from 35c. to 60c. more than for mugs, according to design. For black and gold letters on mugs not so specified, there will be an extra charge of 10c.

Prices for mugs quoted are for the mugs as they are described, and extra charges will be made for any additional decoration that is wanted.

NUMBERED MUGS.	PLAIN MUGS.		
Gold striped, per dozen	Large. \$4.50 5.00 6.00	Plain Mugs, per dozen	Large. \$2.50 3.50

We can make any Mug shown in other catalogues or mug sheets at the prices quoted therein.

LIST OF MUGS WITH TRADE DESIGNS AND SOCIETY EMBLEMS.

	2101	1100	30 11	THE TRADE DESIGNS AND SOC				_
No. 301 303 305 306 307 308	Medium. Ancient Order of United Workmen. \$0.80 Anchor .75 Architect's Emblem .75 Are Light .75 A. P. A. Emblem .90 Anvil, Hammer and Tongs .70	\$0.90 .85 .85 .85 1.00 .80	No. 457 458 459 471 472 473 474	Electric Car and Trolley 1.25 Encampment Emblem 90 Farmer Plowing with Two Horses 1.15 Fire Engine (steam) 1.20	1.25 1.30 1.30	No. 657 659 660 661 662 663 664 665	Medium. Man on Horseback	\$1.35 .70 .70 .70 1.30 1.30 .70
321 322 323 324	Butchers' Design (bull's head, knife and steel)	.90 .95 1.35	475 476 477 478 479	Fish. .65 Flag of any Nation .75 Flags, Two of any Nation .100 (crossed). .100 Flag, Sword and Cannon 1.10	.75 .85 1.10 1.20 1.30	668 670 672 673	Mail Wagon, Horse and Driver. 1.30 Miner with Pick on Shoulder 1.10 Milk Wagon, Horse and Driver. 1.20 Modern Brotherhood of America. 1.15	1.40 1.20 1.30 1.25
325 326 327 329 330	pretzel)	1.10 1.25 .75 .70 .65 1.30	480 481 482	Forester's Emblem (Independent Order)	.95 1.50 1.10	684 691 692 693	Notion Dealer's Store 1.50 Ocean Steamer 1.20 Oil Derrick 1.20 Omnibus, Horses and Driver 1.20	1.30 1.30 1.30
331 332 333 334 335 336 337	Bicycle	1.05 1.30 1.05 1.50 .85 1.30 1.30	483 485 486 489 490 491	Fisherman and Scenery 1.65 Fishing Tackle .80 Flute .75 Fruit Stand 1.20	1.30 1.75 .90 .85 1.30 1.30	721 722 723 724 726	Painter's Pallette	.75 .75 1.30 1.10
339 340 341 342 343	Boot and Shoe	.75 1.40 .75 1.30	511 512 513 514 515 516 516	Gas Fitter's Emblem. 1.00 Grain Elevator. 1.20 Grand Army Republic Emblem. 85 Grocery Store. 1.20 Guitar. 80	1.20 1.10 1.30 .95 1.30 .90 1.00	727 728 729 730 731	Emblem .70 Photographer at Camera 1.20 Piano or Organ 1.20 Plasterer's Trowel and Hock .65 Plow .80 Plumber's Emblem .85 Policeman in Uniform .85	.80 1.30 1.30 .75 .90 .95 .95
344 345 346 347 350	Buggy . 1.00 Buggy, Two Horses and Driver . 1.15 Butcher Shop . 1.20 Butcher Killing Steer . 1.20 Butcher's Emblem (knife, saw cleaver and steel)	1.10 1.25 1.30 1.30	531 532 533 534	Hand Car 1.00 Hand and Pen .55 Hands Clasped .75 Hardware Store 1.20	1.10 .65 .85 1.30	733 734 735 736 737 740	Portable Engine 1.20 Printer at Case 1.20 Printer's Stick .55 Painter at Work (interior) 1.20 Painter Painting a House 1.20 Plasterer at Work 1.30	1.30 .65 1.35 1.30 1.40
353 354 355 356 358 360 361	Bass Violin	.85 1.30 1.30 .85 1.35 1.40	536 537 538 539 540 541 542 543	Harp and Shamrock	.75 1.30 .95 .85 1.30 .90 .90	761 762 763 765 766	Restaurant1.20Royal League Emblem.90Rooster.90Redmen's Emblem.85Razor and Shears.65	1.30 1.00 1.00 .95 .75
371 372 373 374 375 376 377 378 379	Carpenter's Design 1.20 Caboose 1.00 Calf 75 Calipers and Hammer 85 Camera and Stand 75 Carpenter's Tools (saw, plane and square) 75 Carriage with Horses 1.20 Cigar 50 Cigar Box 75	1.30 1.10 .85 .95 .85	544 545 546 547 548 549 550 551 553 554 556	Horse	.90 .90 .70 1.35 1.30 1.10 1.20 1.40 1.30 1.30 1.40	781 782 784 785 786 787 788 789 790 791 792 793	Saloonkeeper s Design 1.20 Saddle .85 Satchel .80 Saw Mill 1.20 Schooner Sailing 1.20 Scotch Thistle .75 Sewing Machine .85 Sheaf of Wheat .80 Sheep or Sheep's Head .80 Sningles Bunch .65 Shirt and Collar .70 Shoemaker at Work 1.20	1.30 .95 .90 1.30 1.30 .85 .95 .90 .75 .80
381 382 383 384 385 386 387 388 389	Cigar Store 1.20 Clarionet 75 Clerk at Desk 1.20 Clothing Store 1.20 Coal Cart, Horse and Driver 1.20 Coal Miner at Work 1.20 Coal Pick and Scoop 70 Coffin or Casket 75 Confectionery Store 1.35	.85 1.30 .85 1.30 1.30 1.30 1.30 .80 .85 1.45	557 558 571 572 573 574 575	Improved Order of Red Men	1.25 1.40 .95 .55 1.35 .85	793 794 795 796 797 798 799 800 801 802	Sign Painter at Work. 1.30 Skull and Cross Bones55 Sportsman and Dog. 1.40 Stage Coach, Four or Six Horses. 1.20 Stationary Engine. 1.00 Steamboat 1.20 Stonecuter at Work. 1.25 Stove	1.40 .65 1.50 1.30 1.10 1.30 1.35 .85
390 391 392 393 395 397 398	Cooper at Work. 1.00 Cow. .75 Cowboy Lassoing Steer. 1.40 Cylinder Press. 1.20 Carpenter at Work. 1.20 Chicken. .90 China Dealer's Store. 1.50	1.10 .85 1.50 1.30 1.00 1.60	577 578 579 581	Irish Flag with Shamrock 1.15 Iron Safe	1.30 1.25 1.15 1.00	803 804 805 809 810 811	Conductor. 1.40 Surveyor's Transit. 1.15 Switchman's Emblem. 85 Saddler at Work. 1.30 Set of Teeth. 75 Shoe Store. 1.20 Sledge in Hand. 1.20	1.50 1.25 .95 1.40 .85 1.30 1.30
399 400 402 403 404	Clock. 95 Commission Merchant's Design 1.30 Conductor's Punch. 80 Cornet	1.05 1.40 .90 .85	582 583 584 586	Jockey Emblem (cap and whip)65 Jockey Driving Horse	1.00 .75 1.35 1.30 1.65	812 813 814	Sofa and Chairs. 1.00 Soldier and Flag. 1.00 Stationery Store. 1.50 Tailor at Work. 1.20	1.10 1.10 1.60
405 407 408 409 410	Cabinet Maker at Work. 1.40 Cards (hand holding playing cards) 1.00 Coat of Arms of any State. 1.20 Coach 1.20 Coach 1.40	1.50 1.10 1.30 1.30 1.50	591 592 593 594	Knights of Maccabees	.95 .85	832 833 834 835 837 838	Tailor's Shears 65 Tanner's Emblem 1.00 Telegraph Key 70 Telegraph Key and Hand 1.00 Telephone 70 Tinsmith at Work 1.15	.75 1.10 .80 1.10 .80 1.25
421 422 423 424	D ry Goods Clerk	1.30 1.25 .90	596 597 598 621	Knights of Golden Eagle Emblem 1.00 Knights of Honor Emblem	1.10 .90 .90	839 840 841 842 843	Tinsmith's Furnace, Iron and Shears .70 Trunk .70 Tug Boat 1.00 Tailor Measuring Coat 1.10 Ten Pin Players 1.50	.80 .80 1.10 1.20 1.60
425 426 427 428 429	Dentist Drawing Teeth. 1.20 Dentist Emblem (set of teeth)75 Dog	1.30 .85 .90 1.10 1.30 1.45	622 623 624 626	Livery Stable	1.35 .90 1.10 1.10	844 845 846	Tiger .90 Trowel and Hammer .60 Truck Wagon Horses and Driver 1.20 Umbrella (open) .70	1.00 .70 1.30
430 431 432	Drug Store. 1.20 Druggist's Mortar and Pestle65 Druid Emblem85	1.30 .75 .95	627 628 629 630 631	Lumberman's Rule. .65 Lumber Yard. 1.20 Lyre. .80	1.50 .75 1.30 .90 1.00		Violin and Bow	1.20
451 452 454 455 456	Eagle.75Eagle Shield and Flags1.15Epworth League Emblem.90Express Wagon1.00Express WagonHorses and	.85 1.25 1.00 1.10	652 653 654 655	Mail Pouch	.65 .85 1.50 .90	881 882 884 885	Wagon Driver's Design 1.20 Watch .85 Wind Mill 1.20 Wood Turner at Work 1.30	1.30 .95 1.30 1.40
	Driver 1.20	1.30	656	Maltese Cross	.90	901	Yacht Sailing 1.20	1.30

Please note that prices quoted above are for complete Mugs with name and design.







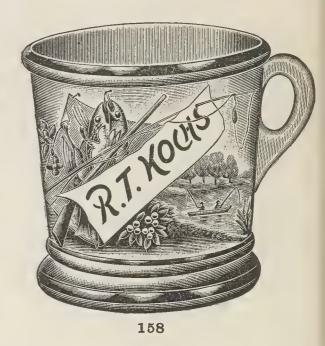


























No. 301



No. 592



No. 653



No. 321



No. 621



No. 973



No. 974



No. 975



No. 976



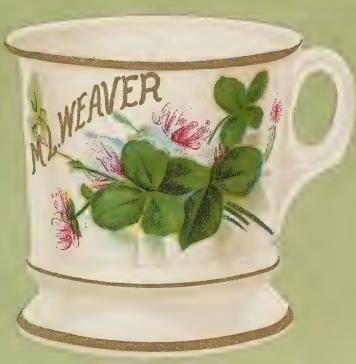
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No. 978



No. 979





GustIBin

No. 982



No. 984



No. 981



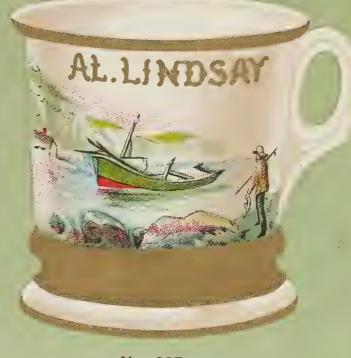
No. 983



No. 985



No. 986



No. 987



No. 988



No. 989



No. 990



No. 991









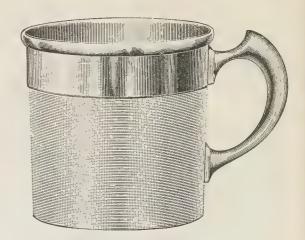
SHAVING MUG, No. 737. Nickel-plated. Each......85c.



No. 719. SILVER=PLATED TALCUM POWDER BOX.

This is a very handsome powder box for use upon the mirror-case shelt or workstand. Heavily silver-plated.

Each.......75c.



SHAVING MUG, No. 741. Made of aluminum.

Each......65c.



QUADRUPLE SILVER=PLATED SHAVING MUG, No. 738. Each......\$1.50

NICKEL=PLATED BOTTLE TUBE, No. 347.

Per dozen......30c. Each...... 3c.



SELF-CLOSING BOTTLE TUBE, No. 348.

Per dozen.....40c. Each.....**4c**. No. 349. Silver-plated tube.



FANCY ALUMINUM SHAVING MUG, No. 740.



Silver-Plated Ware.

No. 718. QUADRUPLE=PLATED BOTTLE.

Furnished with improved valve tube. Engraved with initial letters signifying contents of bottle. When ordering state what initials are wanted.

Each.....\$2.00

No. 717. QUADRUPLE=PLATED BOWL.

Each.....\$1.25

No. 716. QUADRUPLE=PLATED TRAY.

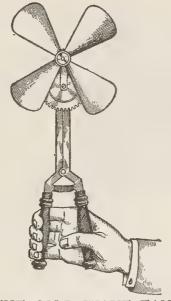
Will hold three bottles and one bowl. Each.....\$2.75



No. 917. ATOMIZER.

Fitted with black gutta-percha nozzle, which is screwed to bottle. Continuous spray.

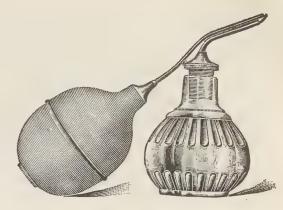
ATISEPT



THE COLD WAVE FAN.

A handy article for drying the face and for use after shampooing.

Price, each\$1.25 Three for3.50



No. 916. ATOMIZER.

Continuous spray. Fitted with rubber cork.

Each45c.



THE ANTISEPTIC RAZOR STERILIZER.

A simple and effective method of sterilizing razors. The urn is filled with sterilizing liquid, into which the blade of the razor is dipped after shaving, which thoroughly sterilizes it. This sterilizing fluid is inexpensive, for the total cost of enough to operate a four-chair shop a whole month should not exceed five cents. The following is the

Formula for Sterilizing Liquid.

Dissolve ½ ounce boracic acid in one gallon of boiling water.

The urn should be refilled once a week. It is provided with a hinged cover and it is made of white metal, nickel-plated, so that there is no danger of rust or of the formation of verdigris. Imitations are on the market made of brass, but these should be avoided.

Price of the sterilizer......\$1.50

THE BUFFALO SANITARY STERILIZER.

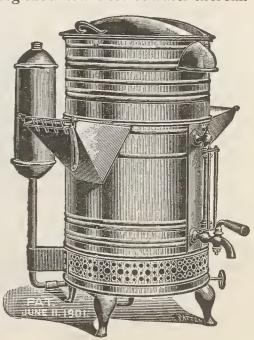
For sterilizing razors, brushes, towels, etc., by steam and hot air. This sterilizer is made up in two compartments. The compartment with perforated tray (A) is for hot steam towels, the other compartment (B) for hot dry towels. On each side of the sterilizer is a chamber (C) with slots in which razors can be sterilized in less than one minute. Beneath these compartments is a hot water reservoir (D) fitted up with a gauge showing the amount of hot water therein.

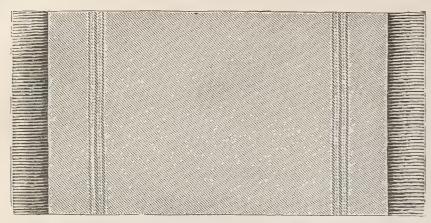


This water can be used for lather or for any other purpose which requires hot water. For heating this sterilizer, illuminating gas or gasoline can be used.

No. 1 Machine for 4 to 10 Chairs.

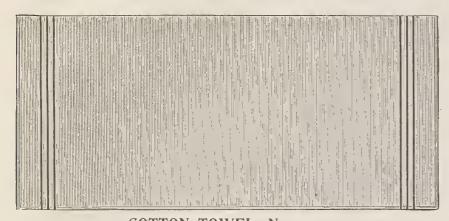
No. 2 Machine for I to 4 Chairs.



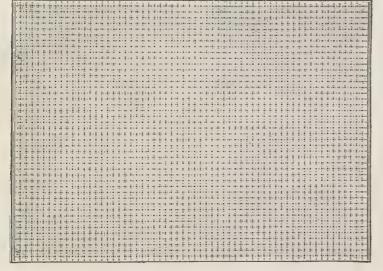


COTTON TOWEL, No. 96. Commonly known as No. 10, size 14 x 28 inches, per dozen...45c. COTTON TOWEL, No. 85.

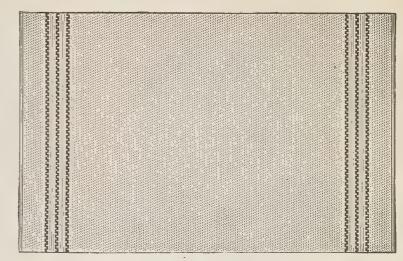
Commonly known as B. B., size 14 x 28 inches, per dozen...40c.



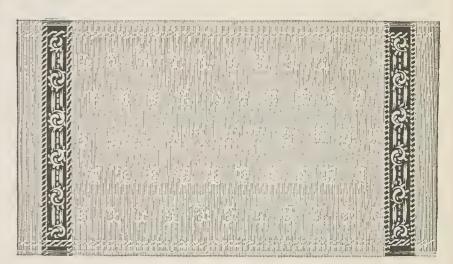
COTTON TOWEL, No. 25. Hemmed and selvedged, size 14 x 28 inches, per dozen 50c.



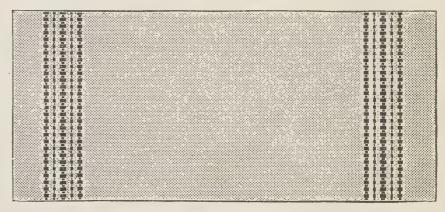
LINEN FINISH CHECKED COTTON TOWEL, No. 29. Hemmed and selvedged, size 18 x 24 inches, per dozen.....55c.



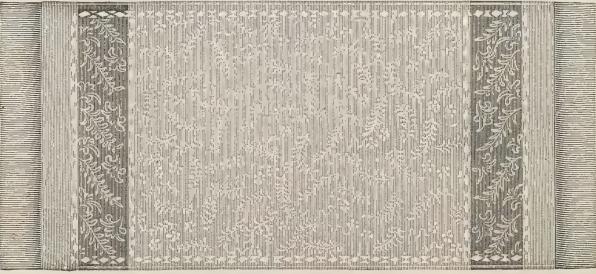
COTTON HUCK TOWEL, No. 109. Size 16½ x 23 inches. Made especially for use in barber shops, per dozen......60c.



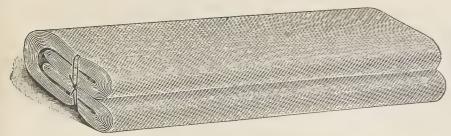
DAMASK FACE TOWEL, No. 104. Size 14 x 26 inches, per dozen65c.



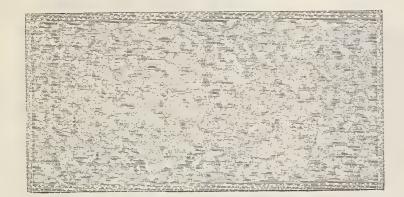
HUCK BREAST TOWEL, No. 106. Size 16 x 32 inches, per dozen85c.



DAMASK BREAST TOWEL, No. 105.



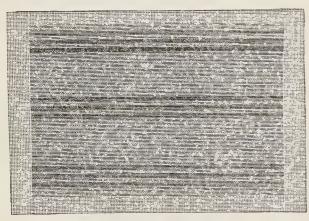
ABSORBENT COTTON TOWELING.



HOT WATER TOWELS.

Made of Turkish toweling. All white.

No. 285.	Size, 14 x 14 inches, per dozen\$	0.50
No. 273.	Size, 13 x 27 inches, per dozen	.75
No. 298.	Size, 12½ x 24 inches, hemmed and selvedged.	
Ex	tra heavy, per dozen	1.25



HOT WATER TOWELS.

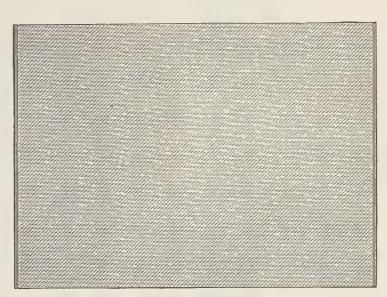
Made of Turkish toweling.

No. 301. Colored stripes. Size, $13\frac{1}{2} \times 19$ inches, per dozen...85c. No. 302. All white. Size, $13\frac{1}{2} \times 19$ inches, per dozen.....85c.



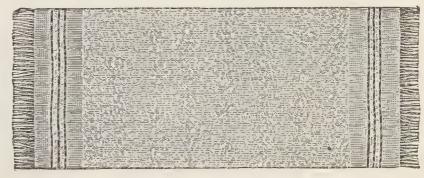
LINEN FINISH COTTON CRASH.

18 inches wide. In bolts containing 40 yards, both edges selvedged. Checked pattern.

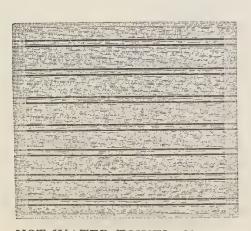


COTTON TOWEL, No. 21.

Hemmed and selvedged. Made from absorbent cotton toweling. Size, 18 x 24 inches, per dozen...................................50c.

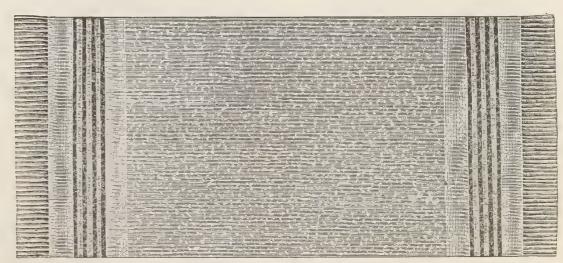


TURKISH BATH TOWELS.



HOT WATER TOWEL, No. 297.

Made of Turkish toweling.



TURKISH BATH TOWELS.

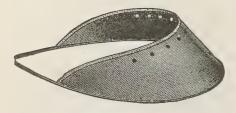
 No. 353.
 Size, 20 x 42 inches, per dozen.
 \$1.65

 No. 354.
 Size, 22 x 48 inches, per dozen.
 2.35



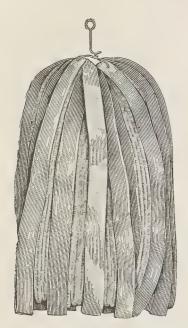
FEATHERWEIGHT EYE SHADE,

No. 313.



EYE SHADE, No. 314.

Each 10c.



COTTON STRIPS.

For protection of neck from hair clippings.

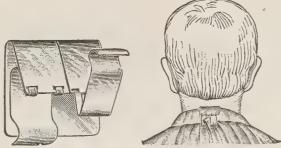
No. 818. Per box of 200...... \$1.00 No. 819. Per box of 400........1.75



SHAMPOO CLOTH, No. 865.

Made of rubber cloth. Size 35 x 46 inches.

Each.....\$1.00



SAFETY CLAMPS FOR HAIR CLOTHS.

A very convenient and useful article, by means of which hair cloths can be readily fastened together.



IMPORTED PERCALE HAIR=CUTTING CLOTHS.

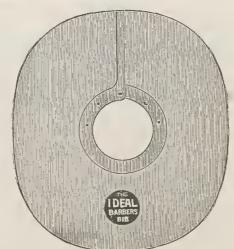
No. 857. Size 53 x 54 inches, each...50c.

No. 858. Made of white muslin, size
53 x 54 inches, each.....40c.

No. 863. Made of calico, good quality, size 50 x 53 inches, each.....25c.



SPONGES.



THE IDEAL RUBBER BIB.



EYE PROTECTOR, No. 315.

Made of fine wire screen, bound with leather.



EYE PROTECTOR, No. 316.

Made of green celluloid and isinglass. Each20c.



BELT EYE PROTECTOR, No. 320.

Made of white, green or smoked celluloid, Each......15c.



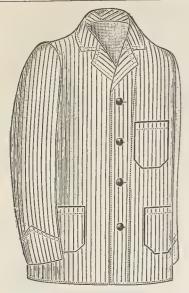
CHAMOIS SKINS.



RUBBER SHAMPOO BIB, No. 862.

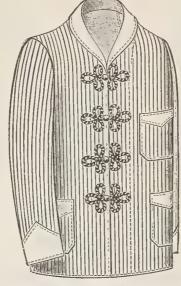
Made of best quality rubber. Size, 19 x 21 inches.

Each60c



BARBERS' COAT, No. 278.

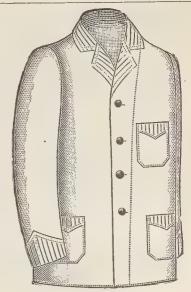
Made of white duck with black stripes. Black buttons. Price\$1.25



BARBERS' COAT, No. 265.

Made of white duck with black stripes. Fastened with braided loops.

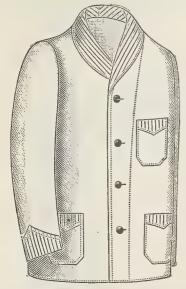
Price.....\$1.50



BARBERS' COAT, No. 267.

Made of white drill. Pockets, collar and sleeves trimmed with black striped duck. Black buttons.

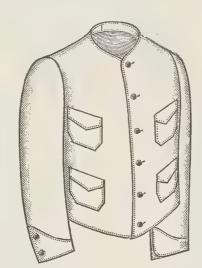
Price.....\$1.00



BARBERS' COAT, No. 268.

Made of white drill. Pockets, collar and sleeves trimmed with black striped duck. Black buttons.

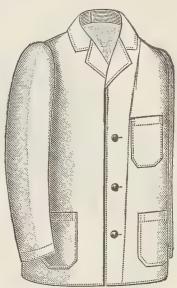
.....\$1.00



VEST WITH SLEEVES, No. 275.

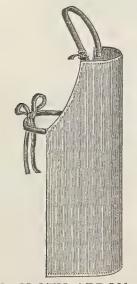
Made of best quality white duck. A very comfortable and neat garment, especially during the summer months.

Price......\$1.25



BARBERS' COAT, No. 264.

No. 256. Same coat, but with standing collar.



RUBBER CLOTH APRON, No. 899.



RUBBER SLEEVES.

For use in shampooing. Made of rubber cloth.

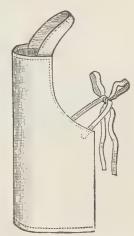
.....35c.



VEST WITH SLEEVES, No. 276.

Made of best quality white duck with black stripes. Six brass buttons in front and 2 on sleeve trimmings.

Price.....\$1.25



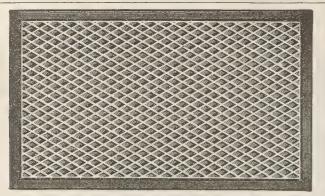
BARBERS' BIB APRON, No. 866.

Made of white butcher linen.



GINGHAM SLEEVES.

When ordering coats, always give us the breast measure, measuring under arms with the coat off.

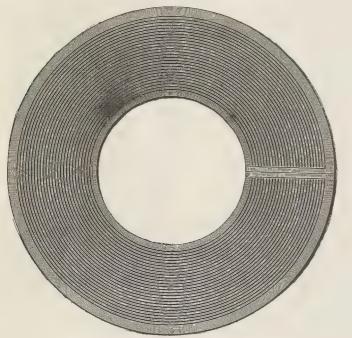


RUBBER DOOR MAT, No. 983.

Size 18x30 inches. **\$2.00**

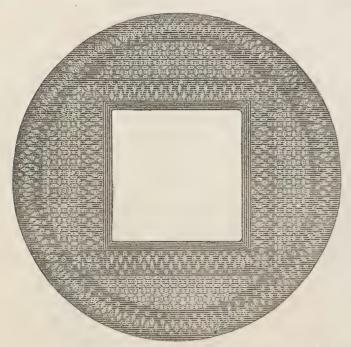


RUBBER WINDOW CLEANER.

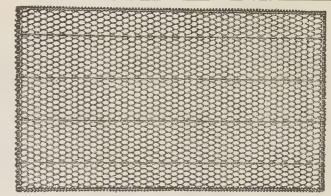


RUBBER CHAIR MAT, No. 484.

For pedestal chairs. \$6.00

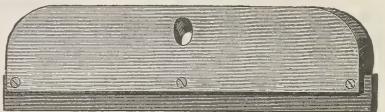


RUBBER CHAIR MAT, No. 485.

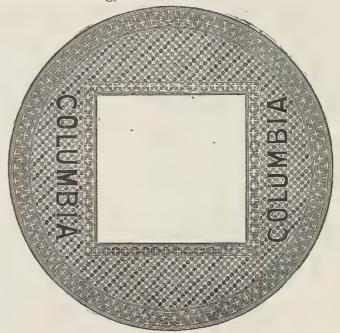


RIGID FRAME WIRE DOOR MATS.

Made of galvanized steel wire. The strongest and most durable made. Will not kink up or get out of shape under hardest usage. Size 16x24 inches. \$0.80 Size 18x30 inches. \$1.10 Size 22x36 inches. 1.65

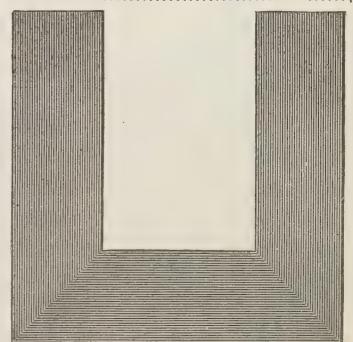


RUBBER FLOOR SCRUBBERS.

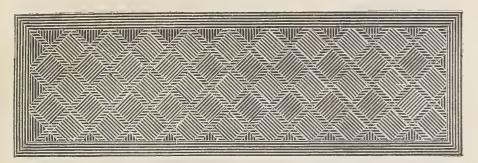


RUBBER CHAIR MAT, No. 483.

For Columbia and hydraulic chairs.

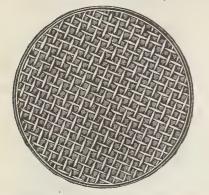


RUBBER CHAIR MAT, No. 486.



RUBBER BOTTLE MAT, No. 977.

This mat will hold three or four bottles. Size, 6 x 18 inches.



RUBBER COIN MAT, No. 975.

8 inches diameter.

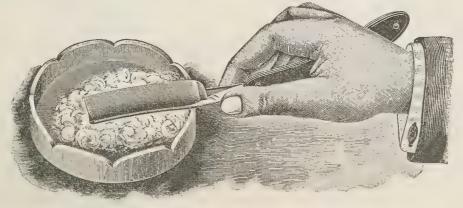


RUBBER MASSAGE ROLLER.

The cup-shaped teeth have a suction effect on the skin, smoothing out wrinkles and creating a perfect circulation of the blood. No shop complete without blood when face massage is being applied.

Each 50c.

The scallops fit any hollow of the razor blade. Simply lay the razor in one of the notches, draw it outward and it is clean. The rubber is in no way injurious to the blade of the razor and is easily cleaned with water.

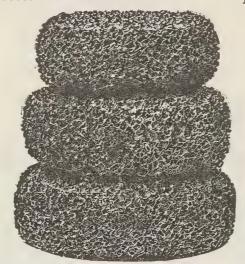


SCHWEITZER'S SANITARY RAZOR CLEANER.

Can be used as a Bottle or Mug Mat.

RUBBER BOTTLE MAT, No. 969.

For mugs or bottles.



IMPORTED RUSSIAN RUBBER SPONGES.

The Russian Rubber Sponges are without doubt the best sponges for barbers' use. The smaller size can be used nicely for cup sponges and the larger for the bath. They are also used for face massage. These sponges are by far the most pracmassage. These sponges are by far the most practical and the cheapest, for unlike other sponges they will never become slimy and will not tear. They can be easily washed out and are sanitary in every way.

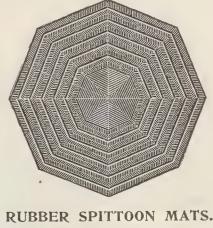
PRICES.

No. 1 Size, 3\% x 2\%	$\langle x1\frac{1}{2}, each$.50
	1¾, each	
		.35



RUBBER MASSAGE BULB.

An indispensable article in all up-to-date barber shops where face massage has been introduced. Full directions for use with every bulb.



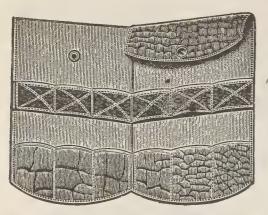
No. 979. Size, 12 x 12 inches, each....30c. No. 980. Size, 15 x 15 inches, each....40c.



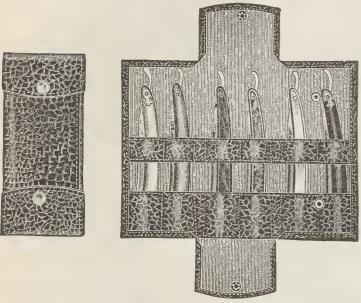
THE PERFECT RAZOR CLEANER.

Made of rubber of the proper shape and softness to thoroughly clean the lather from the razor. The razor cleaner is laid upon the breast of the customer, so that it is just as convenient as the regulation shaving paper, but as it is quickly cleaned by simply holding it under running water its advantages. ing it under running water, its advantages are at once apparent. If you will use these razor cleaners in your shop you dispense entirely with soiled shaving paper and the unsanitary condition that it creates. These razor cleaners are in universal use in Europe.

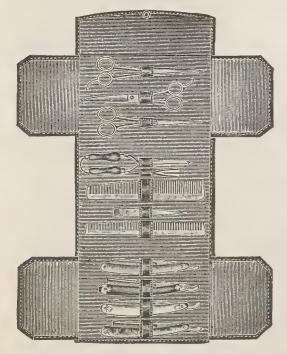
Each25c.



Sheepskin, stamped alligator pattern. Made to carry in the pocket. Holds six razors.

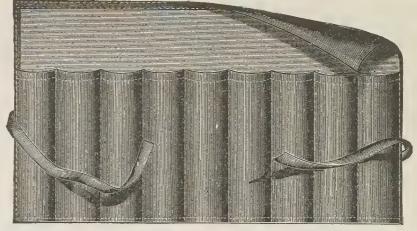


No. 730. Razor pocket. Made of sheepskin, stamped alligator pattern, velvet lined and fitted with two patent clasps. Can be folded up and carried in pocket. Holds six razors. Three inches wide when folded up.



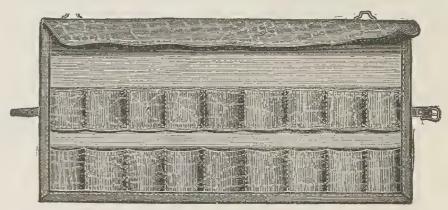
No. 731. Tool case. Made of sheepskin, stamped alligator pattern, velvet lined and fitted with patent clasp. Holds four razors, three shears, two combs, curler and two tweezers.

Each.....\$2.50



No. 728. Razor pockets. Made of rubber cloth.

6 loops	. \$0.30
9 loops	35
12 loops	



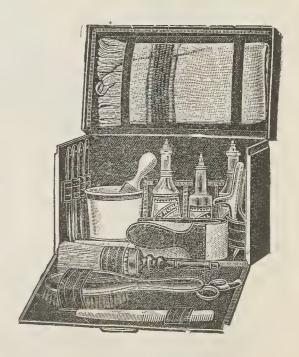
No. 727. Razor pockets. Sheepskin, stamped alligator pattern. Lined with velvet.

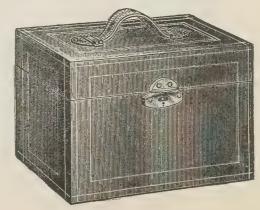
6	loops\$6	0.50
9	loops	.75
12	loops	1.00

BARBERS' TRAVELING CASE, No. 756.

Our traveling case is covered with leather and lined with velvet throughout, is furnished with a good nickel-plated lock and key, and is put together substantially. The arrangement is very compact, and the case measures upon the outside only $11\frac{1}{2}$ inches long, $6\frac{1}{2}$ inches wide and 9 inches high.

Price, case only, with three empty bottles......\$5.50







CASE WHEN CLOSED.

No. 757. TRAVELING CASE.

A neat and compact outfit designed for utility and practical service. Just the thing for residence work. Substantially made and covered with genuine black seal grain leather and lined with red leather, and fitted with two patent nickel-plated locks. Dimensions of case, $4 \times 11\frac{1}{4} \times 7\frac{1}{4}$ inches.

Price of case with nickel-plated mug and empty bottle..........\$6.00



No. 708. TRAVELING BAG.

Made of genuine leather, raised alligator pattern, fitted with patent lock and key. Very substantial and extraordinary value for the money.

Price, each......\$1.90



No. 706. TRAVELING BAG.

Made of imitation leather and fitted with patent lock and key.

Price, each......85c.



No. 707. TRAVELING BAG.

pattern, fitted with patent lock and key.

Made of genuine leather, stamped alligator

No. 729. RAZOR CASE.

Holds nine razors. Covered with leatherette and lined with velvet. Fitted with lock and key.

Price, each......75c.



No. 927. ELECTROTYPE.

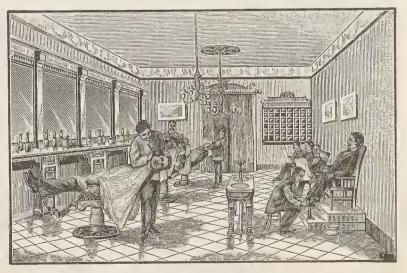


No. 725. RAZOR CASE.

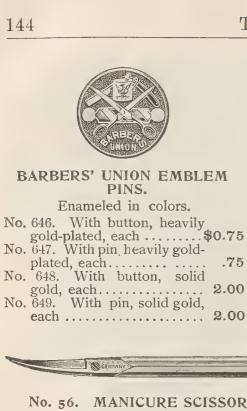
Holds fifteen razors. Covered with leatherette and lined with velvet. Fitted with lock and key.

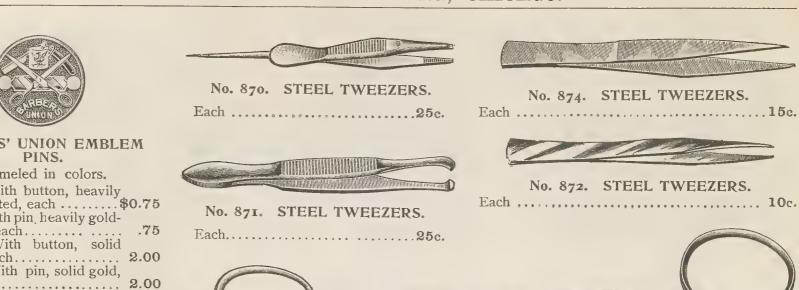


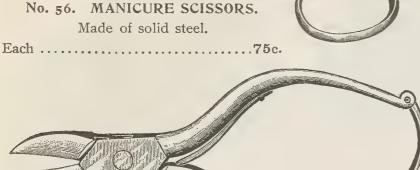
No. 924. ELECTROTYPE.



No. 925. ELECTROTYPE.







No. 59. NAIL NIPPERS. Made of solid steel, nickel-plated. Each.....\$1.00

No. 58. POCKET SHEARS.

No. 57. NAIL SCISSORS WITH FILE.

Made of solid steel.

Each65c.

4 inches long. Made of solid steel. Each

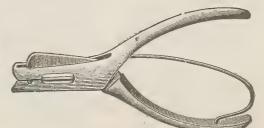




No. 868. NAIL CLIPPER. Best quality. Thoroughly hardened.\$0.20 Per dozen....



Each......\$1.10



No. 787. TICKET PUNCH. Nickel-plated. Each45c.

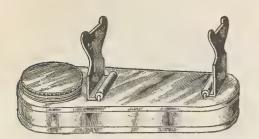


Highly nickel-plated and fitted with stiff bristle brush for cleaning combs. Each40c.

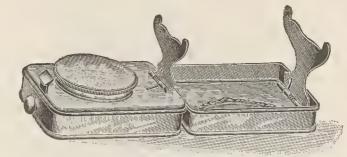


No. 309. STERLING HAIR BRUSH CLEANER. Highly nickel-plated.

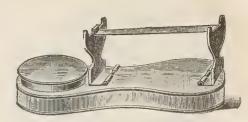
Each25c.



No. 884. CURLING IRON HEATER.



No. 893. CURLING IRON HEATER. Can be folded up. Highly nickel-plated.



No. 885. CURLING IRON HEATER.

Each15c.



No. 892. CURLING IRON HEATER. Can be folded up. Nickel-plated. Each55c.



No. 188. LAMP CHIMNEY CURLING IRON HEATER.



No. 853. MUSTACHE CURLER. Each....

No. 170. GAS CURLING IRON HEATER. Fits any gas fixture.

Each20c.



No. 841. MUSTACHE CURLER. Each10c. No. 839. MUSTACHE CURLER.

Ebony finished handles. Each20c.



No. 854. MIDGET MUSTACHE CURLER. Each10c.



THE IMPERIAL MUSTACHE CURLER. -

A perfect device for quickly curling the mustache. These pincers are made of aluminum and are fitted with firm springs.

Per pair25c.

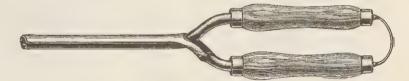


No. 846. HAIR AND MUSTACHE CRIMPERS.

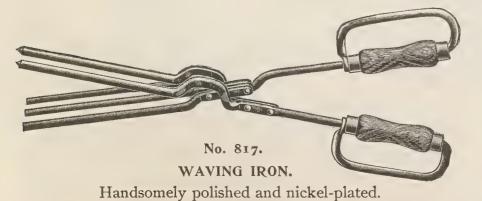
Per package10c.



No. 800. BON-TON HAIR CURLER.



No. 859. HAIR CURLER.



Each



SINGEING TAPERS.

Per box.....10c.



No. 826. MAGNIFYING OR READING GLASS.

Each15c.

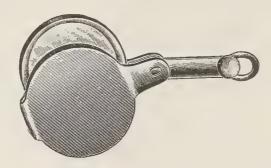


No. 966. HAND GLASS.

Finished wood back and handle. Beveled plate $3\frac{1}{4}x5\frac{1}{4}$ inches.

Each25c.



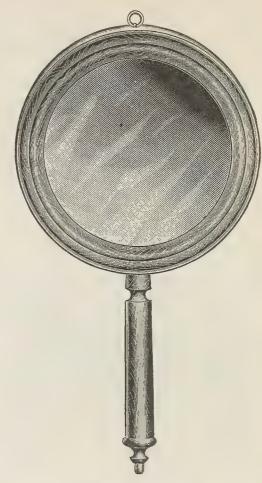






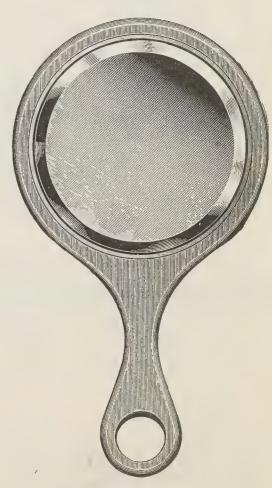
No. 964. White celluloid frame and back, so made that it will stand as shown above, or can be used as a hand glass. Plain plate, 4×6 inches.

Each40c.



Magnifying hand glass. One side magnifying, other side plain mirror.

No. 881. 4-inch, each... \$0.85 No. 882. 5-inch, each... 1.40 No. 883. 6-inch, each... 1.90



No. 965. HAND GLASS.

Nicely finished wood back and handle. Beveled plate, $4\frac{1}{2} \times 4\frac{1}{2}$ inches.

Each 55c.



CARDBOARD CHECKS.

Metal rimmed. Printed on both sides.



CARDBOARD CHECKS.

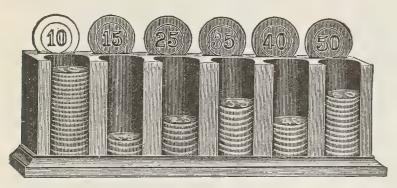
Best quality and finish.



FIBRONE CHECKS.

Practically indestructible.

These checks are made in six colors, and with the following numbers: 10, 15, 20, 25, 30, 35, 40, 45, 50 and 60. The checks can, therefore, be used in complete sets for one, two, three, four, five or six chair shops, using a different color for each chair.

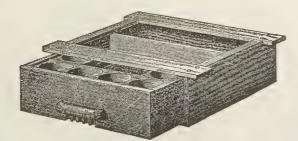


No. 906. CHECK RACK.

For fibrone checks.

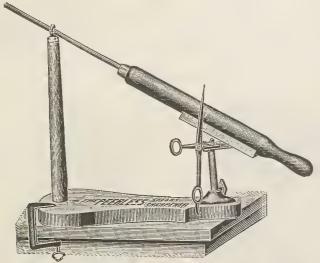
Made of wood, ebony finish. A convenient and useful article, arranged to hold six different denominations of checks.

Each......75c.



No. 714. CASH DRAWER.

Fitted with alarm and a combination susceptible of 32 changes.



THE PEERLESS SHEARS SHARPENER.

A very convenient and handy arrangement for sharpening shears. It is adjustable to suit any size shears, and quickly and easily hones upon the shears a fine cutting edge. Full directions for use accompany every one.

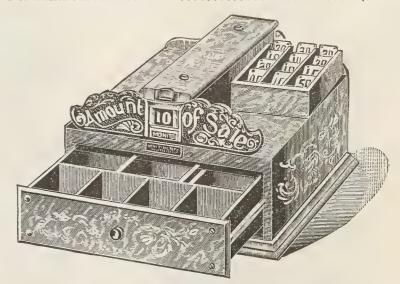


Brass checks, stamped with name and "Good for one

shave" in plain sunken letters.

When ordering, be careful to write name distinctly. Extra charge will be made for any additional lettering wanted.

Per hundred......\$1.50



THE MONITOR CASH REGISTER.

This unique invention is particularly adapted to the Barbers' use. This Cash Register is operated by checks which, when inserted into the register, open the cash drawer and ring a bell. The check then moves back making room for the next to cover it, being thus kept in the order in which sales are made.

Eight different colored checks are supplied, also checks to record "No Sale," amounts "Paid Out" and

"Rec'd on Acc't."

We list it without checks as the number and assortment varies according to the number of chairs and the price charged for work.

About 90 checks make up an ample supply for a day's work for each chair.

Price, \$15.00, Without Checks.

Checks, 2 cents each.

Racks to hold 12 different denominations, 35 cents.

When checks are ordered in lots of 100 or more of one color, we supply, free, a rack to suit the number of different denominations.

Further information, order forms and suggestions for selecting the assortment of checks on application.









CUSPIDOR, No. 891.

9½ inches in diameter.

Made of indurated fiber with heavy solid spun brass top. Neat and substantial.



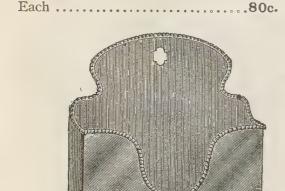


WOOD FIBER SPITTOONS.

The cleanest and most durable spittoon ever made. Far better than rubber.

No. 908. 13½ inches in diam., each... 75c.

No. 911. 9½ inches in diam., each....50c.

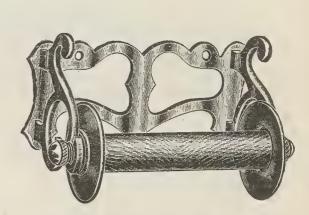


SHAVING PAPER BOX, No. 763.

Highly nickel-plated on brass. A very ornamental article.

Each......\$1.00





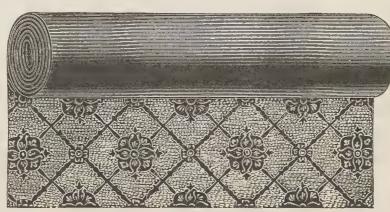
SHAVING PAPER HOLDER, No. 776.
Made of solid brass, highly nickelplated.

Each......\$1.00



WILLOW WASTE BASKETS.

No. 306. 11 in. diam., each. 40c. No. 307. 13 in. diam., each. 55c.

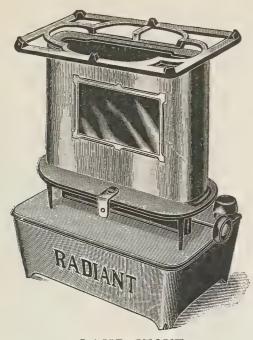


LINOLEUMS.



WILLOW WASTE BASKET,
No. 318.

13½ inches diameter. Each70c.



LAMP STOVE.

For Coal Oil.



LAMP STOVE.

For Coal Oil.



HOT-WATER URN, No. 844.

Highly nickel-plated. Capacity 3 gallons



BUNSEN BURNER, No. 437.

For natural or artificial gas. Used under hot-water urns or copper boilers.

Price each.....25c,

Wicks for Oil Stoves, each 4c.



THE HANDY WATER HEATER, No. 697.

Practical, Economical.

This Heater has been especially designed for use in barber shops. A more useful and convenient arrangement can not be had. The outfit consists of a five-gallon water tank, made of tin with heavy copper bottom, brackets, gasoline tank, burner and spreader. One quart of gasoline will last a whole day. By removing water tank and spreader a regular 100 candle-power lamp can be made of it, for we also include in outfit mantle, chimney, gallery and shade.



COPPER BOILERS.

Capacity, 7 quarts.



GASOLINE VAPOR LAMP, No. 436.

The most economical heater in the market. For use under hotwater urns or copper boilers.



Herriott's Shoe Polishes.

Special Sizes for Professional Boot-Blacks.

Per dozen	Per dozen
8-ounce Sunlight Black Renovator\$1.15	4-ounce Oil Dye, black\$2.25
4-ounce let Black Renovator, without sponge	½-pound boxes Black Polish Paste 2.10
3-ounce Junior Bl'k Liquid Polish, with sponge, put up in boxes .75	4-pound boxes Sunlight Polish Paste, patent leather 1.05
4-ounce Black Sole and Heel Finish	4-pound Winner Shoe Blacking

For Polishing Brushes and Daubers, See Page 105.



No. 698. Iron, plain japanned.



No. 773. Iron, bronze japanned. Each. No. 774. Iron, nickel-plated.



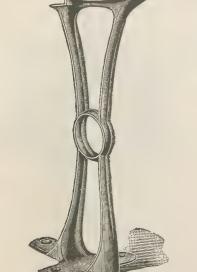
FURNITURE POLISH.



Put up in 8-ounce bottles. ...50c. Per bottle.......25c. Per can.....



Put up in pint cans.



No. 234. Iron, nickel-platéd. Each......\$1.25



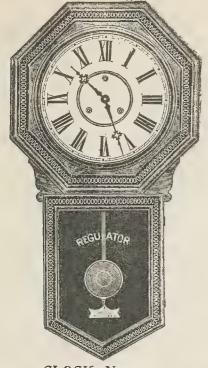
Iron, nickel-plated footrests. No. 231. 6 inches high, each..50c. No. 232. 9 inches high, each..65c. No. 233. 12 inches high, each..80c.



MOHAIR PLUSH.

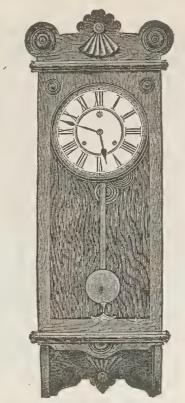
24 menes wide.	
1st grade, any color, per yard\$2.50	
2d grade, any color, per yard	
Leather, any color, per square foot	
Enamel cloth, any color, per yard	

GIMP. Any color, per yard......2c.

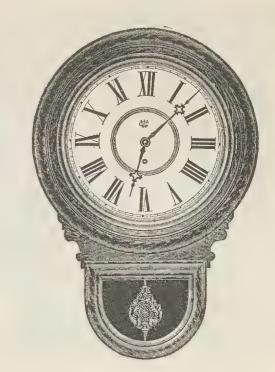


CLOCK, No. 704.

Made of oak. 12-inch dial. Height, 32 inches. 8-day, time.....\$6.00



CLOCK, No. 702. Made of oak. 8-day, time.

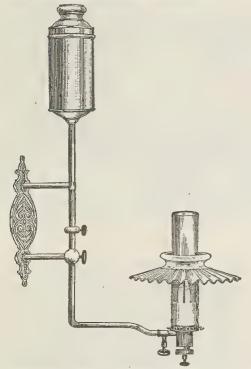


CLOCK, No. 705. Made of oak. 12-inch dial. Height, 24 inches. 8-day, time.....\$5.50 8-day, strike 6.50

GASOLINE PENDANT LAMP, No. 683.

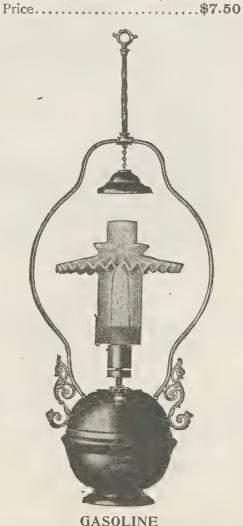
Made of polished brass.

Price, complete, each\$3.00



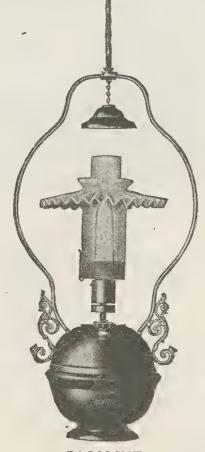
GASOLINE BRACKET LAMP, No. 684. Nickel-plated. Furnished with extra collar and set screw, so as to swing or remain station-

ary at any elevation. Price, complete, each\$5.00



GASOLINE INDOOR ARC LAMP, No. 689.

Made entirely of brass, nickel-plated. This is an Under-Generator Pressure Lamp and burns a brilliant 750 candle-power light at an expense of only 1/3-cent per hour.



Price, complete with mantle, chimney, shade and pump, \$12.00



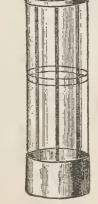
No. 50. GLASS CHIMNEY.



No. 51. GLASS GLOBE.



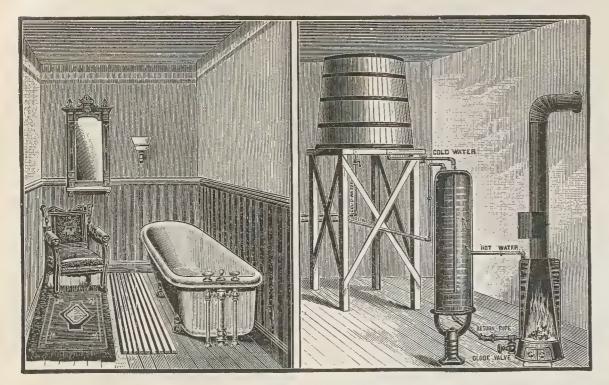
MANTLES. No. 45. For Pressure Lamps. Each 22c. No. 46. For Gravity Lamps. Each 19c.



No. 47. MICA CHIMNEY. Each 15c.



No. 52. SHADE. Each 14c.



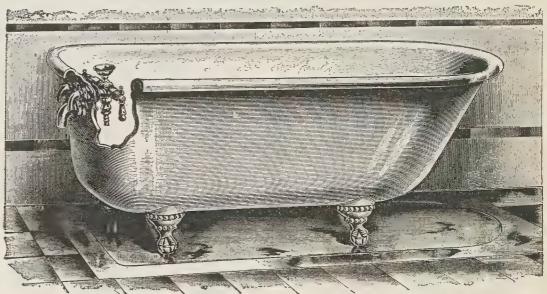
Bath Outfits.

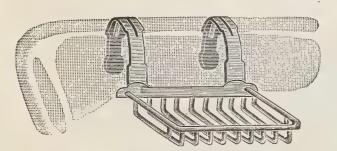
We are prepared to furnish estimates on complete bathroom outfits, with all pipes, fittings and connections, ready to set up in working order. If you contemplate running bathrooms in connection with your shop, write us for an estimate upon the entire outfit that may be required. All that we need is a rough plan of the room in which the outfit is to be placed, stating upon it the length, width, and height of the room and show-ing where the doors and windows are. From the measurements given, we can figure out the needed fittings and pipes cut in proper lengths and threaded. We have demonstrated the possibility of furnishing such outfits that can be set up in perfect working order without the aid of the plumber or machinist.

PORCELAIN LINED BATH TUBS.

These tubs are of the very best quality obtainable and will be found the most attractive and the most economical for public use. They are made with $2\frac{1}{2}$ -inch rolled rim, and the prices given below include nickel-plated waste, plug and chain.

5-ft. tubs, each	28.00
$5\frac{1}{2}$ -ft. tubs, each	
No. 2 Combination Bath Cock,	
extra	3.25



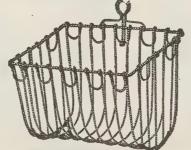


No. 24. BATH TUB SOAP DISH.

4½x3 inches.

Made of brass, highly nickel-plated.

Each80e.





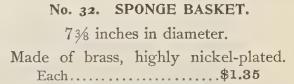
COLD WATER TANKS.

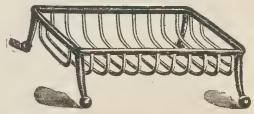
These tanks are made from select common pine, bound with strong iron hoops.



Capacity.	Size Outside Measure.	Price.
200 gals.	3 ft. 7 in. diam. x 4 ft. high.	\$14.00
300 gals.	4 ft. 3 in. diam. x 4 ft. high.	15.00
400 gals.	4 ft. 7 in. diam. x 4 ft. 6 in. high.	17.00
500 gals.	4 ft. 7 in. diam. x 5 ft. 4 in. high.	20.00
600 gals.	5 ft. 1 in. diam. x 5 ft. 4 in. high.	21.00
700 gals.	5 ft. 5 in. diam. x 5 ft. 4 in. high.	23.50
800 gals.	5 ft. 9 in. diam. x 5 ft. 4 in. high.	26.00
900 gals.	6 ft. 1 in. diam. x 5 ft 4 in. high.	28.00

For shipping knocked down, all pieces plainly marked so as to be easily set up again, there will be an additional charge of \$1.50.

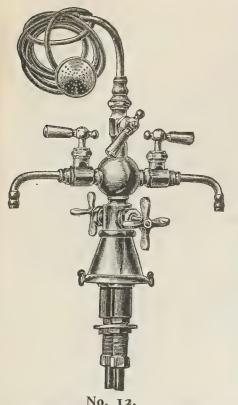




No. 30. SOAP DISH.

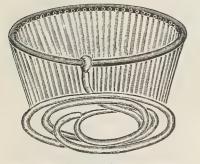
For use upon the washstand. $4\frac{1}{2} \times 3$ inches.

Made of brass, highly nickel-plated. Each......50c.



No. 12.
IMPROVED COMBINATION
SHAMPOO AND BASIN COCK.

Nickel-plated. For two-bowl washstands. Each\$10.00



SHOWER BATH RING. Each, with 6 feet of hose ... \$2.50



No. 164. SHAMPOO SPRINKLER.

Nickel-plated. Fitted with rubber ring. Each40c.



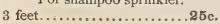
No. 162. SHAMPOO SPRINKLER.

Nickel-plated.



RUBBER HOSE.

For shampoo sprinkler.





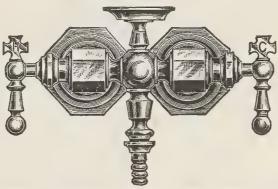
No. 6. FULLER'S PATENT DOUBLE BASIN COCK. Nickel-plated, with hose and

sprinkler. Each......\$4.00



No. 5. FULLER'S PATENT BASIN COCK.

Nickel-plated. Each.....\$1.25



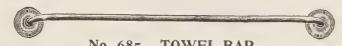
FULLER'S COMBINATION BATH COCK, No. 2.

For hot and cold water, with sprinkler and tube complete. Each, nickel-plated\$3.25



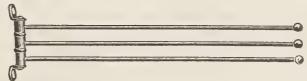
No. 686. TOWEL BAR.

Made of heavy brass tubing, highly nickel-plated.



No. 685. TOWEL BAR.

Brass, nickel-plated, each......40c.



No. 687. TOWEL RACK.

Nickel-plated steel, each......25c.



No. 688. TOWEL HOLDER.



No. I. CHAIN STAY.

Nickel-plated.

Each20c.



BASIN PLUG.

For patent overflow basin, Nickel-plated.

Each40c.



No. 11.
IMPROVED COMBINATION
SHAMPOO AND
BASIN COCK.

Nickel-plated For one-bowl washstands. Each\$8.00



MARBLED WASH BASINS.

Patent overflow. 14-inch (outside measure). For metal plug (plug extra), \$1.10 For rubber plug (including stopper), each.....



HOT AND COLD WATER MIXER FOR SHAMPOO.

Nickel-plated. Each40c.



BATH AND BASIN CHAINS.

Made of brass, with snaps complete. Bath chain, 27 inches long, each 20c. each
Basin chain, 16 inches long,
10c.

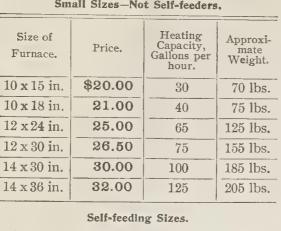


RUBBER STOPPER.

For basins.

WILKS' HEATERS.

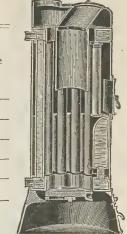
Small Sizes-Not Self-feeders.



16 x 30 in.	\$57.50	140	340 lbs.
16 x 36 in.	60.00	150	380 lbs.
20 x 30 in.	72.00	200	445 lbs.
20 x 36 in.	75.00	250	500 lbs.

TRIUMPH HEATERS.

No.	Price.	Heating Capacity, Gal- lons per hour.	Approximate Weight.
0	\$25.00	90	160 lbs.
0½	30.00	120	175 lbs.
1	40.00	150	320 lbs.
2	50.00	180	395 lbs.
3	75.00	350	795 lbs.



Additional for Self-feeding Magazine for Nos. 0 and 01/2...\$ 3.00 Additional for Self-feeding Magazine for Nos. 1 and 2..... 5.00 Additional for Self-feeding Magazine for No. 3 10.00

GALVANIZED IRON TANKS OR BOILERS.

Capacity.	Size.	Price.
30 gals.	5 ft. x 12 in.	\$14.00
40 gals.	5 ft. x 14 in.	17.00
52 gals.	5 ft. x 16 in.	19.00
66 gals.	5 ft. x 18 in.	23.00
82 gals.	5 ft. x 20 in.	30.00
100 gals.	5 ft. x 22 in.	40.00
120 gals.	5 ft. x 24 in.	48.00
144 gals.	6 ft. x 24 in.	63.00
192 gals.	8 ft. x 24 in.	75.00

Tube and couplings, extra\$2.25

THE SIMPLEX WATER HEATER.

This apparatus for heating water for washstands can be connected with water-works or with a barrel or tank supplying the cold water. It is made of heavy galvanized iron, tested to stand a cold water pressure of 75 lbs. to the square inch. We furnish the heater, complete as shown in cut, with couplings to which the pipes can be readily connected.



PRICES.

No. 32	, capacity	11/2	gallons,	with	oil stove\$	7.50
No. 46	, capacity	11/2	gallons,	with	gas burner	7.00
No. 53	, capacity	4¾	gallons,	with	oil stove	0.50
No. 68	c apacity	43/4	gallons,	with	gas burner 1	0.00



TANK OR BOILER STANDS.

9	Size, inches.	12, 14, 16	18	20	22	24
	Price	\$1.20	\$2.00	\$2.00	\$2.50	\$2.50



PORTABLE GAS AND GASOLINE WATER HEATERS.

These heaters are especially adapted for the use of barbers. They come complete, ready for use, no plumbing being required; the connections to gas and water are made with rubber tubing which is furnished with the heater.



	FOR GAS.		FOR GASOLINE.	
6 gallons,	each	\$12.50	6 gallons, each\$1	5.00
	each		10 gallons, each 2	5.00
	each		18 gallons, each 3	0.00

THE SUCCESS WATER HEATER.

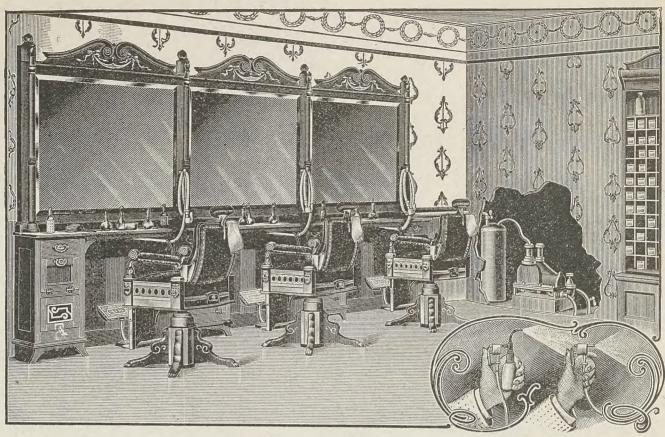
These heaters are constructed of seamless steel tubing and tested to a pressure of 150 lbs. They are exceedingly economical and practical, as the heating cone is so arranged as to utilize the largest possible percentage of the heat generated. They are furnished with gas or oil burner. Aluminating gas, gasoline or kerosene can be used. Dimensions: Height from floor to top of couplings, 19 inches; floor space required, 8 x 14 inches.



Price, with gas or oil burner\$14.00 Unless otherwise ordered, gas burners will be furnished.

Compressed Air Outfits.

Compressed air is now being used in modern barber shops to spray bay rum, witch hazel or perfumes, and dry the face after shaving. It is also used to blow away the loose hair after hair cutting and to dry the hair after ashampoo. The air is compressed and stored in an air tank by an air compressor which is run by the city water pressure. The compressor is noiseless and automatic, working when air is being used and stopping when its use is discontinued. Where there arenowater-worksadoubleaction lever hand pump is used instead of the air compressor.



Prices, including Automatic Alr Compressor.

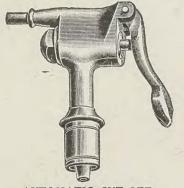
Three-chair outfit.....\$52.00 Five-chair outfit......\$84.35

Prices, including Double-Action Lever Hand Pump.

Two-chair outfit......\$36.00 One-chair outfit\$32.00 Three-chair outfit.....\$40.00

The outfits which we furnish consist of the Air Compressor, or Lever Hand Pump, as may be ordered, Tank, Tank Fittings, Air Cocks and Cut-offs, a Spray Bottle for each chair, and Rubber Tubing. The services of a plumber are necessary to put the outfit together, and all lead or iron pipe and connections must be furnished by him.

PARTS FOR COMPRESSED AIR OUTFITS.



Two-chair outfit.....\$48.00

AUTOMATIC CUT-OFF.\$1.50 Each



TUBING.

Rubber tubing, 1	per	foot.	 	 			 .10c.
Cotton-covered,	per	foot	 n 6	 			 .24c.
Silk-covered, per	fo	ot	 				 .40c.



SPRAY BOTTLES. Each..... \$1.00



Pfannschmidt & Siefert's

VIBRASSAGE MACHINE

A mechanical apparatus for massage, electricity being used only as the motive power.

Price, \$150.00

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